

Actual Electricity Sales Volume in October 2008

1. Overview

Total electricity sales volume by Kyushu Electric Power Co., Inc., for the month of October 2008 came to about 7,178 million kWh, down about 5.8% from October 2007. The sales volume was below the previous year's level for 2 months in a row.

I. General Demand (Customers Other Than Large-scale Customers)

Sales volume in October 2008 decreased by 7.2% from October 2007 due to a decrease in the air-conditioning demand as the temperature in September through October has shifted lower than the previous year's level. The sales volume underperformed the previous year for 2 months in a row.

II. Large-scale Customers

The decreased sales in Steel and Iron, and Electric machinery industries brought sales volume down by 2.4% from the previous year. The sales volume underperformed the previous year for the first time in 58 months.

2. Sales Volume by Sector/Use

(million kWh, %)

| | | Actual Sales | Changes from the previous year | Cumulative changes from FY2007 | |
|--|--------------------|--------------|--------------------------------|--------------------------------|------|
| Demand other than those under Liberalization | Lighting | 2,156 | -6.3 | -1.1 | |
| | Power | Low Voltage | 409 | -18.0 | -6.7 |
| | | Others | 61 | -5.9 | -9.4 |
| | Total | 2,626 | -8.3 | -2.3 | |
| Demand under Liberalization | Business | 1,802 | -6.0 | -0.5 | |
| | Industrial | 2,750 | -3.0 | 1.5 | |
| | Total | 4,552 | -4.2 | 0.7 | |
| Electricity Sales Total | | 7,178 | -5.8 | -0.5 | |
| (Figures are included above) | General Demand | 5,010 | -7.2 | -1.6 | |
| | Large-scale Demand | 2,168 | -2.4 | 2.4 | |

3. Breakdown of Large-scale Sales

(million kWh, %)

| | | Actual Sales | Changes from the previous year | Cumulative changes from FY2007 |
|--------------------|----------------|--------------|--------------------------------|--------------------------------|
| Machinery | | 667 | -2.2 | 1.6 |
| | Electric | 481 | -3.3 | -0.2 |
| | Transportation | 136 | 3.3 | 12.4 |
| Steel and Iron | 215 | -23.0 | -6.7 | |
| Chemicals | 250 | 6.1 | 14.4 | |
| Clay and Stone | 104 | 0.8 | -6.1 | |
| Foodstuffs | 200 | 2.5 | 2.7 | |
| Pulps and Papers | 42 | 41.7 | 39.1 | |
| Non-ferrous Metals | 154 | 6.3 | 12.9 | |
| Others | 536 | -2.7 | -0.2 | |
| Total | | 2,168 | -2.4 | 2.4 |

[Reference]

Average temperature (in Kyushu 7 prefectures)

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| | September | | | | October | | | |
|------------------------------|-----------|------|------|------|---------|------|------|------|
| | Early | Mid | Late | Ave. | Early | Mid | Late | Ave. |
| Actual | 26.6 | 25.7 | 23.5 | 25.2 | 21.8 | 20.9 | 18.6 | 20.4 |
| Compare to the previous year | -0.5 | -2.0 | -3.0 | -1.9 | -2.8 | 0.9 | -0.5 | -0.8 |
| Compare to average | 0.8 | 1.5 | 1.1 | 1.1 | 1.1 | 1.8 | 1.5 | 1.5 |