## Actual Electricity Sales Volume in May 2011

## 1. Overview

Total electricity sales volume by Kyushu Electric Power Co., Inc., for the month of May 2011 came to about 6,544 million kWh , down about $0.5 \%$ from May 2010. The sales volume was below the previous year's level for the first time in 10 months.

## I. General Demand (Customers Other Than Large-scale Customers)

Sales volume in May 2011 decreased by $2.4 \%$ from May 2010 as the decreased air-conditioning demand in mid through late April when temperature stayed in higher level than in last year and the metering period was shorter than in last year. The sales volume underperformed the previous year for 2 month in a row.

## II. Large-scale Customers

The increased sales in main industries including Electric Machinery and Non-ferrous Metals brought sales volume up by $4.2 \%$ from the previous year while the sales in Transportation Machinery was decreased due to the March 2011 Great East Japan Earthquake. The sales volume exceeded the previous year for 18 months in a row.
2. Sales Volume by Sector/Use

|  |  |  |  |  | illion kWh, \%) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Actual Sales | Changes from the previous year | Cumulative changes from FY2010 |
| Demand other than those under Liberalization |  | nting | 2,279 | -2.6 | -2.0 |
|  | Power | Low Voltage | 315 | -2.7 | -2.6 |
|  |  | Others | 74 | -5.6 | 3.4 |
|  | Total |  | 2,668 | -2.7 | -1.9 |
| Demand under Liberalization | Business |  | 1,419 | -1.5 | -0.4 |
|  | Industrial |  | 2,457 | 2.7 | 2.5 |
|  | Total |  | 3,876 | 1.1 | 1.4 |
| Electricity Sales Total |  |  | 6,544 | -0.5 | 0.0 |
| (Figures are included above) | General Demand |  | 4,564 | -2.4 | -1.5 |
|  | Large-scale Demand |  | 1,980 | 4.2 | 3.7 |

3. Breakdown of Large-scale Sales

|  | Actual Sales | Changes from the <br> Previous year | Cumulative changes <br> from FY2010 |
| :---: | ---: | ---: | ---: |
| Machinery | 546 | 0.8 | -2.7 |
| Electric | 402 | 3.2 | 1.6 |
| Transportation | 106 | -6.9 | -16.7 |
| Steel and lron | 189 | -1.1 | 9.3 |
| Chemicals | 216 | 4.4 | 4.1 |
| Clay and Stone | 90 | 11.6 | 10.7 |
| Foodstuffs | 192 | 5.5 | 5.1 |
| Pulps and Papers | 50 | 0.1 | 1.8 |
| Non-ferrous Metals | 172 | 8.7 | 3.6 |
| Others | 525 | 7.3 | 7.2 |
| Total | 1,980 | 4.2 | 3.7 |

## [Reference]

Comparison to the previous year
after meter-reading period adjustment
(\%)

|  |  | May | Cumulative |  |
| :---: | :---: | :---: | ---: | ---: |
| Demand <br> other than <br> those under <br> Liberalization | Power |  | Lighting | -1.9 |
|  |  | Low Voltage | -2.0 | -0.4 |
|  | Total |  | -4.9 | 5.9 |
|  | Others | -2.0 | 0.4 |  |


| General Demand | -1.9 | -0.1 |
| :---: | ---: | ---: |
| Total Electricity Sales Volume | -0.1 | 1.0 |

Average temperature ( in Kyushu 7 prefectures)
( ${ }^{\circ} \mathrm{C}$ )

|  | April |  |  |  |  | May |  |  |  |  |
| :---: | ---: | ---: | ---: | :--- | :--- | ---: | ---: | ---: | :---: | :---: |
|  | Early | Mid | Late | Ave. | Early | Mid | Late | Ave. |  |  |
|  | 14.1 | 14.1 | 16.3 | 14.8 | 19.6 | 20.7 | 19.8 | 20.0 |  |  |
| Compare to the previous year | -0.4 | 0.5 | 1.3 | 0.4 | -0.2 | 1.4 | 0.3 | 0.5 |  |  |
| Compare to average | 0.3 | -1.4 | -0.7 | -0.7 | 0.9 | 1.2 | -0.9 | 0.3 |  |  |

