September 24, 2008
Kyushu Electric Power Co., Inc.

## Actual Electricity Sales Volume in August 2008

## 1. Overview

Total electricity sales volume by K yushu Electric Power Co., Inc., for the month of August 2008 came to about 8,800 million kWh, up about $5.5 \%$ from August 2007. The sales volume exceeded the previous year's level for 12 months in a row.
I. General Demand (Customers Other Than Large-scale Customers)

Sales volume in August 2008 grew by 7.0\% from August 2007 due to an increase in the air-conditioning demand as the temperature in J uly through early August has higher than the previous year's level. The sales volume exceeded the previous year for the first time in two months.
II. Large-scale Customers

The increased sales in transportation machinery, chemicals and non-ferrous metals industries brought sales volume up by $1.5 \%$ from the previous year. The sales volume has exceeded the previous year for 56 months in a row (the longest continuous increase in the company's history).
2. Sales Volume by Sector/Use

|  |  |  | Actual Sales | Changes from the previous year | Cumulative changes from FY2007 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Demand other than those under Liberalization | Lighting |  | 2,930 | 7.9 | 1.9 |
|  | Power | Low Voltage | 672 | 6.6 | -1.6 |
|  |  | Others | 67 | -0.7 | -9.8 |
|  | Total |  | 3,669 | 7.5 | 1.0 |
| Demand under Liberalization | Business |  | 2,235 | 7.0 | 1.9 |
|  | Industrial |  | 2,896 | 2.2 | 2.7 |
|  | Total |  | 5,131 | 4.2 | 2.4 |
| Electricity Sales Total |  |  | 8,800 | 5.5 | 1.9 |


| (Figures are <br> included above) | General Demand | 6,567 | 7.0 | 1.2 |
| :---: | :---: | ---: | ---: | ---: |
|  | Large-scale Demand | 2,233 | 1.5 | 3.6 |

## 3. Breakdown of Large-scale Sales

|  | Actual Sales | Changes from the <br> previous year | Cumulative changes <br> from FY2007 |
| :---: | ---: | ---: | ---: |
| Machinery | 696 | -0.8 | 2.8 |
| Electric | 515 | -1.1 | 0.8 |
| Transportation | 135 | 4.8 | 14.8 |
| Steel and Iron | 242 | -6.8 | -2.5 |
| Chemicals | 244 | 18.0 | 16.1 |
| Clay and Stone | 86 | -5.0 | -9.0 |
| Foodstuffs | 210 | 0.9 | 3.4 |
| Pulps and Papers | 37 | 47.1 | 37.6 |
| Non-ferrous Metals | 164 | 11.9 | 15.1 |
| Others | 554 | -1.4 | 0.5 |
| Total | 2,233 | 1.5 | 3.6 |

## [Reference]

Average temperature (in Kyushu 7 prefectures)
( $\left.{ }^{\circ} \mathrm{C}\right)$

|  | July |  |  |  | August |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Early | Mid | Late | Ave. | Early | Mid | Late | Ave. |
| Actual | 27.4 | 28.8 | 30.0 | 28.8 | 29.4 | 28.4 | 25.8 | 27.8 |
| Compare to the previous year | 2.0 | 2.9 | 1.7 | 2.2 | 0.8 | -1.2 | -3.1 | -1.2 |
| Compare to average | 1.7 | 1.7 | 2.2 | 1.9 | 1.5 | 0.7 | -1.3 | 0.3 |

