December 22, 2009
Kyushu Electric Power Co., Inc.

## Actual Electricity Sales Volume in November 2009

## 1. Overview

Total electricity sales volume by Kyushu Electric Power Co., Inc., for the month of November 2009 came to about 6,398 million kWh, down about $3.2 \%$ from November 2008. The sales volume was below the previous year's level for 15 months in a row.

## I. General Demand (Customers Other Than Large-scale Customers)

Sales volume in November 2009 decreased by 1.2\% from November 2008 due to a decrease in Industrial demand while Lighting demand increased. The sales volume underperformed the previous year for 2 months in a row.

## II. Large-scale Customers

The decreased sales in main industries including Electric machinery and Steel and Iron brought sales volume down by $7.8 \%$ from the previous year. The sales volume underperformed the previous year for 14 months in a row. (The sales volume in Transportation machinery increased by $4.5 \%$,excceeded the previous year for the first time in 13 months.)
2. Sales Volume by Sector/Use

|  |  |  | (million kWh, \%) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Actual Sales | Changes from the previous year | Cumulative changes from FY2008 |
| Demand other than those under Liberalization | Lighting |  | 2,171 | 1.9 | -0.9 |
|  | Power | Low Voltage | 302 | -3.6 | -4.3 |
|  |  | Others | 60 | -2.4 | 0.9 |
|  | Total |  | 2,533 | 1.1 | -1.4 |
| Demand under Liberalization | Business |  | 1,479 | -3.7 | -2.3 |
|  | Industrial |  | 2,386 | -7.1 | -11.7 |
|  | Total |  | 3,865 | -5.8 | -8.0 |
| Electricity Sales Total |  |  | 6,398 | -3.2 | -5.5 |


| (Figures are <br> included above) | General Demand | 4,547 | -1.2 | -2.2 |
| :---: | :---: | ---: | ---: | :---: |
|  | Large-scale Demand | 1,851 | -7.8 | -13.2 |

3. Breakdown of Large-scale Sales

|  | Actual Sales | Changes from the <br> Previous year | Cumulative changes <br> from FY2008 |
| :---: | ---: | ---: | ---: |
| Machinery | 548 | -7.2 | -15.9 |
| Electric | 385 | -10.1 | -17.7 |
| Transportation | 125 | 4.5 | -9.6 |
| Steel and lron | 170 | -26.1 | -31.7 |
| Chemicals | 218 | -3.2 | -10.9 |
| Clay and Stone | 79 | -25.8 | -25.6 |
| Foodstuffs | 175 | -0.4 | 0.3 |
| Pulps and Papers | 34 | -22.3 | -6.6 |
| Non-ferrous Metals | 116 | -0.3 | -11.1 |
| Others | 511 | -1.7 | -6.4 |
| Total | 1,851 | -7.8 | -13.2 |

## [Reference]

Average temperature (in Kyushu 7 prefectures)

|  | October |  |  |  | November |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Early | Mid | Late | Ave. | Early | Mid | Late | Ave. |
| Actual | 21.3 | 19.0 | 18.6 | 19.6 | 16.8 | 13.0 | 12.0 | 13.9 |
| Compare to the previous year | -0.5 | -1.9 | 0.0 | -0.8 | 0.0 | 0.2 | 1.1 | 0.4 |
| Compare to average | 0.6 | -0.1 | 1.5 | 0.7 | 1.1 | -0.7 | 0.6 | 0.3 |

