## Actual Electricity Sales Volume in November 2008

## 1. Overview

Total electricity sales volume by Kyushu Electric Power Co., Inc., for the month of November 2008 came to about 6,609 million kWh , down about $0.6 \%$ from November 2007. The sales volume was below the previous year's level for 3 months in a row.
I. General Demand (Customers Other Than Large-scale Customers)

Sales volume in November 2008 increased by $0.3 \%$ from November 2007 as the metering period was longer than last year's. The sales volume exceeded the previous year for the first time in 3 months.
II. Large-scale Customers

The decreased sales in Electric and Transportation machinery, Steel and Iron, and Non-ferrous Metals industries brought sales volume down by $2.8 \%$ from the previous year. The sales volume underperformed the previous year for 2 months in a row.
2. Sales Volume by Sector/Use

|  |  |  | Actual Sales | Changes from the previous year | Cumulative changes from FY2007 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Demand other than those under Liberalization | Lighting |  | 2,131 | 3.0 | -0.7 |
|  | Power | Low Voltage | 313 | -1.9 | -6.2 |
|  |  | Others | 62 | -3.8 | -8.8 |
|  | Total |  | 2,506 | 2.1 | -1.8 |
| Demand under Liberalization | Business |  | 1,535 | -1.3 | -0.6 |
|  | Industrial |  | 2,568 | -2.8 | 1.0 |
|  | Total |  | 4,103 | -2.3 | 0.3 |
| Electricity Sales Total |  |  | 6,609 | -0.6 | -0.5 |
| (Figures are included above) | General Demand |  | 4,601 | 0.3 | -1.4 |
|  | Large-scale Demand |  | 2,008 | -2.8 | 1.8 |

3. Breakdown of Large-scale Sales

|  | Actual Sales | Changes from the <br> previous year | Cumulative changes <br> from FY2007 |
| :---: | ---: | ---: | ---: |
| Machinery | 591 | -4.7 | 0.9 |
| Electric | 428 | -3.6 | -0.6 |
| Transportation | 120 | -5.9 | 10.0 |
| Steel and lron | 230 | -9.7 | -7.0 |
| Chemicals | 245 | 1.9 | 12.6 |
| Clay and Stone | 107 | 7.0 | -4.5 |
| Foodstuffs | 176 | 1.0 | 2.5 |
| Pulps and Papers | 44 | 18.9 | 36.0 |
| Non-ferrous Metals | 116 | -4.5 | 11.0 |
| Others | 499 | -3.7 |  |
| Total | 2,008 | -2.8 | -0.6 |
|  |  | 1.8 |  |

## [Reference]

Comparison to the previous year
after meter-reading period adjustment (\%)

|  |  | November | Cumulative |  |
| :---: | :---: | :---: | ---: | ---: |
| Demand <br> other than <br> those under <br> Liberalization | Power | Lighting | 0.2 | -0.8 |
|  |  | Low Voltage | -4.5 | -6.6 |
|  | Others |  | -6.0 | -8.4 |
|  | Total |  | -0.5 | -2.0 |


| General Demand | -1.1 | -1.5 |
| :---: | ---: | ---: |
| Total Electricity Sales Volume | -1.6 | -0.6 |

Average temperature (in Kyushu 7 prefectures)

|  | October |  |  |  | November |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Early | Mid | Late | Ave. | Early | Mid | Late | Ave. |
| Actual | 21.8 | 20.9 | 18.6 | 20.4 | 16.8 | 12.8 | 10.9 | 13.5 |
| Compare to the previous year | -2.8 | 0.9 | -0.5 | -0.8 | 0.0 | -0.3 | -1.5 | -0.6 |
| Compare to average | 1.1 | 1.8 | 1.5 | 1.5 | 1.1 | -0.9 | -0.5 | -0.1 |

