

## Actual Electricity Sales Volume in the First Six Months of FY2009

### 1. Overview

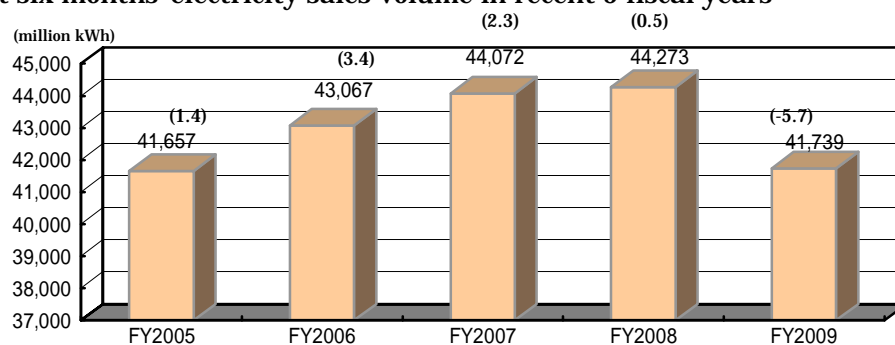
Total electricity sales volume by Kyushu Electric Power Co., Inc., for the first six months of FY2009 (April 1<sup>st</sup>-September 30<sup>th</sup>) came to about 41,739 million kWh, down by 5.7% from the same period in FY2008. The sales volume for the first six months was below the previous year's level for the first time in 7 years.

#### Sales Volume By Sector/Use

		Actual Sales (million kWh)	Changes from FY2008 (%)	
Demand other than those under Liberalization	Lighting	13,863	-0.9	
	Power	Low Voltage	2,530	-3.8
		Others	424	1.3
Total		16,817	-1.3	
Demand under Liberalization	Business	10,459	-1.8	
	Industrial	14,463	-12.8	
	Total	24,922	-8.5	
<b>Electricity Sales Total</b>		<b>41,739</b>	<b>-5.7</b>	
(Figures are included above)	General demand	30,499	-2.0	
	Large-scale demand	11,240	-14.5	

(Note) General demand includes customers other than large-scale industrial customers.

#### First six months' electricity sales volume in recent 5 fiscal years



(Note) Figures in ( ) are percent changes from the previous years

#### Changes from the previous year by month

	(%)					
	April	May	June	July	Aug.	Sept.
General demand	3.4	-0.1	-3.6	-0.7	-9.4	0.5
Large-scale demand	-18.4	-17.5	-14.2	-14.6	-11.5	-11.3
Total	-3.2	-5.7	-7.0	-5.0	-10.0	-2.8

#### Changes from the same period in the previous year in recent 5 years

	(%)				
	FY2005	FY2006	FY2007	FY2008	FY2009
General demand	0.8	2.4	0.2	-0.7	-2.0
Large-scale demand	2.9	6.1	7.9	3.2	-14.5
Total	1.4	3.4	2.3	0.5	-5.7

## 2. Sales Volume by Sector/Use

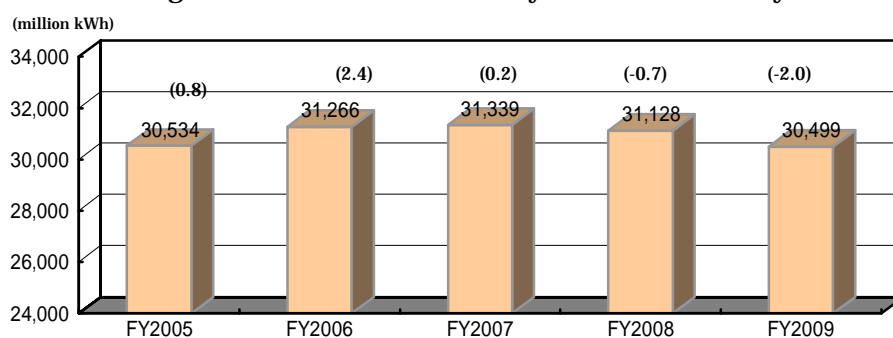
### I. General Demand (Customers Other Than Large-Scale Industrial Customers)

Sales volume in the first six months of FY2009 decreased by 2.0% from the same period in FY2008 due to a decrease in the air-conditioning demand as the temperature in July has shifted lower than the previous year's level, and the decreased sales in commercial demand for small-scale factories and stores.

Average temperature in FY2009 (in Kyushu) (°C)

	Apr	May	June	July	Aug	Sep
Actual	15.8	20.1	23.6	26.8	28.0	24.9
Compare to average	0.6	0.8	0.8	-0.1	0.5	0.8
Compare to the previous year	0.4	0.3	1.2	-2.0	0.2	-0.3

### First six months' general demand of electricity in recent 5 fiscal years



(Note) Figures in ( ) are percent changes from the previous years

### II. Large-scale Demand

The power demand from large industrial customers decreased by 14.5% compared with the 2Q of the previous year due to the decrease in main industries such as electric and transportation machinery and steel industries. The sales volume underperformed the previous year for the first time in 7 years.

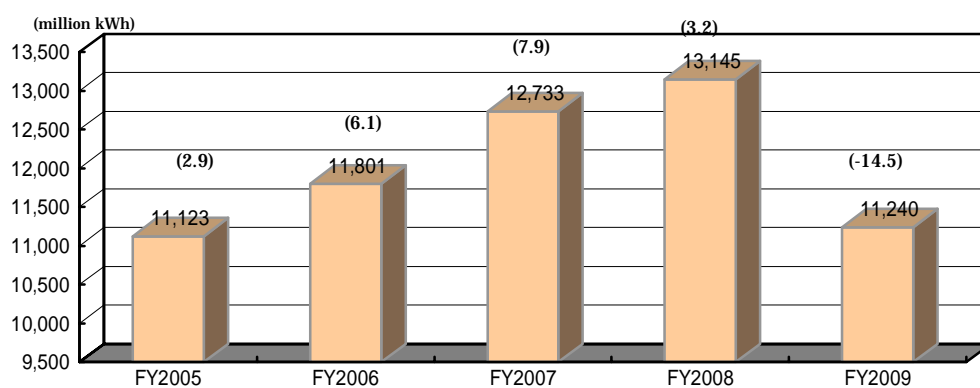
	Actual Sales (million kWh)	Changes from FY2008 (%)	Composition ratio (%)	Characteristics
<b>Machinery Total</b>	<b>3,357</b>	<b>-17.7</b>	<b>29.9</b>	
Electric	2,401	-19.3	21.4	Decreased production of digital electric household appliances and semiconductors
Transportation	723	-12.2	6.4	Decreased production of automobiles
<b>Steel and Iron</b>	<b>992</b>	<b>-32.8</b>	<b>8.8</b>	Decreased production of crude steels
<b>Chemicals</b>	<b>1,139</b>	<b>-13.5</b>	<b>10.1</b>	Decreased production of urethane
<b>Clay and Stone</b>	<b>423</b>	<b>-25.5</b>	<b>3.8</b>	Decreased production of glass
<b>Non-ferrous Metals</b>	<b>828</b>	<b>-13.0</b>	<b>7.4</b>	Decreased production of silicon wafers
<b>Large-scale Demand</b>	<b>11,240</b>	<b>-14.5</b>	<b>100.0</b>	

(Note) Large-scale Demand exceeds the total of listed industries as it includes other industries than those listed above

**Changes from the previous year by type of industry (%)**

	FY2007		FY2008		FY2009
	Apr-Sep	Oct-Mar	Apr-Sep	Oct-Mar	Apr-Sep
<b>Machinery Total</b>	6.5	5.2	2.3	-15.7	-17.7
<b>Electric</b>	3.6	1.8	0.3	-16.7	-19.3
<b>Transportation</b>	15.8	18.7	14.1	-12.5	-12.2
<b>Steel and Iron</b>	14.1	3.9	-3.7	-33.0	-32.8
<b>Chemicals</b>	10.5	11.3	15.9	-12.8	-13.5
<b>Clay and Stone</b>	-0.6	-13.1	-7.3	-8.2	-25.5
<b>Non-ferrous Metals</b>	4.1	8.6	14.0	-12.3	-13.0
<b>Large-scale Industrial</b>	7.9	4.9	3.2	-12.8	-14.5

**First six months' large-scale demand of electricity in recent 5 fiscal years**



(Note) Figures in ( ) are percent changes from the previous years