

Actual Electricity Sales Volume in FY2015

1. Overview

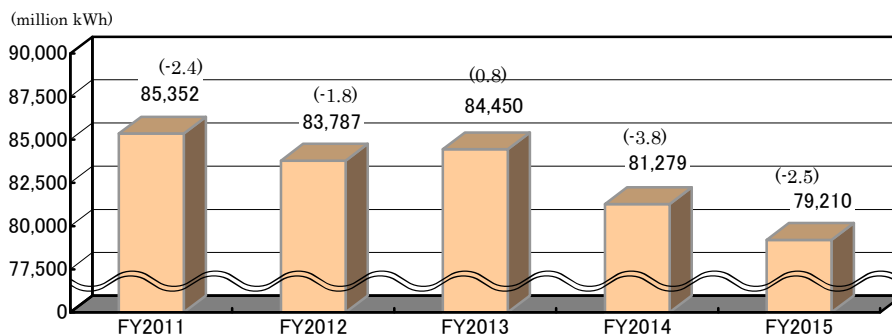
Total electricity sales volume by Kyushu Electric Power Co., Inc., for FY2015 came to about 79,210 million kWh, down by 2.5% from FY2014.

The annual sales volume was below the previous year's level for two consecutive years.

Sales Volume By Sector/Use

		Actual Sales (million kWh)	Changes from FY2014 (%)	
Demand other than those under Liberalization	Lighting	28,100	-1.5	
	Power	Low Voltage	4,125	-1.8
		Others	619	-7.0
Total		32,844	-1.6	
Demand under Liberalization	Business	17,487	-4.3	
	Industrial	28,879	-2.5	
	Total	46,366	-3.2	
Electricity Sales Total		79,210	-2.5	
(Figures are included above)	General demand	56,517	-2.3	
	Large-scale demand	22,693	-3.1	

Electricity sales volume in recent 5 fiscal years



(Note) Figures in () are percent changes from the previous years

Changes from the previous year by month

(%)

	Apr-Sep	Oct	Nov	Dec	Jan	Feb	Mar	Oct-Mar	Annual
General demand	-1.3	-6.5	-2.5	-5.0	-8.1	2.8	-0.1	-3.3	-2.3
Large-scale demand	-3.3	-2.1	-2.3	-6.0	-2.9	-1.0	-3.2	-2.9	-3.1
Total	-1.9	-5.1	-2.5	-5.3	-6.9	1.9	-1.0	-3.2	-2.5

Changes from the same period in the previous year in recent 5 fiscal years (%)

	FY2011	FY2012	FY2013	FY2014	FY2015
General demand	-3.5	-2.0	1.1	-4.9	-2.3
Large-scale demand	0.4	-1.4	0.0	-0.9	-3.1
Total	-2.4	-1.8	0.8	-3.8	-2.5

2. Sales Volume by Sector/Use

I. General Demand (Customers Other Than Large-Scale Industrial Customers)

The demand for electric light, power for commercial operations and other general demands decreased by 2.3% from FY2014 due to a decrease in business power demand and the air-heating demand as the temperature from December to March was higher than the previous year's level.

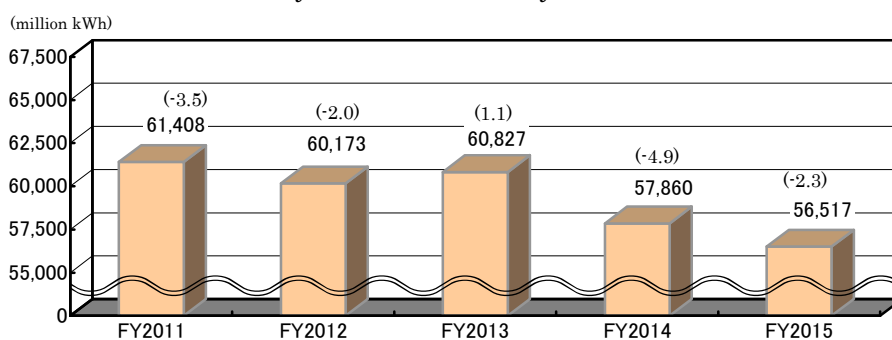
The sales volume was below the previous year's level for two consecutive years.

Average temperature in FY2015 (in Kyushu)

(°C)

	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Actual	16.8	20.7	22.4	26.0	27.4	23.6	19.0	16.4	10.6	7.1	8.0	11.7
Compare to the previous year	1.2	0.5	-0.2	-0.9	0.6	-0.6	-1.0	1.7	3.1	-0.6	0.4	0.5
Compare to average	1.3	1.0	-0.8	-1.1	-0.5	-1.1	-0.4	2.5	1.6	0.4	0.3	1.0

General demand of electricity in recent 5 fiscal years



(Note) Figures in () are percent changes from the previous years

II. Large-scale Demand (more than 500kW contracts in industrial demands)

The power demand from large industrial customers decreased by 3.1% from FY2014 due to a decrease in production of Steel and Iron and Chemicals.

The sales volume was below the previous year's level for two consecutive years.

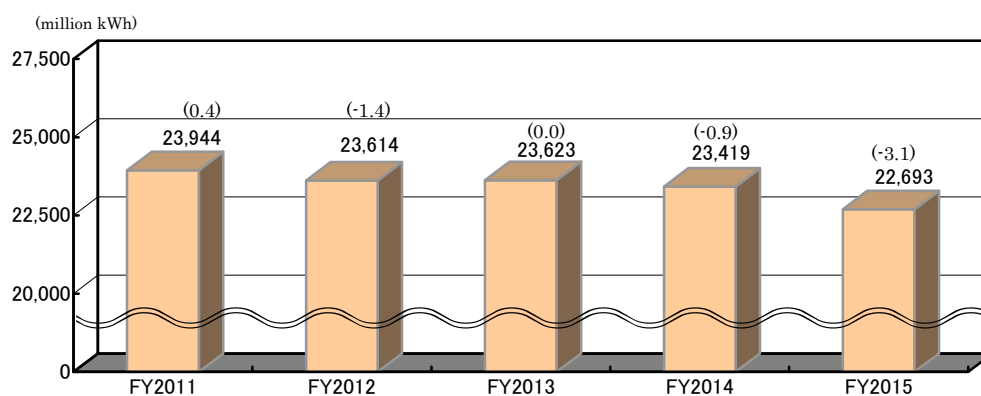
Large-scale Demand By Sector/ Use

	Actual Sales (million kWh)	Changes from FY2014 (%)	Composition ratio (%)	Characteristics
Machinery Total	6,519	1.8	28.7	
Electric	4,310	0.7	19.0	Increased production of semiconductors
Transportation	1,716	5.6	7.6	Increased production of automobiles
Steel and Iron	2,230	-12.8	9.8	Increased operation of private power generators
Chemicals	2,475	-7.5	10.9	Increased operation of private power generators
Clay and Stone	897	-7.9	4.0	Decreased production of cement
Foodstuffs	2,290	-2.1	10.1	Decreased production
Pulps and Papers	302	-9.4	1.3	Decreased production of paper products
Non-ferrous Metals	1,867	1.4	8.2	Increased production
Others	6,113	-2.9	27.0	Decreased production
Total	22,693	-3.1	100.0	

Changes from the previous year by type of industry (%)

	FY2013	FY2014		FY2015	
	Oct-Mar	Apr-Sep	Oct-Mar	Apr-Sep	Oct-Mar
Machinery Total	-0.7	-2.3	0.7	1.9	1.8
Electric	-2.8	-2.8	1.0	0.6	0.8
Transportation	3.3	-2.0	0.9	6.1	5.1
Steel and Iron	16.8	8.6	-19.8	-18.8	-5.3
Chemicals	1.5	3.8	-4.9	-6.8	-8.3
Clay and Stone	-0.3	2.9	2.3	-5.0	-10.7
Foodstuffs	3.7	-1.3	-1.4	-2.4	-1.8
Pulps and Papers	-17.3	-2.1	-11.3	-14.7	-3.0
Non-ferrous Metals	-6.9	5.9	12.0	7.3	-4.5
Others	1.4	-1.9	-0.7	-2.5	-3.3
Total	1.6	0.6	-2.3	-3.3	-2.9

Large-scale demand of electricity in recent 5 fiscal years



(Note) Figures in () are percent changes from the previous years