## Actual Electricity Sales Volume in November 2007

## 1. Overview

Total electricity sales volume by Kyushu Electric Power Co., Inc., for the month of November 2007 came to about 6,652 million kWh, up about $2.1 \%$ from November 2006. The sales volume exceeded the previous year's level for three months in a row.
I. General Demand (Customers Other Than Large-scale Customers)

Sales volume in November 2007 grew by 1.2\% from November 2006. Even though the metering period was shorter than last year's, an increase in the commercial demand resulting from new openings of commercial complexes brought this increase in sales volume. The sales volume exceeded the previous year for three months in a row.

## II. Large-scale Customers

Increased sales in transportation machinery and chemicals industries brought sales volume up by 4.1\% from the previous year while the sales in electric machinery industry underperformed last year's for the first time in 33 months. The sales volume has exceeded the previous year for 47 months in a row.
2. Sales Volume by Sector/Use

|  |  |  |  |  | nillion kWh, \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Actual Sales | Changes from the previous year | Cumulative changes from FY2006 |
| Demand other than those under Liberalization | Lightning |  | 2,069 | 1.0 | 2.3 |
|  | Power | Low Voltage | 319 | -4.9 | 1.0 |
|  |  | Others | 65 | -10.2 | -4.6 |
|  | Total |  | 2,453 | -0.1 | 1.9 |
| Demand under Liberalization | Business |  | 1,556 | 3.2 | 3.6 |
|  | Industrial |  | 2,643 | 3.5 | 5.8 |
|  | Total |  | 4,199 | 3.4 | 4.9 |
| Electricity Sales Total |  |  | 6,652 | 2.1 | 3.7 |
| (Figures are included above) | General Demand |  | 4,586 | 1.2 | 2.2 |
|  | Large-scale Demand |  | 2,066 | 4.1 | 7.6 |

3. Breakdown of Large-scale Sales

| (million kWh, \%) |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Actual Sales | Changes from the previous year | Cumulative changes from FY2006 |
| Machinery | 620 | 3.5 | 6.3 |
| Electric | 443 | -0.6 | 3.0 |
| Transportation | 128 | 16.5 | 16.7 |
| Steel and Iron | 256 | 0.4 | 13.6 |
| Chemicals | 239 | 13.3 | 10.9 |
| Clay and Stone | 100 | -14.0 | -3.8 |
| Foodstuff | 175 | 5.3 | 16.5 |
| Pulps and Papers | 36 | 29.8 | 11.7 |
| Non-ferrous Metals | 121 | 8.4 | 4.7 |
| Others | 519 | 4.2 | 5.3 |
| Total | 2,066 | 4.1 | 7.6 |

## [Reference]

| Average temperature ( in Kyushu 7 prefectures) |  |  |  |  |  |  |  | ( ${ }^{\text {C }}$ ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | October |  |  |  | November |  |  |  |
|  | Early | Mid | Late | Ave. | Early | Mid | Late | Ave. |
| Actual | 24.6 | 20.0 | 19.1 | 21.2 | 16.8 | 13.1 | 12.4 | 14.1 |
| Compare to the previous year | 2.8 | -1.4 | -0.9 | 0.2 | -0.4 | -1.0 | -2.0 | -1.1 |
| Compare to average | 3.9 | 0.9 | 2.0 | 2.3 | 1.1 | -0.6 | 1.0 | 0.5 |

