

Actual Electricity Sales Volume in FY2006

1. Overview

Total electricity sales volume by Kyushu Electric Power Co., Inc., for FY2006 came to about 84,399 million kWh, up by 1.7% from FY2005. The annual sales volume has increased since FY1987, exceeding the previous record for 20 years in a row.

Sales Volume By Sector/Use

			Actual Sales (million kWh)	Changes from FY2005 (%)
Demand other than those under Liberalization	Lighting		28,203	-0.1
	Power	Low Voltage	5,049	-7.0
		Others	996	-6.8
	Total		34,248	-1.4
Demand under Liberalization	Business		19,694	2.7
	Industrial		30,457	4.8
	Total		50,151	4.0
Electricity Sales Total			84,399	1.7

(Figures are included above)	General demand		60,706	-0.1
	Large-scale industrial		23,693	6.8

(Note) General demand includes customers other than large-scale industrial customers.

Changes from the previous year by month

(%)

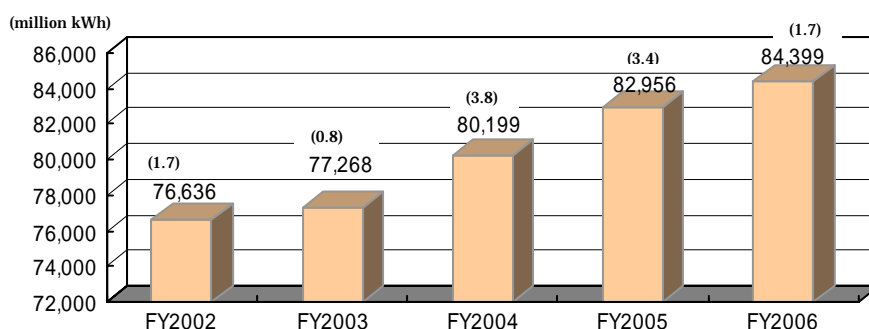
	Apr-Sep	Oct	Nov	Dec	Jan	Feb	Mar	Oct-Mar	Annual
General demand	2.4	-7.1	3.7	-1.6	-5.7	-1.8	-1.7	-2.6	-0.1
Large-scale industrial	6.1	5.3	8.7	7.8	6.8	8.1	8.0	7.4	6.8
Total	3.4	-3.7	5.2	1.1	-2.8	0.6	1.0	0.1	1.7

Changes from the previous year in recent 5 years

(%)

	FY2002	FY2003	FY2004	FY2005	FY2006
General demand	1.8	0.7	4.1	3.0	-0.1
Large-scale industrial	1.6	1.3	3.1	4.6	6.8
Total	1.7	0.8	3.8	3.4	1.7

Electricity Sales Volume in recent 5 years



(Note) Figures in () are percent changes from the previous years

2. Sales Volume by Sector/Use

I. Customers Other Than Large-Scale Industrial Customers

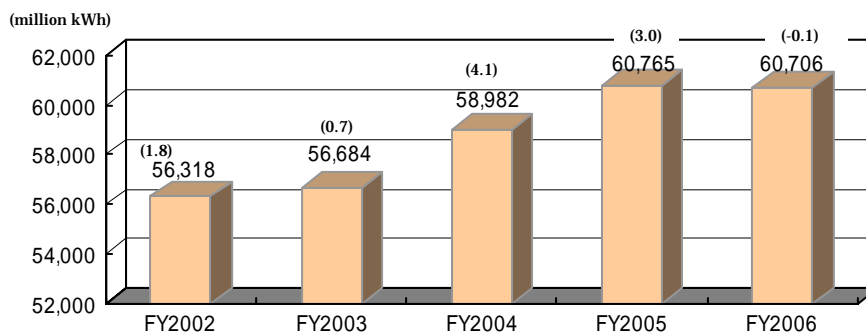
Sales volume in FY2006 decreased by 0.1% from FY2005 due to a decrease in air-conditioning demand in the cooler summer and the warmer winter than in the previous year despite the growth in the residential electric light demand supported by the expansion of all-electric housings, and the growth in the commercial demand for light and power supported by the openings of new commercial facilities.

Average temperature in FY2006 (in Kyushu 7 prefectures)

()

	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Actual	14.9	19.8	23.5	27.6	28.8	24.0	21.0	15.2	9.7	7.8	10.0	11.6
Compare to average	-0.3	0.5	0.7	0.7	1.3	-0.1	2.1	1.6	1.0	1.3	2.8	1.3
Compare to the previous year	-1.7	-0.1	-1.2	0.0	0.6	-2.2	0.3	0.8	3.7	0.7	1.7	1.4

General demand of electricity in recent 5 years



(Note) Figures in () are percent changes from the previous years

II. Large-Scale Industrial Customers

The power demand from large industrial customers increased 6.8% from the previous year, supported by the strong production growth in the digital home appliance industry and the steel industry. Another factor which contributed to this increase was the rise in the crude oil price. Because of this rise, some factories that have procured electric power from their own in-house power generation systems switched to buying electric power from Kyushu Electric Power.

	Actual Sales (million kWh)	Changes from FY2005 (%)	Composition ratio (%)	Characteristics
Electric	5,967	4.5	25.2	Increased production of digital home appliance and electronics parts of game machines
Transportation	1,266	12.1	5.3	Increased production in some factories and decrease in in-house power generation
Machinery Total	7,756	6.2	32.7	
Steel and Iron	2,840	11.4	12.0	Increased production in some factories
Chemicals	2,353	11.2	9.9	Decrease in in-house power generation
Cement	822	8.2	3.5	Increased production in some factories and decrease in in-house power generation
Clay and Stone	1,332	12.9	5.6	
Non-ferrous Metals	1,132	11.0	4.8	Increased production of silicon wafer and copper
Large-scale Industrial	23,693	6.8	100.0	

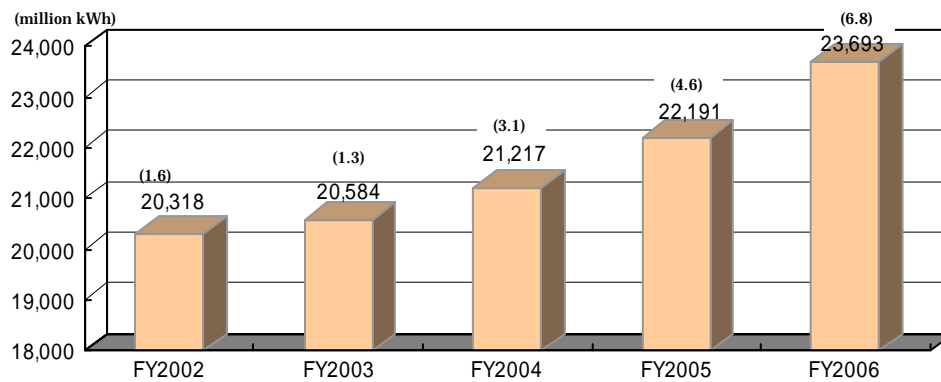
(Note) Large-scale Industrial exceeds the total of listed industries as it includes other industries than those listed above

Changes from the previous year by type of industry

(%)

		FY2004	FY2005		FY2006	
		Oct-Mar	Apr-Sep	Oct-Mar	Apr-Sep	Oct-Mar
	Electric	4.0	2.1	4.8	5.1	3.9
	Transportation	4.6	3.5	9.7	12.2	12.0
	Machinery Total	4.3	2.7	6.0	6.5	5.8
	Steel and Iron	-2.0	-1.9	2.4	5.9	16.7
	Chemicals	14.0	6.5	14.3	15.4	7.6
	Cement	-10.8	10.6	4.5	8.9	7.7
	Clay and Stone	-7.1	8.3	7.4	14.0	11.9
	Non-ferrous Metals	8.9	9.1	8.9	11.7	10.2
	Large-scale Industrial	2.6	2.9	6.3	6.1	7.4

Large-scale industrial demand of electricity in recent 5 years



(Note) Figures in () are percent changes from the previous years