

## Actual Electricity Sales Volume in March 2008

### 1. Overview

Total electricity sales volume by Kyushu Electric Power Co., Inc., for the month of March 2008 came to about 7,446 million kWh, up about 9.7% from March 2007. The sales volume exceeded the previous year's level for seven months in a row.

#### I. General Demand (Customers Other Than Large-scale Customers)

Sales volume in March 2008 grew by 12.4% from March 2007 as the metering period was longer than in last year due to an intercalary day and the air-conditioning demand increased in February through March when the temperature stayed in lower level than in last year. The sales volume exceeded the previous year for seven months in a row.

#### II. Large-scale Customers

The increased sales in transportation machinery and chemicals industries brought sales volume up by 3.5% from the previous year. The sales volume has exceeded the previous year for 51 months in a row.

### 2. Sales Volume by Sector/Use

(million kWh, %)

|  |                    | Actual Sales | Changes from the previous year | Cumulative changes from FY2006 |      |
|--|--------------------|--------------|--------------------------------|--------------------------------|------|
| Demand other than those under Liberalization | Lightning          | 2,701        | 15.2                           | 4.8                            |      |
|  | Power              | Low Voltage  | 396                            | 13.5                           | 2.3  |
|  |                    | Others       | 98                             | -0.7                           | -4.0 |
|  | Total              | 3,195        | 14.5                           | 4.1                            |      |
| Demand under Liberalization                  | Business           | 1,615        | 10.8                           | 3.7                            |      |
|  | Industrial         | 2,636        | 3.9                            | 5.0                            |      |
|  | Total              | 4,251        | 6.4                            | 4.5                            |      |
| Electricity Sales Total                      |                    | 7,446        | 9.7                            | 4.4                            |      |
| (Figures are included above)                 | General Demand     | 5,335        | 12.4                           | 3.6                            |      |
|  | Large-scale Demand | 2,111        | 3.5                            | 6.4                            |      |

### 3. Breakdown of Large-scale Sales

(million kWh, %)

|                    |                | Actual Sales | Changes from the previous year | Cumulative changes from FY2006 |
|--------------------|----------------|--------------|--------------------------------|--------------------------------|
| Machinery          |                | 636          | 2.9                            | 5.8                            |
|                    | Electric       | 461          | 0.6                            | 2.7                            |
|                    | Transportation | 129          | 14.4                           | 17.3                           |
| Steel and Iron     | 273            | 3.8          | 8.7                            |                                |
| Chemicals          | 230            | 11.5         | 10.9                           |                                |
| Clay and Stone     | 101            | -16.2        | -7.3                           |                                |
| Foodstuffs         | 163            | 0.6          | 12.6                           |                                |
| Pulps and Papers   | 37             | 45.9         | 16.8                           |                                |
| Non-ferrous Metals | 145            | 10.3         | 6.3                            |                                |
| Others             | 526            | 2.6          | 4.8                            |                                |
| Total              | 2,111          | 3.5          | 6.4                            |                                |

### [Reference]

*Comparison to the previous year  
after meter-reading period adjustment (%)*

|  |          | March       | Cumulative |      |
|--|----------|-------------|------------|------|
| Demand other than those under Liberalization | Lighting | 7.8         | 3.9        |      |
|  | Power    | Low Voltage | 6.3        | 1.7  |
|  |          | Others      | -6.6       | -4.7 |
|  | Total    | 7.1         | 3.4        |      |
| Customers other than large-scale industrial  |          | 6.9         | 3.0        |      |
| Total Electricity Sales Volume               |          | 5.9         | 3.9        |      |

*Average temperature (in Kyushu 7 prefectures)*

( )

|                              | February |      |      |      | March |      |      |      |
|------------------------------|----------|------|------|------|-------|------|------|------|
|                              | Early    | Mid  | Late | Ave. | Early | Mid  | Late | Ave. |
| Actual                       | 5.9      | 5.3  | 7.8  | 6.3  | 8.6   | 12.9 | 11.9 | 11.2 |
| Compare to the previous year | -3.5     | -4.6 | -3.1 | -3.7 | -1.8  | 4.1  | -3.3 | -0.4 |
| Compare to average           | -0.5     | -2.2 | -0.1 | -0.9 | -0.3  | 2.7  | 0.3  | 0.9  |