## Actual Electricity Sales Volume in February 2012

## 1. Overview

Total electricity sales volume by Kyushu Electric Power Co., Inc., for the month of February 2012 came to about 7,653 million kWh , down about $2.9 \%$ from February 2011. The sales volume was below the previous year's level for 7 months in a row.
I. General Demand (Customers Other Than Large-scale Customers)

Sales volume in February 2012 decreased by $3.8 \%$ from February 2011 due to a decrease in the air-conditioning demand as the temperature in January was higher than the previous year's level and an effect of power saving. The sales volume underperformed the previous year for 7 months in a row.

## II. Large-scale Customers

Sales volume in February 2012 decreased by $0.1 \%$ from February 2011, same level as the previous year, because of the longer metering period due to a leap day in spite of the decreased sales in main industries including Electric Machinery, Steel and Iron and Non-ferrous Metals and the effect of power saving. (Sales volume decreased by $3.5 \%$ after leap year adjustment.)
2. Sales Volume by Sector/Use

|  |  |  | Actual Sales | Changes from the previous year | Cumulative changes from FY2010 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Demand other than those under Liberalization | Lighting |  | 3,137 | -3.1 | -4.4 |
|  | Power | Low Voltage | 425 | -4.0 | -5.5 |
|  |  | Others | 74 | -6.6 | -3.2 |
|  | Total |  | 3,636 | -3.3 | -4.5 |
| Demand under Liberalization | Business |  | 1,658 | -5.2 | -3.9 |
|  | Industrial |  | 2,359 | -0.7 | 0.0 |
|  | Total |  | 4,017 | -2.6 | -1.6 |
| Electricity Sales Total |  |  | 7,653 | -2.9 | -2.8 |


| (Figures are <br> included above) | General Demand | 5,807 | -3.8 | -4.1 |
| :---: | :---: | ---: | ---: | ---: |
|  | Large-scale Demand | 1,846 | -0.1 | 0.6 |

3. Breakdown of Large-scale Sales
(million $\mathrm{kWh}, \%$ )

|  | Actual Sales | Changes from the <br> Previous year | Cumulative changes <br> from FY2010 |
| :---: | ---: | ---: | ---: |
| Machinery | 535 | 0.9 | -1.0 |
| Electric | 352 | -1.9 | -1.2 |
| Transportation | 142 | 8.4 | 0.2 |
| Steel and lron | 184 | -4.1 | 5.2 |
| Chemicals | 204 | 2.9 | 2.3 |
| Clay and Stone | 81 | 12.6 | 3.4 |
| Foodstuffs | 163 | 2.8 | 1.5 |
| Pulps and Papers | 33 | -0.3 | -0.9 |
| Non-ferrous Metals | 134 | -4.7 | -1.1 |
| Others | 512 | -2.0 | -0.1 |
| Total | 1,846 | -0.1 | 0.6 |

## [Reference]

Average temperature (in Kyushu 7 prefectures)
( $\left.{ }^{\circ} \mathrm{C}\right)$

|  | January |  |  |  |  | February |  |  |  |
| :---: | ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Early |  | Mid | Late | Ave. | Early | Mid | Late |  |
|  | Ave. |  |  |  |  |  |  |  |  |  |
| Actual | 6.1 | 7.2 | 5.6 | 6.3 | 4.5 | 5.8 | 8.9 | 6.3 |  |
| Compare to the previous year | 1.5 | 3.7 | 2.0 | 2.4 | -2.9 | -1.0 | -3.3 | -2.3 |  |
| Compare to average | -1.1 | 0.5 | -0.7 | -0.4 | -2.4 | -2.1 | 0.4 | -1.4 |  |

