

Actual Electricity Sales Volume in FY2010

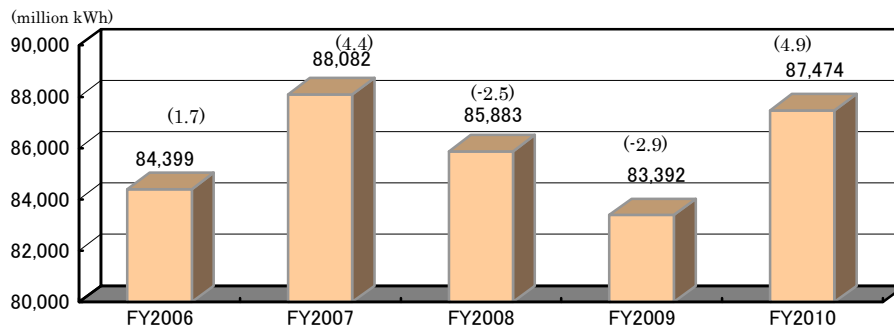
1. Overview

Total electricity sales volume by Kyushu Electric Power Co., Inc., for FY2010 came to about 87,474 million kWh, up by 4.9% from FY2009. The annual sales volume was exceeded the previous year's level for the first time in 3years since FY2007, recorded the second highest-ever level.

Sales Volume By Sector/Use

		Actual Sales (million kWh)	Changes from FY2009 (%)	
Demand other than those under Liberalization	Lighting	31,151	6.8	
	Power	Low Voltage	4,903	4.5
		Others	845	-1.0
Total		36,899	6.3	
Demand under Liberalization	Business	20,264	1.6	
	Industrial	30,311	5.5	
	Total	50,575	3.9	
Electricity Sales Total		87,474	4.9	
(Figures are included above)	General demand	63,636	4.3	
	Large-scale demand	23,838	6.4	

Electricity sales volume in recent 5 fiscal years



(Note) Figures in () are percent changes from the previous years

Changes from the previous year by month

	Apr-Sep	Oct	Nov	Dec	Jan	Feb	Mar	Oct-Mar	Annual
General demand	4.6	3.0	-0.2	1.9	4.3	10.4	4.0	4.1	4.3
Large-scale demand	7.1	6.6	4.2	5.9	5.3	5.6	6.5	5.7	6.4
Total	5.3	4.0	1.1	3.1	4.5	9.2	4.7	4.5	4.9

Changes from the same period in the previous year in recent 5 years (%)

	FY2006	FY2007	FY2008	FY2009	FY2010
General demand	-0.1	3.6	-1.6	-1.4	4.3
Large-scale demand	6.8	6.4	-4.7	-6.7	6.4
Total	1.7	4.4	-2.5	-2.9	4.9

2. Sales Volume by Sector/Use

I. General Demand (Customers Other Than Large-Scale Industrial Customers)

The demand for electric light, power for commercial operations and other general demands increased by 4.3% from FY2009 due to an increase in the air-conditioning demand as the temperature in this summer was higher, and in this winter was lower than the previous year's level. The sales volume exceeded the previous year's level for the first time in 3years since FY2007, recorded the highest-ever level.

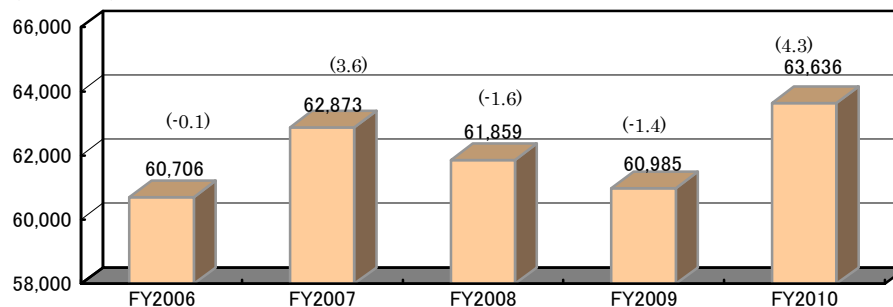
Average temperature in FY2010(in Kyushu)

(°C)

	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Actual	14.4	19.5	23.3	27.4	29.7	26.2	20.1	13.3	8.9	3.9	8.6	9.0
Compare to average	-0.8	0.2	0.5	0.5	2.2	2.1	1.2	-0.3	0.2	-2.6	1.4	-1.3
Compare to the previous year	-1.4	-0.6	-0.3	0.6	1.7	1.3	0.5	-0.6	0.0	-2.8	-1.1	-2.3

General demand of electricity in recent 5 fiscal years

(million kWh)



(Note) Figures in () are percent changes from the previous years

II. Large-scale Demand

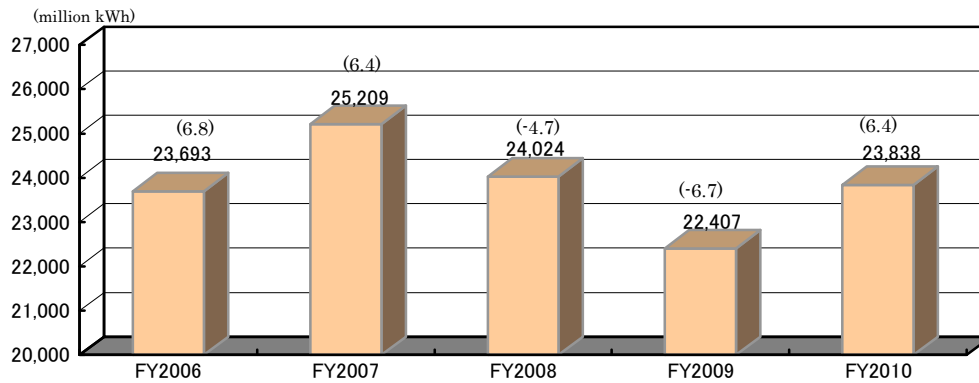
The power demand from large industrial customers increased by 6.4% from FY2009 due to the increase in production of Steel and Iron, Chemicals and Non-ferrous metals. The sales volume exceeded the previous year for the first time in 3years since FY2007, recorded the third highest-ever level.

	Actual Sales (million kWh)	Changes from FY2009 (%)	Composition ratio (%)	Characteristics
Machinery Total	6,884	3.7	28.9	
Electric	4,800	2.5	20.1	Increased production of semiconductors
Transportation	1,571	5.7	6.6	Increased production of automobiles
Steel and Iron	2,268	13.8	9.5	Increased production of crude steels
Chemicals	2,581	8.8	10.8	Increased production of urethane
Clay and Stone	976	8.0	4.1	Increased production of carbon products
Foodstuffs	2,279	3.3	9.6	Started production in some factories
Pulps and Papers	465	3.4	2.0	Decreased operation of private power generators in some factories
Non-ferrous Metals	1,878	13.2	7.9	Increased production of silicon wafers and started full operation in some factories
Others	6,507	5.2	27.2	Increased production in some factories
Large-scale Demand	23,838	6.4	100.0	

Changes from the previous year by type of industry (%)

	FY2008	FY2009		FY2010	
	Oct-Mar	Apr-Sep	Oct-Mar	Apr-Sep	Oct-Mar
Machinery Total	-15.7	-17.7	3.8	6.7	0.6
Electric	-16.7	-19.3	1.0	4.3	0.6
Transportation	-12.5	-12.2	14.2	12.7	-0.9
Steel and Iron	-33.0	-32.8	-4.0	6.4	21.3
Chemicals	-12.8	-13.5	9.7	11.3	6.5
Clay and Stone	-8.2	-25.5	-15.2	7.2	8.6
Foodstuffs	1.6	0.8	0.1	3.3	3.2
Pulps and Papers	15.3	-4.0	-5.5	2.1	4.8
Non-ferrous Metals	-12.3	-13.0	14.3	17.4	8.9
Others	-6.7	-7.6	3.2	5.1	5.4
Large-scale Industrial	-12.8	-14.5	2.6	7.1	5.7

Large-scale demand of electricity in recent 5 fiscal years



(Note) Figures in () are percent changes from the previous years