September 26, 2007
Kyushu Electric Power Co., Inc.

## Actual Electricity Sales Volume in August 2007

## 1. Overview

Total electricity sales volume by K yushu Electric Power Co., Inc., for the month of August 2007 came to about 8,337 million kWh, down about $1.1 \%$ from August 2006. The sales volume was below the previous year's level for the first time in 7 months.
I. General Demand (Customers Other Than Large-Scale Industrial Customers)

Sales volume in August 2007 decreased by $4.2 \%$ from August 2006 due to a decrease in the air-conditioning demand as the temperature in July through early August has shifted lower than the previous year's level. The sales volume underperformed the previous year for the first time in 4 months.
II. Large-Scale Industrial Customers

Increased sales in main industries brought sales volume up by $8.7 \%$ from the previous year. The sales volume has exceeded the previous year for 44 months in a row.
2. Sales Volume by Sector/Use

|  |  |  |  |  | illion kWh, \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Actual Sales | Changes from the previous year | Cumulative changes from FY2006 |
| Demand other than those under Liberalization | Lightning |  | 2,715 | -5.3 | -0.5 |
|  | Power | Low Voltage | 630 | -8.2 | -3.6 |
|  |  | Others | 67 | -2.6 | -4.0 |
|  | Total |  | 3,412 | -5.8 | -1.1 |
| Demand under Liberalization | Business |  | 2,089 | -1.8 | 1.5 |
|  | Industrial |  | 2,836 | 5.8 | 5.1 |
|  | Total |  | 4,925 | 2.4 | 3.7 |
| Electricity Sales Total |  |  | 8,337 | -1.1 | 1.7 |


| (Figures are <br> included above) | Customers other than <br> large-scale industrial | 6,136 | -4.2 | -0.3 |
| :---: | :---: | ---: | ---: | ---: |
|  | Large-scale <br> industrial customers | 2,201 | 8.7 | 7.0 |

3. Breakdown of Large-Scale Industrial Sales
(million kWh, \%)

|  | Actual Sales | Changes from the <br> previous year | Cumulative changes <br> from FY2006 |
| :---: | ---: | ---: | ---: |
| Machinery | 702 | 5.3 | 5.7 |
| Electric | 521 | 1.6 | 2.9 |
| Transportation | 129 | 18.4 | 14.1 |
| Steel and lron | 260 | 26.8 | 12.1 |
| Chemicals | 207 | 13.4 | 8.9 |
| Clay and Stone | 91 | 3.4 | 0.6 |
| Foodstuffs | 207 | 16.1 | 17.9 |
| Pulps and Papers | 25 | 9.2 | 6.5 |
| Non-ferrous Metals | 146 | 3.9 | 3.4 |
| Others | 563 | 4.2 | 4.5 |
| Total | 2,201 | 8.7 | 7.0 |

[Reference]

| Average temperature ( in Kyushu 7 prefectures) |  |  |  |  |  |  |  | ( ${ }^{\circ} \mathrm{C}$ ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | July |  |  |  | August |  |  |  |
|  | Early | Mid | Late | Ave. | Early | Mid | Late | Ave. |
| Actual | 25.4 | 25.9 | 28.3 | 26.6 | 28.6 | 29.6 | 28.9 | 29.0 |
| Compare to the previous year | -1.0 | -3.0 | 0.8 | -1.0 | -1.2 | 0.8 | 0.9 | 0.2 |
| Compare to average | -0.3 | -1.2 | 0.5 | -0.3 | 0.7 | 1.9 | 1.8 | 1.5 |

