November 25, 2010

## Actual Electricity Sales Volume in October 2010

## 1. Overview

Total electricity sales volume by Kyushu Electric Power Co., Inc., for the month of October 2010 came to about 6,998 million kWh , up about $4.0 \%$ from October 2009. The sales volume exceeded the previous year's level for 3 months in a row.
I. General Demand (Customers Other Than Large-scale Customers)

Sales volume in October 2010 increased by $3.0 \%$ from October 2009 due to an increase in the air-conditioning demand as the temperature in early through mid September was higher than the previous year's level. The sales volume exceeded the previous year for 3 months in a row.

## II. Large-scale Customers

The increased sales in main industries including Steel and Iron, Chemicals and Non-ferrous Metals brought sales volume up by $6.6 \%$ from the previous year. The sales volume exceeded the previous year for 11 months in a row.
2. Sales Volume by Sector/Use

|  |  | Actual Sales | Changes from the <br> previous year | Cumulative changes <br> from FY2009 |
| :---: | :---: | ---: | ---: | ---: |
| Demand other <br> than those under <br> Liberalization | Power | Lighting | 2,120 | 2.3 |


| (Figures are <br> included above) | General Demand | 4,930 | 3.0 | 4.4 |
| :---: | :---: | ---: | ---: | ---: |
|  | Large-scale Demand | 2,068 | 6.6 | 7.0 |

3. Breakdown of Large-scale Sales
(million $\mathrm{kWh}, \%$ )

|  | Actual Sales | Changes from the <br> Previous year | Cumulative changes <br> from FY2009 |
| :---: | ---: | ---: | ---: |
| Machinery | 582 | 0.8 | 5.9 |
| Electric | 411 | 0.6 | 3.8 |
| Transportation | 127 | -1.4 | 10.6 |
| Steel and lron | 202 | 34.2 | 10.0 |
| Chemicals | 241 | 7.2 | 10.6 |
| Clay and Stone | 90 | 16.2 | 8.6 |
| Foodstuffs | 202 | 4.0 | 3.4 |
| Pulps and Papers | 39 | -2.1 | 1.5 |
| Non-ferrous Metals | 160 | 11.9 | 16.6 |
| Others | 552 | 3.7 | 4.9 |
| Total | 2,068 | 6.6 | 7.0 |

[Reference]
Average temperature (in Kyushu 7 prefectures)

|  | September |  |  |  |  | October |  |  |  |  |
| :---: | ---: | ---: | :---: | :---: | ---: | :---: | :---: | :---: | :---: | :---: |
|  | Early |  | Mid | Late | Ave. | Early | Mid | Late |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  | 28.6 | 26.6 | 23.5 | 26.2 | 21.5 | 20.6 | 18.5 | 20.1 |  |  |
| Actual | 2.0 | 2.9 | -1.0 | 1.3 | 0.2 | 1.6 | -0.1 | 0.5 |  |  |
| Compare to the previous year | 2.8 | 2.4 | 1.1 | 2.1 | 0.8 | 1.5 | 1.4 | 1.2 |  |  |

