## Actual Electricity Sales Volume in September 2011

## 1. Overview

Total electricity sales volume by Kyushu Electric Power Co., Inc., for the month of September 2011 came to about 7,688 million kWh , down about $9.0 \%$ from September 2010. The sales volume was below the previous year's level for 2 months in a row.

## I. General Demand (Customers Other Than Large-scale Customers)

Sales volume in September 2011 decreased by $11.4 \%$ from September 2010 due to an effect of power saving and a decrease in the air-conditioning demand as the temperature in August through September was lower than the previous year's level. The sales volume underperformed the previous year for 2 months in a row.

## II. Large-scale Customers

The decreased sales in main industries including Electric Machinery and Chemicals brought sales volume down by $1.9 \%$ from the previous year. The sales volume underperformed the previous year for 2 months in a row.
2. Sales Volume by Sector/Use

|  |  | Actual Sales | Changes from the <br> previous year | Cumulative changes <br> from FY2010 |
| :---: | :---: | ---: | ---: | ---: |
| Demand other <br> than those under <br> Liberalization | Power | Low Voltage | 2,514 | -13.4 |


| (Figures are <br> included above) | General Demand | 5,634 | -11.4 | -3.9 |
| :---: | :---: | :---: | :---: | :---: |
|  | Large-scale Demand | 2,054 | -1.9 | 2.3 |

3. Breakdown of Large-scale Sales

|  | Actual Sales | (million $\mathrm{kWh}, \%)$ <br> Changes from the <br> Previous year | Cumulative changes <br> from FY2010 |
| :---: | ---: | ---: | ---: |
| Machinery | 612 | -3.1 | -1.7 |
| Electric | 417 | -3.2 | -0.5 |
| Transportation | 151 | -2.0 | -5.1 |
| Steel and Iron | 196 | 1.3 | 13.6 |
| Chemicals | 207 | -6.3 | 3.5 |
| Clay and Stone | 70 | 8.4 | 6.3 |
| Foodstuffs | 213 | -1.8 | 1.8 |
| Pulps and Papers | 36 | 1.5 | -3.1 |
| Non-ferrous Metals | 167 | 2.6 | 2.8 |
| Others | 553 | -2.7 | 2.3 |
| Total | 2,054 | -1.9 | 2.3 |

## [Reference]

Average temperature (in Kyushu 7 prefectures)
( $\left.{ }^{\circ} \mathrm{C}\right)$

|  | August |  |  |  |  | September |  |  |  |  |
| :---: | ---: | ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Early | Mid | Late | Ave. | Early | Mid | Late | Ave. |  |  |
|  | 29.1 | 28.2 | 27.3 | 28.2 | 26.7 | 26.8 | 22.3 | 25.2 |  |  |
| Compare to the previous year | -0.5 | -1.6 | -2.4 | -1.5 | -1.9 | 0.2 | -1.2 | -1.0 |  |  |
| Compare to average | 0.8 | 0.2 | -0.1 | 0.3 | 0.5 | 2.1 | -0.7 | 0.5 |  |  |

