

Actual Electricity Sales Volume in December 2007

1. Overview

Total electricity sales volume by Kyushu Electric Power Co., Inc., for the month of December 2007 came to about 6,983 million kWh, up about 3.3% from December 2006. The sales volume exceeded the previous year's level for four months in a row.

I. General Demand (Customers Other Than Large-scale Customers)

Sales volume in December 2007 grew by 3.8% from December 2006 as the metering period was longer than last year's and the air-conditioning demand increased in the cooler November through middle December than the previous year. The sales volume exceeded the previous year for four months in a row.

II. Large-scale Customers

Increased sales in transportation machinery and chemicals industries brought sales volume up by 2.0% from the previous year. The sales volume has exceeded the previous year for 48 months in a row.

2. Sales Volume by Sector/Use

(million kWh, %)

| | | Actual Sales | Changes from the previous year | Cumulative changes from FY2006 | |
|--|------------|--------------|--------------------------------|--------------------------------|------|
| Demand other than those under Liberalization | Lightning | 2,477 | 6.2 | 2.7 | |
| | Power | Low Voltage | 350 | 3.7 | 1.2 |
| | | Others | 80 | -2.9 | -4.4 |
| | Total | 2,907 | 5.7 | 2.3 | |
| Demand under Liberalization | Business | 1,477 | 1.6 | 3.4 | |
| | Industrial | 2,599 | 1.7 | 5.3 | |
| | Total | 4,076 | 1.7 | 4.6 | |
| Electricity Sales Total | | 6,983 | 3.3 | 3.7 | |

| | | | | |
|------------------------------|--------------------|-------|-----|-----|
| (Figures are included above) | General Demand | 4,911 | 3.8 | 2.4 |
| | Large-scale Demand | 2,072 | 2.0 | 6.9 |

3. Breakdown of Large-scale Sales

(million kWh, %)

| | | Actual Sales | Changes from the previous year | Cumulative changes from FY2006 |
|--------------------|----------------|--------------|--------------------------------|--------------------------------|
| Machinery | | 614 | 4.0 | 6.0 |
| | Electric | 447 | 1.4 | 2.9 |
| | Transportation | 124 | 16.2 | 16.7 |
| Steel and Iron | 262 | -1.2 | 11.7 | |
| Chemicals | 227 | 8.5 | 10.6 | |
| Clay and Stone | 107 | -16.6 | -5.4 | |
| Foodstuffs | 172 | 4.9 | 15.2 | |
| Pulps and Papers | 33 | 9.0 | 11.4 | |
| Non-ferrous Metals | 142 | 7.8 | 5.0 | |
| Others | 515 | 0.7 | 4.8 | |
| Total | | 2,072 | 2.0 | 6.9 |

[Reference]

*Comparison to the previous year
after meter-reading period adjustment (%)*

| | | December | Cumulative | |
|--|----------|-------------|------------|------|
| Demand other than those under Liberalization | Lighting | 0.7 | 2.8 | |
| | Power | Low Voltage | -1.7 | 1.3 |
| | | Others | -7.4 | -4.4 |
| | Total | 0.1 | 2.3 | |
| Customers other than large-scale industrial | | 0.6 | 2.4 | |
| Total Electricity Sales Volume | | 1.0 | 3.7 | |

Average temperature (in Kyushu 7 prefectures)

()

| | November | | | | December | | | |
|------------------------------|----------|------|------|------|----------|------|------|------|
| | Early | Mid | Late | Ave. | Early | Mid | Late | Ave. |
| Actual | 16.8 | 13.1 | 12.4 | 14.1 | 9.1 | 9.8 | 11.0 | 10.0 |
| Compare to the previous year | -0.4 | -1.0 | -2.0 | -1.1 | -1.2 | -0.3 | 2.2 | 0.3 |
| Compare to average | 1.1 | -0.6 | 1.0 | 0.5 | -0.7 | 1.2 | 3.3 | 1.3 |