## Actual Electricity Sales Volume in December 2008

## 1. Overview

Total electricity sales volume by Kyushu Electric Power Co., Inc., for the month of December 2008 came to about 6,698 million kWh , down about $4.1 \%$ from December 2007. The sales volume was below the previous year's level for 4 months in a row.
I. General Demand (Customers Other Than Large-scale Customers)

Sales volume in December 2008 decreased by $1.2 \%$ from December 2007 as the metering period was shorter than last year's. The sales volume underperformed the previous year for the first time in 2 months.
II. Large-scale Customers

The decreased sales in main industries including Electric and Transportation machinery and Steel and Iron brought sales volume down by $11.0 \%$ from the previous year. The sales volume underperformed the previous year for 3 months in a row.
2. Sales Volume by Sector/Use

|  |  |  | Actual Sales | Changes from the previous year | Cumulative changes from FY2007 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Demand other than those under Liberalization | Lighting |  | 2,413 | -2.6 | -0.9 |
|  | Power | Low Voltage | 330 | -5.4 | -6.2 |
|  |  | Others | 73 | -9.4 | -8.8 |
|  | Total |  | 2,816 | -3.1 | -1.9 |
| Demand under Liberalization | Business |  | 1,522 | 3.1 | -0.3 |
|  | Industrial |  | 2,360 | -9.3 | -0.1 |
|  | Total |  | 3,882 | -4.8 | -0.2 |
| Electricity Sales Total |  |  | 6,698 | -4.1 | -0.9 |
| (Figures are included above) | General Demand |  | 4,855 | -1.2 | -1.4 |
|  | Large-scale Demand |  | 1,843 | -11.0 | 0.4 |

3. Breakdown of Large-scale Sales

|  | Actual Sales | Changes from the <br> previous year | Cumulative changes <br> from FY2007 |
| :---: | ---: | ---: | ---: |
| Machinery | 532 | -13.4 | -0.6 |
| Electric | 377 | -15.6 | -2.2 |
| Transportation | 116 | -7.0 | 8.1 |
| Steel and lron | 184 | -30.1 | -9.6 |
| Chemicals | 199 | -12.2 | 9.7 |
| Clay and Stone | 102 | -4.5 | -4.5 |
| Foodstuffs | 176 | 2.3 | 2.5 |
| Pulps and Papers | 36 | 12.6 | 33.2 |
| Non-ferrous Metals | 121 | -14.7 | 8.0 |
| Others | 493 | -4.2 | -1.0 |
| Total | 1,843 | -11.0 | 0.4 |

## [Reference]

Comparison to the previous year
after meter-reading period adjustment (\%)

|  |  | December | Cumulative |  |
| :---: | :---: | :---: | ---: | ---: |
| Demand <br> other than <br> those under <br> Liberalization | Power | Lighting | 7.7 | 0.1 |
|  |  | Low Voltage | 4.5 | -5.7 |
|  | Others |  | -1.2 | -7.6 |
|  | Total | 7.0 | -1.0 |  |


| General Demand | 4.8 | -0.9 |
| :---: | ---: | ---: |
| Total Electricity Sales Volume | 0.1 | -0.5 |

Average temperature (in Kyushu 7 prefectures)

|  | November |  |  |  | December |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Early | Mid | Late | Ave. | Early | Mid | Late | Ave. |
| Actual | 16.8 | 12.8 | 10.9 | 13.5 | 9.4 | 9.7 | 7.9 | 8.9 |
| Compare to the previous year | 0.0 | -0.3 | -1.5 | -0.6 | 0.3 | -0.1 | -3.1 | -1.1 |
| Compare to average | 1.1 | -0.9 | -0.5 | -0.1 | -0.4 | 1.1 | 0.2 | 0.2 |

