# **Actual Electricity Sales Volume in December 2008**

### 1. Overview

Total electricity sales volume by Kyushu Electric Power Co., Inc., for the month of December 2008 came to about 6,698 million kWh, down about 4.1% from December 2007. The sales volume was below the previous year's level for 4 months in a row.

### I. General Demand (Customers Other Than Large-scale Customers)

Sales volume in December 2008 decreased by 1.2% from December 2007 as the metering period was shorter than last year's. The sales volume underperformed the previous year for the first time in 2 months.

## II. Large-scale Customers

The decreased sales in main industries including Electric and Transportation machinery and Steel and Iron brought sales volume down by 11.0% from the previous year. The sales volume underperformed the previous year for 3 months in a row.

(million kWh %)

-11.0

#### 2. Sales Volume by Sector/Use

Large-scale Demand

# 3. Breakdown of Large-scale Sales

(million kWh, %)

( )

| Lighting   2,413   -2.6  |                         |                |             |              |      | (million kwn, %)                  |  |
|--|-------------------------|----------------|-------------|--------------|------|-----------------------------------|--|
| Demand other than those under Liberalization   |                         |                |             | Actual Sales |      | Cumulative changes<br>from FY2007 |  |
| Total   Power   Powe |                         | Lighting       |             | 2,413        | -2.6 | -0.9                              |  |
| Ciberalization   |                         | Power          | Low Voltage | 330          | -5.4 | -6.2                              |  |
| Business   1,522   3.1   |                         |                | Others      | 73           | -9.4 | -8.8                              |  |
| Demand under   Industrial   2,360   -9.3   |                         | Total          |             | 2,816        | -3.1 | -1.9                              |  |
| Liberalization   |                         | Business       |             | 1,522        | 3.1  | -0.3                              |  |
| Electricity Sales Total 6,698 -4.1   |                         | Industrial     |             | 2,360        | -9.3 | -0.1                              |  |
|  |                         | Total          |             | 3,882        | -4.8 | -0.2                              |  |
| General Demand 4 855 -1 2  | Electricity Sales Total |                |             | 6,698        | -4.1 | -0.9                              |  |
| General Demand 4 855 -1 2  |                         |                |             |              |      |                                   |  |
| (Figures are   | (Figures are            | General Demand |             | 4,855        | -1.2 | -1.4                              |  |

1,843

|                    | Actual Sales | Changes from the previous year | Cumulative changes<br>from FY2007 |  |  |
|--------------------|--------------|--------------------------------|-----------------------------------|--|--|
| Machinery          | 532          | -13.4                          | -0.6                              |  |  |
| Electric           | 377          | -15.6                          | -2.2                              |  |  |
| Transportation     | 116          | -7.0                           | 8.1                               |  |  |
| Steel and Iron     | 184          | -30.1                          | -9.6                              |  |  |
| Chemicals          | 199          | -12.2                          | 9.7                               |  |  |
| Clay and Stone     | 102          | -4.5                           | -4.5                              |  |  |
| Foodstuffs         | 176          | 2.3                            | 2.5                               |  |  |
| Pulps and Papers   | 36           | 12.6                           | 33.2                              |  |  |
| Non-ferrous Metals | 121          | -14.7                          | 8.0                               |  |  |
| Others             | 493          | -4.2                           | -1.0                              |  |  |
| Total              | 1,843        | -11.0                          | 0.4                               |  |  |

## [Reference]

included above)

Comparison to the previous year after meter-reading period adjustment (%)

| anter meter-reading period adjustment (%)             |          |             |          |            |  |
|---|----------|-------------|----------|------------|--|
|   |          |             | December | Cumulative |  |
| Demand<br>other than<br>those under<br>Liberalization | Lighting |             | 7.7      | 0.1        |  |
|   | Power    | Low Voltage | 4.5      | -5.7       |  |
|   |          | Others      | -1.2     | -7.6       |  |
|   | Total    |             | 7.0      | -1.0       |  |
| General Demand  |          |             | 4.8      | -0.9       |  |
| Total Electricity Sales Volume                        |          |             | 0.1      | -0.5       |  |

Average temperature (in Kyushu 7 prefectures)

0.4

|                              |          |      |      |          |       |      |      | ` '  |
|------------------------------|----------|------|------|----------|-------|------|------|------|
|                              | November |      |      | December |       |      |      |      |
|                              | Early    | Mid  | Late | Ave.     | Early | Mid  | Late | Ave. |
| Actual                       | 16.8     | 12.8 | 10.9 | 13.5     | 9.4   | 9.7  | 7.9  | 8.9  |
| Compare to the previous year | 0.0      | -0.3 | -1.5 | -0.6     | 0.3   | -0.1 | -3.1 | -1.1 |
| Compare to average           | 1.1      | -0.9 | -0.5 | -0.1     | -0.4  | 1.1  | 0.2  | 0.2  |