## Actual Electricity Sales Volume in March 2010

## 1. Overview

Total electricity sales volume by Kyushu Electric Power Co., Inc., for the month of March 2010 came to about 6,740 million kWh, up about $4.5 \%$ from March 2009. The sales volume exceeded the previous year's level for 3 months in a row.

## I. General Demand (Customers Other Than Large-scale Customers)

Sales volume in March 2010 increased by $0.9 \%$ from March 2009 due to an increase in the air-conditioning demand as the temperature in February through March was lower than the previous year's level. The sales volume exceeded the previous year for 3 month in a row.

## II. Large-scale Customers

The increased sales in main industries including Electric machinery, Transportation machinery, Chemicals and Non-ferrous Metals brought sales volume up by $15.2 \%$ from the previous year. The sales vol ume exceeded the previous year for 4 months in a row.
2. Sales Volume by Sector/Use

|  |  |  | (million kWh, \%) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Actual Sales | Changes from the previous year | Cumulative changes from FY2008 |
| Demand other than those under Liberalization | Lighting |  | 2,478 | 1.3 | -0.3 |
|  | Power | Low Voltage | 332 | -1.0 | -3.3 |
|  |  | Others | 76 | -4.2 | -1.5 |
|  | Total |  | 2,886 | 0.9 | -0.7 |
| Demand under Liberalization | Business |  | 1,493 | 0.0 | -1.9 |
|  | Industrial |  | 2,361 | 12.8 | -6.1 |
|  | Total |  | 3,854 | 7.5 | -4.4 |
| Electricity Sales Total |  |  | 6,740 | 4.5 | -2.9 |


| (Figures are <br> included above) | General Demand | 4,858 | 0.9 | -1.4 |
| :---: | :---: | :---: | :---: | :---: |
|  | Large-scale Demand | 1,882 | 15.2 | -6.7 |

## 3. Breakdown of Large-scale Sales

|  | Actual Sales | Changes from the <br> Previous year | Cumulative changes <br> from FY2008 |
| :---: | ---: | ---: | ---: |
| Machinery | 561 | 20.8 | -8.3 |
| Electric | 381 | 15.1 | -10.6 |
| Transportation | 137 | 39.9 | -0.4 |
| Steel and Iron | 153 | 13.7 | -20.9 |
| Chemicals | 197 | 23.6 | -2.8 |
| Clay and Stone | 83 | 1.1 | -20.3 |
| Foodstuffs | 173 | 2.6 | 0.5 |
| Pulps and Papers | 35 | -0.6 | -4.7 |
| Non-ferrous Metals | 156 | 28.9 | -1.2 |
| Others | 524 | 11.8 | -2.5 |
| Total | 1,882 | 15.2 | -6.7 |

## [Reference]

Average temperature (in Kyushu 7 prefectures)
( ${ }^{\circ}$ C)

|  | February |  |  |  |  | March |  |  |  |  |
| :---: | ---: | ---: | :---: | :---: | ---: | :---: | :---: | :---: | :---: | :---: |
|  | Early |  |  |  | Mid | Late | Ave. | Early |  |  |
|  | Late | Ave. |  |  |  |  |  |  |  |  |
| Actual | 9.0 | 7.5 | 13.4 | 9.7 | 11.0 | 12.6 | 10.5 | 11.3 |  |  |
| Compare to the previous year | -0.1 | -2.9 | 2.1 | -0.5 | 0.7 | -0.5 | -1.3 | -0.5 |  |  |
| Compare to average | 2.6 | 0.0 | 5.5 | 2.5 | 2.1 | 2.4 | -1.1 | 1.0 |  |  |

