

## Actual Electricity Sales Volume in April 2008

### 1. Overview

Total electricity sales volume by Kyushu Electric Power Co., Inc., for the month of April 2008 came to about 6,787 million kWh, up about 0.2% from April 2007. The sales volume exceeded the previous year's level for eight months in a row.

#### I. General Demand (Customers Other Than Large-scale Customers)

Sales volume in April 2008 dropped by 1.2% from April 2007 as the metering period was shorter than in last year. The sales volume underperformed the previous year for the first time in eight months.

#### II. Large-scale Customers

The increased sales in transportation machinery, chemicals and non-ferrous metals industries brought sales volume up by 3.5% from the previous year. The sales volume has exceeded the previous year for 52 months in a row.

### 2. Sales Volume by Sector/Use

(million kWh, %)

|  |            | Actual Sales | Changes from the previous year | Cumulative changes from FY2007 |       |
|--|------------|--------------|--------------------------------|--------------------------------|-------|
|  |            |              |                                |                                |       |
| Demand other than those under Liberalization | Lightning  | 2,294        | -0.8                           | -0.8                           |       |
|  | Power      | Low Voltage  | 311                            | -6.7                           | -6.7  |
|  |            | Others       | 91                             | -12.8                          | -12.8 |
|  | Total      |              | 2,696                          | -1.9                           | -1.9  |
| Demand under Liberalization                  | Business   | 1,510        | 0.3                            | 0.3                            |       |
|  | Industrial | 2,581        | 2.4                            | 2.4                            |       |
|  | Total      |              | 4,091                          | 1.6                            | 1.6   |
| Electricity Sales Total                      |            | 6,787        | 0.2                            | 0.2                            |       |

|                              |                    |       |      |      |
|------------------------------|--------------------|-------|------|------|
| (Figures are included above) | General Demand     | 4,742 | -1.2 | -1.2 |
|                              | Large-scale Demand | 2,045 | 3.5  | 3.5  |

### 3. Breakdown of Large-scale Sales

(million kWh, %)

|                    |                | Actual Sales | Changes from the previous year | Cumulative changes from FY2007 |
|--------------------|----------------|--------------|--------------------------------|--------------------------------|
|                    |                |              |                                |                                |
| Machinery          |                | 610          | 3.1                            | 3.1                            |
|                    | Electric       | 448          | 1.2                            | 1.2                            |
|                    | Transportation | 117          | 12.8                           | 12.8                           |
| Steel and Iron     |                | 249          | -2.4                           | -2.4                           |
| Chemicals          |                | 226          | 10.8                           | 10.8                           |
| Clay and Stone     |                | 96           | -11.1                          | -11.1                          |
| Foodstuffs         |                | 169          | 3.3                            | 3.3                            |
| Pulps and Papers   |                | 43           | 39.9                           | 39.9                           |
| Non-ferrous Metals |                | 150          | 16.6                           | 16.6                           |
| Others             |                | 502          | 1.7                            | 1.7                            |
| Total              |                | 2,045        | 3.5                            | 3.5                            |

### [Reference]

*Comparison to the previous year  
after meter-reading period adjustment (%)*

|  |           | April       |       |
|--|-----------|-------------|-------|
| Demand other than those under Liberalization | Lightning | 2.0         |       |
|  | Power     | Low Voltage | -4.1  |
|  |           | Others      | -10.6 |
|  | Total     |             | 0.8   |
| Customers other than large-scale industrial  |           | 0.3         |       |
| Total Electricity Sales Volume               |           | 1.3         |       |

*Average temperature (in Kyushu 7 prefectures)*

(°C)

|                              | March |      |      |      | April |      |      |      |
|------------------------------|-------|------|------|------|-------|------|------|------|
|                              | Early | Mid  | Late | Ave. | Early | Mid  | Late | Ave. |
| Actual                       | 8.6   | 12.9 | 11.9 | 11.2 | 13.8  | 15.7 | 16.8 | 15.4 |
| Compare to the previous year | -1.8  | 4.1  | -3.3 | -0.4 | 0.6   | 1.0  | -0.7 | 0.3  |
| Compare to average           | -0.3  | 2.7  | 0.3  | 0.9  | 0.2   | 0.5  | -0.1 | 0.2  |