

Actual Electricity Sales Volume in FY2008

1. Overview

Total electricity sales volume by Kyushu Electric Power Co., Inc., for FY2008 came to about 85,883 million kWh, down by 2.5% from FY2007. The annual sales volume was below the previous year's level for the first time in 22 years. The 2.5% decrease is the lowest-ever level.

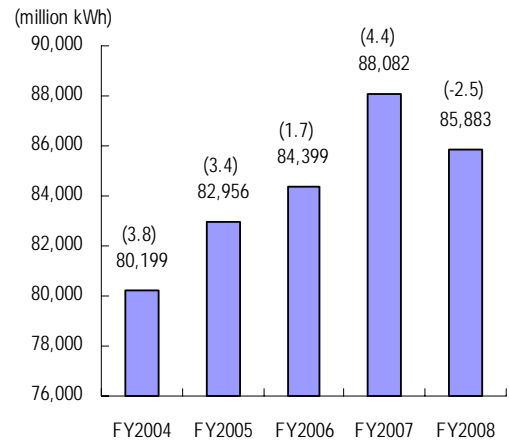
Sales Volume By Sector/Use

		Actual Sales (million kWh)	Changes from FY2007 (%)	
Demand other than those under Liberalization	Lighting	29,254	-1.0	
	Power	Low Voltage	4,851	-6.0
		Others	867	-9.4
	Total	34,972	-2.0	
Demand under Liberalization	Business	20,325	-0.5	
	Industrial	30,586	-4.4	
	Total	50,911	-2.9	
Electricity Sales Total		85,883	-2.5	

(Figures are included above)	General demand	61,859	-1.6
	Large-scale industrial	24,024	-4.7

(Note) General demand includes customers other than large-scale industrial customers.

Electricity Sales Volume in recent 5 years



(Note) Figures in () are percent changes from the previous years

Changes from the previous year by month

	Apr-Sep	Oct	Nov	Dec	Jan	Feb	Mar	Oct-Mar	Annual
General demand	-0.7	-7.2	0.3	-1.2	3.9	-1.5	-9.8	-2.5	-1.6
Large-scale industrial	3.2	-2.4	-2.8	-11.0	-15.4	-23.6	-22.6	-12.8	-4.7
Total	0.5	-5.8	-0.6	-4.1	-1.0	-7.4	-13.4	-5.5	-2.5

(%)

Changes from the previous year in recent 5 years (%)

	FY	2004	2005	2006	2007	2008
General demand		4.1	3.0	-0.1	3.6	-1.6
Large-scale industrial		3.1	4.6	6.8	6.4	-4.7
Total		3.8	3.4	1.7	4.4	-2.5

2. Sales Volume by Sector/Use

I. Customers Other Than Large-Scale Industrial Customers

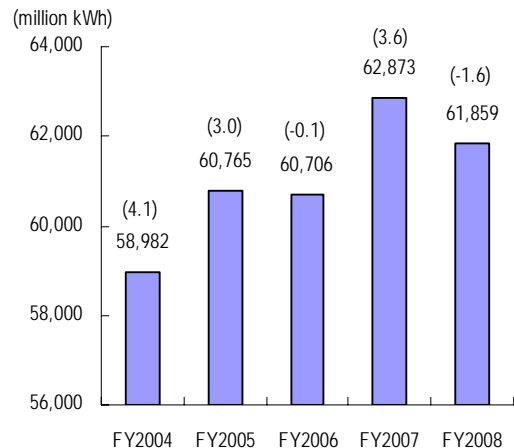
Sales volume in FY2008 decreased by 1.6% from FY2007 due to a decrease in air-conditioning demand in the cooler summer and the warmer winter than in the previous year. The annual sales volume was below the previous year's level for the first time in 2 years. The 1.6% decrease is the lowest-ever level.

Average temperature in FY2008 (in Kyushu 7 prefectures)

()

	Actual	Compare to average	Compare to the previous year
Apr	15.4	0.2	0.3
May	19.8	0.5	-0.5
June	22.4	-0.4	-1.4
July	28.8	1.9	2.2
Aug	27.8	0.3	-1.2
Sep	25.2	1.1	-1.9
Oct	20.4	1.5	-0.8
Nov	13.5	-0.1	-0.6
Dec	8.9	0.2	-1.1
Jan	6.7	0.2	-1.0
Feb	10.2	3.0	3.9
Mar	11.8	1.5	0.6

General demand of electricity in recent 5 years



(Note) Figures in () are percent changes from the previous years

II. Large-Scale Industrial Customers

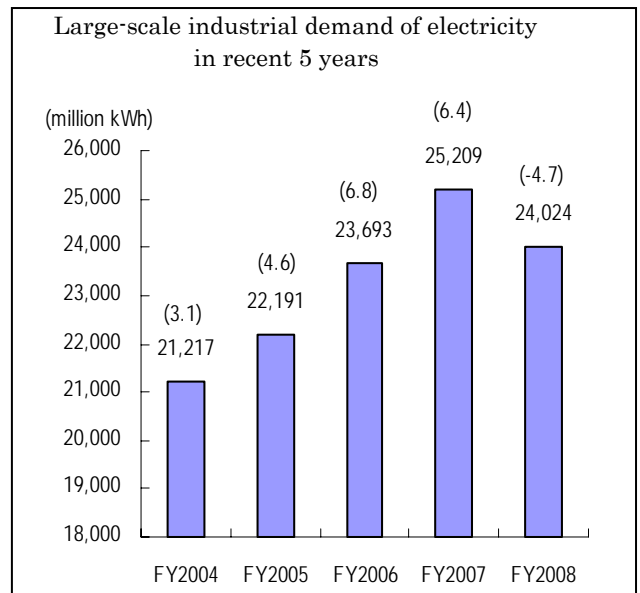
Sales volume in FY2008 decreased by 4.7% from FY2007 as main industries including Electric and Transportation machinery and Steel and Iron decreased production volume substantially in second half while the production in Transportation machinery, Chemicals and Non-ferrous metals industries shifted steadily in first half. The sales volume underperformed the previous year for the first time in 7 years. The 4.7% decrease is the third lowest-ever level.

	Actual Sales (million kWh)	Changes from FY2007 (%)	Composition ratio (%)	Characteristics
Machinery Total	7,248	-6.5	30.2	
Electric	5,236	-7.9	21.8	Decreased production of semiconductor and digital home appliance
Transportation	1,492	0.4	6.2	Increased production in first half and decreased production in second half
Steel and Iron	2,519	-18.4	10.5	Substantially decreased production and increased in-house power generation in some factories
Chemicals	2,630	0.8	10.9	Increased production in first half and decreased production in second half
Clay and Stone	1,139	-7.7	4.7	Decreased production and increased in-house power generation in some factories
Non-ferrous Metals	1,680	0.9	7.0	Increased production in first half and decreased production in second half
Large-scale Industrial	24,024	-4.7	100.0	

(Note) Large-scale Industrial exceeds the total of listed industries as it includes other industries than those listed above

Changes from the previous year by type of industry

	FY2008 (%)				
	FY2006		FY2007		FY2008
	Oct-Mar	Apr-Sep	Oct-Mar	Apr-Sep	Oct-Mar
Machinery Total	6.2	6.5	5.2	2.3	-15.7
Electric	4.2	3.6	1.8	0.3	-16.7
Transportation	12.0	15.8	18.7	14.1	-12.5
Steel and Iron	16.7	14.1	3.9	-3.7	-33.0
Chemicals	7.6	10.5	11.3	15.9	-12.8
Clay and Stone	11.9	-0.6	-13.1	-7.3	-8.2
Non-ferrous Metals	7.2	4.1	8.6	14.0	-12.3
Large-scale Industrial	7.4	7.9	4.9	3.2	-12.8



(Note) Figures in () are percent changes from the previous years