

Actual Electricity Sales Volume in December 2010

1. Overview

Total electricity sales volume by Kyushu Electric Power Co., Inc., for the month of December 2010 came to about 6,843 million kWh, up about 3.1% from December 2009. The sales volume exceeded the previous year's level for 5 months in a row.

I. General Demand (Customers Other Than Large-scale Customers)

Sales volume in December 2010 increased by 1.9% from December 2009 due to the metering period was longer than in last year. The sales volume exceeded the previous year for the first time in 2 months.

II. Large-scale Customers

The increased sales in main industries including Steel and Iron, Chemicals and Non-ferrous Metals brought sales volume up by 5.9% from the previous year. The sales volume exceeded the previous year for 13 months in a row.

2. Sales Volume by Sector/Use

(million kWh, %)

| | | | Actual Sales | Changes from the previous year | Cumulative changes from FY2009 |
|--|------------|-------------|--------------|--------------------------------|--------------------------------|
| Demand other than those under Liberalization | Lighting | | 2,485 | 4.5 | 5.9 |
| | Power | Low Voltage | 325 | 2.8 | 3.6 |
| | | Others | 66 | 0.8 | -2.6 |
| | Total | | 2,876 | 4.2 | 5.4 |
| Demand under Liberalization | Business | | 1,475 | -1.4 | 1.1 |
| | Industrial | | 2,492 | 4.6 | 5.8 |
| | Total | | 3,967 | 2.3 | 3.8 |
| Electricity Sales Total | | | 6,843 | 3.1 | 4.5 |

| | | | | |
|------------------------------|--------------------|-------|-----|-----|
| (Figures are included above) | General Demand | 4,857 | 1.9 | 3.6 |
| | Large-scale Demand | 1,986 | 5.9 | 6.6 |

3. Breakdown of Large-scale Sales

(million kWh, %)

| | Actual Sales | Changes from the Previous year | Cumulative changes from FY2009 |
|--------------------|--------------|--------------------------------|--------------------------------|
| Machinery | 550 | 1.2 | 4.7 |
| Electric | 379 | -0.9 | 2.7 |
| Transportation | 130 | 6.0 | 9.3 |
| Steel and Iron | 209 | 11.2 | 9.6 |
| Chemicals | 220 | 10.6 | 9.4 |
| Clay and Stone | 89 | 8.6 | 8.9 |
| Foodstuffs | 181 | 2.7 | 3.3 |
| Pulps and Papers | 37 | 2.5 | 2.9 |
| Non-ferrous Metals | 153 | 12.1 | 16.8 |
| Others | 547 | 6.5 | 4.9 |
| Total | 1,986 | 5.9 | 6.6 |

[Reference]

Comparison to the previous year
after meter-reading period adjustment (%)

Average temperature (in Kyushu 7 prefectures)

(°C)

| | | | December | Cumulative |
|---|----------|-------------|----------|------------|
| Demand other than those under Liberalization | Lighting | | 0.6 | 5.2 |
| | Power | Low Voltage | -1.0 | 3.1 |
| | | Others | -2.4 | -3.3 |
| | | Total | | 0.4 |
| General Demand | | | -0.3 | 3.3 |
| Total Electricity Sales Volume | | | 1.4 | 4.2 |

| | November | | | | December | | | |
|------------------------------|----------|------|------|------|----------|-----|------|------|
| | Early | Mid | Late | Ave. | Early | Mid | Late | Ave. |
| Actual | 14.4 | 13.7 | 11.8 | 13.3 | 10.5 | 9.3 | 7.1 | 8.9 |
| Compare to the previous year | -2.4 | 0.7 | -0.2 | -0.6 | -0.5 | 0.8 | -0.3 | 0.0 |
| Compare to average | -1.3 | 0.0 | 0.4 | -0.3 | 0.7 | 0.7 | -0.6 | 0.2 |