Actual Electricity Sales Volume in August 2007

Overview 1.

Total electricity sales volume by Kyushu Electric Power Co., Inc., for the month of August 2007 came to about 8,337 million kWh, down about 1.1% from August 2006. The sales volume was below the previous year's level for the first time in 7 months.

I. **General Demand (Customers Other Than Large-Scale Industrial Customers)**

Sales volume in August 2007 decreased by 4.2% from August 2006 due to a decrease in the air-conditioning demand as the temperature in July through early August has shifted lower than the previous year's level. The sales volume underperformed the previous year for the first time in 4 months.

II. **Large-Scale Industrial Customers**

Increased sales in main industries brought sales volume up by 8.7% from the previous year. The sales volume has exceeded the previous year for 44 months in a row.

(million kWh, %)

Sales Volume by Sector/Use

3. Breakdown of Large-Scale Industrial Sales

(million kWh, %)

		Actual Sales Changes from the previous year		Cumulative changes from FY2006	
Demand other than those under Liberalization	Lightning		2,715	-5.3	-0.5
	Power	Low Voltage	630	-8.2	-3.6
		Others	67	-2.6	-4.0
	Total		3,412	-5.8	-1.1
Demand under Liberalization	Business		2,089	-1.8	1.5
	Industrial		2,836	5.8	5.1
	Total		4,925	2.4	3.7
Electricity Sales Total			8,337	-1.1	1.7
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		ers other than cale industrial	6,136	-4.2	-0.3

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	Actual Sales	Changes from the previous year	Cumulative changes from FY2006				
Machinery	702	5.3	5.7				
Electric	521	1.6	2.9				
Transportation	129	18.4	14.1				
Steel and Iron	260	26.8	12.1				
Chemicals	207	13.4	8.9				
Clay and Stone	91	3.4	0.6				
Foodstuffs	207	16.1	17.9				
Pulps and Papers	25	9.2	6.5				
Non-ferrous Metals	146	3.9	3.4				
Others	563	4.2	4.5				
Total	2,201	8.7	7.0				

[Reference]

(Figures are included above)

Average temperature (in Kyushu 7 prefectures)

Large-scale

industrial customers

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	July				August			
	Early	Mid	Late	Ave.	Early	Mid	Late	Ave.
Actual	25.4	25.9	28.3	26.6	28.6	29.6	28.9	29.0
Compare to the previous year	-1.0	-3.0	0.8	-1.0	-1.2	0.8	0.9	0.2
Compare to average	-0.3	-1.2	0.5	-0.3	0.7	1.9	1.8	1.5

2,201

8.7

7.0

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