

## Actual Electricity Sales Volume in February 2008

### 1. Overview

Total electricity sales volume by Kyushu Electric Power Co., Inc., for the month of February 2008 came to about 7,494 million kWh, up about 6.5% from February 2007. The sales volume exceeded the previous year's level for six months in a row.

#### I. General Demand (Customers Other Than Large-scale Customers)

Sales volume in February 2008 grew by 6.0% from February 2007 as the air-conditioning demand increased in late January through February when the temperature stayed in lower level than in last year. The sales volume exceeded the previous year for six months in a row.

#### II. Large-scale Customers

Longer metering period than in last year due to an intercalary day and the increased sales in transportation machinery and chemicals industries brought sales volume up by 7.9% from the previous year. The sales volume has exceeded the previous year for 50 months in a row.

### 2. Sales Volume by Sector/Use

(million kWh, %)

		Actual Sales	Changes from the previous year	Cumulative changes from FY2006	
Demand other than those under Liberalization	Lightning	2,808	9.6	3.8	
	Power	Low Voltage	414	5.9	1.4
		Others	89	-1.7	-4.3
	Total	3,311	8.8	3.2	
Demand under Liberalization	Business	1,655	2.9	3.2	
	Industrial	2,528	5.9	5.1	
	Total	4,183	4.7	4.3	
Electricity Sales Total		7,494	6.5	3.9	
(Figures are included above)	General Demand	5,499	6.0	2.8	
	Large-scale Demand	1,995	7.9	6.7	

### 3. Breakdown of Large-scale Sales

(million kWh, %)

		Actual Sales	Changes from the previous year	Cumulative changes from FY2006
Machinery	Electric	435	5.3	2.9
	Transportation	131	26.1	17.6
	Total	612	9.2	6.1
Steel and Iron		236	-0.6	9.2
Chemicals		212	15.2	10.8
Clay and Stone		100	-10.8	-6.4
Foodstuffs		154	7.7	13.7
Pulps and Papers		32	43.9	14.3
Non-ferrous Metals		136	13.5	5.9
Others		513	9.2	5.0
Total		1,995	7.9	6.7

### [Reference]

Average temperature (in Kyushu 7 prefectures)

(°C)

	January				February			
	Early	Mid	Late	Ave.	Early	Mid	Late	Ave.
Actual	7.8	8.8	6.7	7.7	5.9	5.3	7.8	6.3
Compare to the previous year	-0.5	1.3	-0.9	-0.1	-3.5	-4.6	-3.1	-3.7
Compare to average	0.6	2.3	0.6	1.2	-0.5	-2.2	-0.1	-0.9