

Actual Electricity Sales Volume in FY2007

1. Overview

Total electricity sales volume by Kyushu Electric Power Co., Inc., for FY2007 came to about 88,082 million kWh, up by 4.4% from FY2006. The annual sales volume has increased since FY1987, exceeding the previous record for 21 years in a row.

Sales Volume By Sector/Use

		Actual Sales (million kWh)	Changes from FY2006 (%)	
Demand other than those under Liberalization	Lighting	29,550	4.8	
	Power	Low Voltage	5,163	2.3
		Others	957	-4.0
Total		35,670	4.1	
Demand under Liberalization	Business	20,428	3.7	
	Industrial	31,984	5.0	
	Total	52,412	4.5	
Electricity Sales Total		88,082	4.4	
(Figures are included above)	General demand	62,873	3.6	
	Large-scale industrial	25,209	6.4	

(Note) General demand includes customers other than large-scale industrial customers.

Changes from the previous year by month

(%)

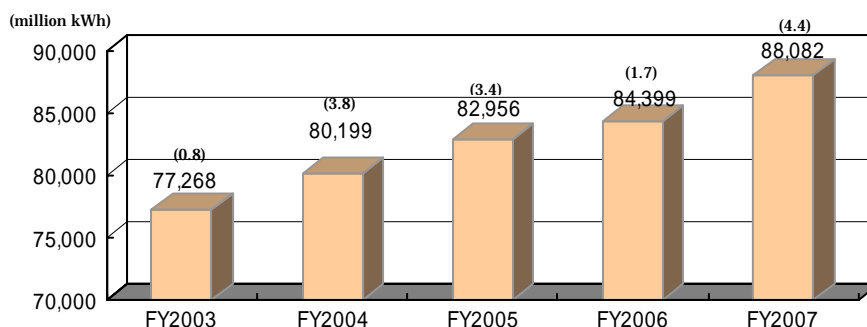
	Apr-Sep	Oct	Nov	Dec	Jan	Feb	Mar	Oct-Mar	Annual
General demand	0.2	16.5	1.2	3.8	3.5	6.0	12.4	7.1	3.6
Large-scale industrial	7.9	9.1	4.1	2.0	3.0	7.9	3.5	4.9	6.4
Total	2.3	14.3	2.1	3.3	3.3	6.5	9.7	6.5	4.4

Changes from the previous year in recent 5 years

(%)

	FY2003	FY2004	FY2005	FY2006	FY2007
General demand	0.7	4.1	3.0	-0.1	3.6
Large-scale industrial	1.3	3.1	4.6	6.8	6.4
Total	0.8	3.8	3.4	1.7	4.4

Electricity Sales Volume in recent 5 years



(Note) Figures in () are percent changes from the previous years

2. Sales Volume by Sector/Use

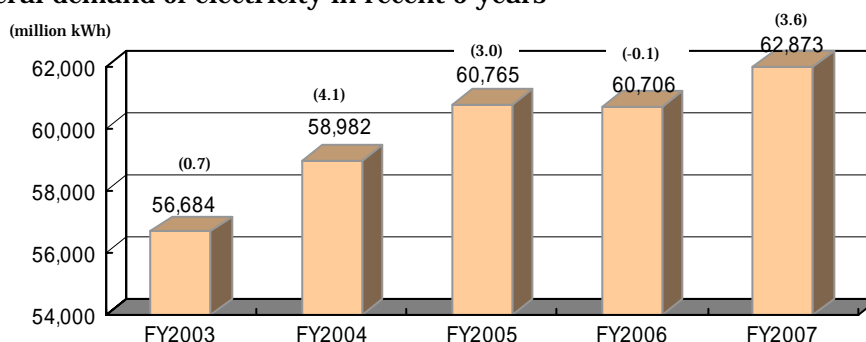
I. Customers Other Than Large-Scale Industrial Customers

Sales volume in FY2007 increased by 3.6% from FY2006 mainly because of the increase in the air-conditioning system demand due to the lingering summer and the rebound from warmer winter in the previous year as well as the expansion of all-electric housings and the opening of new commercial complexes. The sales volume exceeded the previous year's for the first time in 2 years and recorded the largest in the company's history.

Average temperature in FY2007 (in Kyushu 7 prefectures)

	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Actual	15.1	20.3	23.8	26.6	29.0	27.1	21.2	14.1	10.0	7.7	6.3	11.2
Compare to average	-0.1	1.0	1.0	-0.3	1.5	3.0	2.3	0.5	1.3	1.2	-0.9	0.9
Compare to the previous year	0.2	0.5	0.3	-1.0	0.2	3.1	0.2	-1.1	0.3	-0.1	-3.7	-0.4

General demand of electricity in recent 5 years



(Note) Figures in () are percent changes from the previous years

II. Large-Scale Industrial Customers

The power demand from large industrial customers increased by 6.4% from the previous year, supported by the strong production growth in the transportation machinery, steel and chemical industries. Another factor which contributed to this increase was the rise in the crude oil price. Because of this rise, some factories that have procured electric power from their own in-house power generation systems switched to buying electric power from Kyushu Electric Power. The power demand has exceeded the previous year's level for 6 years in a row since FY2002, breaking the company's record.

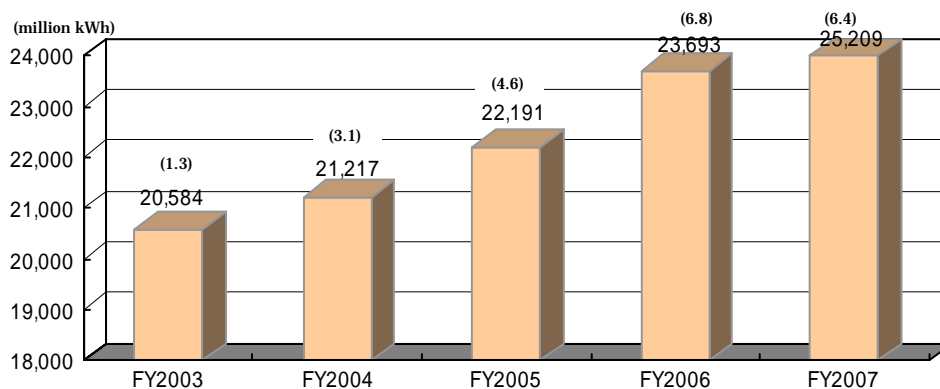
	Actual Sales (million kWh)	Changes from FY2006 (%)	Composition ratio (%)	Characteristics
Machinery Total	7,749	5.8	30.7	
Electric	5,682	2.7	22.5	Increased production of electronics parts of digital home appliance
Transportation	1,485	17.3	5.9	Increased production in some factories and decrease in in-house power generation
Steel and Iron	3,089	8.7	12.3	Increased production in some factories and decrease in in-house power generation
Chemicals	2,609	10.9	10.4	Increased production
Clay and Stone	1,234	-7.3	4.9	Increase in in-house power generation at some factories
Non-ferrous Metals	1,665	6.3	6.6	New construction of factories and increased production of silicon wafer
Large-scale Industrial	25,209	6.4	100.0	

(Note) Large-scale Industrial exceeds the total of listed industries as it includes other industries than those listed above

Changes from the previous year by type of industry (%)

	FY2005	FY2006		FY2007	
	Oct-Mar	Apr-Sep	Oct-Mar	Apr-Sep	Oct-Mar
Machinery Total	5.5	6.6	6.2	6.5	5.2
Electric	4.0	5.1	4.2	3.6	1.8
Transportation	9.7	12.2	12.0	15.8	18.7
Steel and Iron	2.4	5.9	16.7	14.1	3.9
Chemicals	14.3	15.4	7.6	10.5	11.3
Clay and Stone	7.4	14.0	11.9	-0.6	-13.1
Non-ferrous Metals	10.8	9.8	7.2	4.1	8.6
Large-scale Industrial	6.3	6.1	7.4	7.9	4.9

Large-scale industrial demand of electricity in recent 5 years



(Note) Figures in () are percent changes from the previous years