## Actual Electricity Sales Volume in J une 2008

## 1. Overview

Total electricity sales volume by Kyushu Electric Power Co., Inc., for the month of J une 2008 came to about 6,711 million kWh, up about $1.0 \%$ from J une 2007. The sales volume exceeded the previous year's level for ten months in a row.
I. General Demand (Customers Other Than Large-scale Customers)

Sales volume in J une 2008 grew by $0.5 \%$ from J une 2007 as the metering period was longer than in last year. The sales volume exceeded the previous year for the first time in three months.
II. Large-scale Customers

The increased sales in transportation machinery, chemicals and non-ferrous metals industries brought sales volume up by $1.9 \%$ from the previous year. The sales volume has exceeded the previous year for 54 months in a row (the longest continuous increase in the company's history).
2. Sales Volume by Sector/Use

|  |  |  |  |  | illion kWh, \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Actual Sales | Changes from the previous year | Cumulative changes from FY2007 |
| Demand other than those under Liberalization | Lighting |  | 2,000 | 3.5 | -0.2 |
|  | Power | Low Voltage | 344 | -4.8 | -5.7 |
|  |  | Others | 66 | -8.6 | -12.0 |
|  | Total |  | 2,410 | 1.9 | -1.3 |
| Demand under Liberalization | Business |  | 1,577 | -0.4 | 0.3 |
|  | Industrial |  | 2,724 | 0.9 | 2.2 |
|  | Total |  | 4,301 | 0.4 | 1.5 |
| Electricity Sales Total |  |  | 6,711 | 1.0 | 0.4 |


| (Figures are <br> included above) | General Demand | 4,528 | 0.5 | -0.8 |
| :---: | :---: | ---: | ---: | ---: |
|  | Large-scale Demand | 2,183 | 1.9 | 3.2 |

3. Breakdown of Large-scale Sales

|  | Actual Sales | Changes from the <br> previous year | Cumulative changes <br> from FY2007 |
| :---: | ---: | ---: | ---: |
| Machinery | 680 | 1.7 | 2.7 |
| Electric | 494 | -0.4 | 0.7 |
| Transportation | 139 | 13.9 | 14.4 |
| Steel and Iron | 251 | -6.7 | -2.2 |
| Chemicals | 250 | 20.5 | 14.8 |
| Clay and Stone | 101 | -9.4 | -10.8 |
| Foodstuffs | 188 | 0.7 | 2.5 |
| Pulps and Papers | 34 | 29.7 | 36.6 |
| Non-ferrous Metals | 158 | 14.2 | 15.5 |
| Others | 521 | -2.6 | 0.0 |
| Total | 2,183 | 1.9 | 3.2 |

## [Reference]

Comparison to the previous year after meter-reading period adjustment (\%)

|  |  | June | Cumulative |  |
| :---: | :---: | :---: | ---: | ---: |
| Demand <br> other than <br> those under <br> Liberalization | Power | Lighting | 2.1 | 1.8 |
|  |  | Low Voltage | -6.1 | -4.1 |
|  | Total |  | -9.4 | -10.3 |
|  | Others | 0.5 | 0.6 |  |


| General Demand | -0.2 | 0.3 |
| :---: | ---: | ---: |
| Total Electricity Sales Volume | 0.5 | 1.2 |

Average temperature ( in Kyushu 7 prefectures)

|  | May |  |  |  | June |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Early | Mid | Late | Ave. | Early | Mid | Late | Ave. |
| Actual | 19.3 | 18.3 | 21.6 | 19.8 | 21.6 | 22.8 | 23.0 | 22.4 |
| Compare to the previous year | 0.3 | -1.2 | -0.6 | -0.5 | -0.5 | -0.3 | -3.3 | -1.4 |
| Compare to average | 1.1 | -0.9 | 1.2 | 0.5 | -0.1 | 0.0 | -1.0 | -0.4 |

