

Actual Electricity Sales Volume in January 2008

1. Overview

Total electricity sales volume by Kyushu Electric Power Co., Inc., for the month of January 2008 came to about 7,818 million kWh, up about 3.3% from January 2007. The sales volume exceeded the previous year's level for five months in a row.

I. General Demand (Customers Other Than Large-scale Customers)

Sales volume in January 2008 grew by 3.5% from January 2007 as the metering period was longer than last year's and the air-conditioning demand increased. The sales volume exceeded the previous year for five months in a row.

II. Large-scale Customers

Increased sales in transportation machinery and chemicals industries brought sales volume up by 3.0% from the previous year. The sales volume has exceeded the previous year for 49 months in a row.

2. Sales Volume by Sector/Use

(million kWh, %)

| | | Actual Sales | Changes from the previous year | Cumulative changes from FY2006 | |
|--|------------|--------------|--------------------------------|--------------------------------|------|
| Demand other than those under Liberalization | Lightning | 3,160 | 6.3 | 3.2 | |
| | Power | Low Voltage | 427 | -0.6 | 1.0 |
| | | Others | 96 | -5.8 | -4.6 |
| | Total | 3,683 | 5.1 | 2.6 | |
| Demand under Liberalization | Business | 1,601 | 1.1 | 3.2 | |
| | Industrial | 2,534 | 2.2 | 5.0 | |
| | Total | 4,135 | 1.8 | 4.3 | |
| Electricity Sales Total | | 7,818 | 3.3 | 3.6 | |

| | | | | |
|------------------------------|--------------------|-------|-----|-----|
| (Figures are included above) | General Demand | 5,806 | 3.5 | 2.5 |
| | Large-scale Demand | 2,012 | 3.0 | 6.6 |

3. Breakdown of Large-scale Sales

(million kWh, %)

| | | Actual Sales | Changes from the previous year | Cumulative changes from FY2006 |
|--------------------|----------------|--------------|--------------------------------|--------------------------------|
| Machinery | Electric | 432 | 1.1 | 2.7 |
| | Transportation | 119 | 17.5 | 16.8 |
| | Total | 594 | 4.2 | 5.8 |
| Steel and Iron | | 250 | -1.7 | 10.2 |
| Chemicals | | 229 | 8.7 | 10.4 |
| Clay and Stone | | 108 | -10.3 | -6.0 |
| Foodstuffs | | 155 | 4.8 | 14.2 |
| Pulps and Papers | | 30 | 16.7 | 11.9 |
| Non-ferrous Metals | | 141 | 6.9 | 5.2 |
| Others | | 505 | 2.6 | 4.6 |
| Total | | 2,012 | 3.0 | 6.6 |

[Reference]

*Comparison to the previous year
after meter-reading period adjustment (%)*

| | | January | Cumulative | |
|--|----------|-------------|------------|------|
| Demand other than those under Liberalization | Lighting | 3.5 | 2.9 | |
| | Power | Low Voltage | -3.3 | 0.9 |
| | | Others | -8.1 | -4.9 |
| | Total | 2.3 | 2.3 | |
| Customers other than large-scale industrial | | 1.7 | 2.3 | |
| Total Electricity Sales Volume | | 2.0 | 3.5 | |

Average temperature (in Kyushu 7 prefectures)

()

| | December | | | | January | | | |
|------------------------------|----------|------|------|------|---------|-----|------|------|
| | Early | Mid | Late | Ave. | Early | Mid | Late | Ave. |
| Actual | 9.1 | 9.8 | 11.0 | 10.0 | 7.8 | 8.8 | 6.7 | 7.7 |
| Compare to the previous year | -1.2 | -0.3 | 2.2 | 0.3 | -0.5 | 1.3 | -0.9 | -0.1 |
| Compare to average | -0.7 | 1.2 | 3.3 | 1.3 | 0.6 | 2.3 | 0.6 | 1.2 |