September 28, 2011
Kyushu Electric Power Co., Inc.

## Actual Electricity Sales Volume in August 2011

## 1. Overview

Total electricity sales volume by Kyushu Electric Power Co., Inc., for the month of August 2011 came to about 8,019 million kWh , down about $5.1 \%$ from August 2010. The sales volume was below the previous year's level for the first time in 3 months.
I. General Demand (Customers Other Than Large-scale Customers)

Sales volume in August 2011 decreased by $6.7 \%$ from August 2010 due to a decrease in the air-conditioning demand as the temperature in late July through August was lower than the previous year's level. The sales volume underperformed the previous year for the first time in 2 months.

## II. Large-scale Customers

The decreased sales in main industries including Electric Machinery brought sales volume down by $0.3 \%$ from the previous year. The sales volume underperformed the previous year for the first time in 21 months since November 2009. (The sales in Transportation Machinery increased by $1.5 \%$ from the previous year, and exceeded it for the first time in 6 months.)

## 2. Sales Volume by Sector/Use

|  |  | Actual Sales | Changes from the <br> previous year | Cumulative changes <br> from FY2010 |
| :---: | :---: | ---: | ---: | ---: |
| Demand other <br> than those under <br> Liberalization | Power | Lighting | 2,656 | -8.8 |


| (Figures are <br> included above) | General Demand | 5,913 | -6.7 | -2.0 |
| :---: | :---: | :---: | :---: | :---: |
|  | Large-scale Demand | 2,106 | -0.3 | 3.1 |

3. Breakdown of Large-scale Sales
(million $\mathrm{kWh}, \%$ )

|  | Actual Sales | Changes from the <br> Previous year | Cumulative changes <br> from FY2010 |
| :---: | ---: | ---: | ---: |
| Machinery | 622 | -1.9 | -1.3 |
| Electric | 439 | -2.8 | 0.1 |
| Transportation | 138 | 1.5 | -5.8 |
| Steel and lron | 196 | 9.7 | 16.3 |
| Chemicals | 216 | -0.5 | 5.5 |
| Clay and Stone | 74 | -4.3 | 6.0 |
| Foodstuffs | 222 | -0.6 | 2.6 |
| Pulps and Papers | 31 | -8.1 | -3.9 |
| Non-ferrous Metals | 172 | 0.2 | 2.9 |
| Others | 573 | -0.7 | 3.3 |
| Total | 2,106 | -0.3 | 3.1 |

## [Reference]

Average temperature (in Kyushu 7 prefectures)
( $\left.{ }^{\circ} \mathrm{C}\right)$

|  | July |  |  |  |  | August |  |  |  |  |
| :---: | ---: | ---: | ---: | :--- | :--- | :--- | :--- | :--- | :---: | :---: |
|  | Early | Mid | Late | Ave. | Early | Mid | Late | Ave. |  |  |
|  | 27.4 | 28.1 | 27.5 | 27.7 | 29.1 | 28.2 | 27.3 | 28.2 |  |  |
| Compare to the previous year | 1.4 | 0.9 | -1.3 | 0.3 | -0.5 | -1.6 | -2.4 | -1.5 |  |  |
| Compare to average | 1.5 | 0.8 | -0.6 | 0.6 | 0.8 | 0.2 | -0.1 | 0.3 |  |  |

