## Actual Electricity Sales Volume in February 2009

## 1. Overview

Total electricity sales volume by Kyushu Electric Power Co., Inc., for the month of February 2009 came to about 6,943 million kWh , down about $7.4 \%$ from February 2008. The sales volume was below the previous year's level for 6 months in a row.

## I. General Demand (Customers Other Than Large-scale Customers)

Sales volume in February 2009 decreased by $1.5 \%$ from February 2008 due to a decrease in the air-conditioning demand as the temperature in late January through February was higher than the previous year's level. The sales volume underperformed the previous year for the first time in 2 months.

## II. Large-scale Customers

The decreased sales in main industries including Electric and Transportation machinery and Steel and Iron brought sales volume down by $23.6 \%$ from the previous year. The sales volume underperformed the previous year for 5 months in a row.
2. Sales Volume by Sector/Use

|  |  |  | Actual Sales | Changes from the previous year | Cumulative changes from FY2007 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Demand other than those under Liberalization | Lighting |  | 2,773 | -1.3 | -0.2 |
|  | Power | Low Voltage | 388 | -6.5 | -5.3 |
|  |  | Others | 79 | -10.6 | -8.2 |
|  | Total |  | 3,240 | -2.2 | -1.1 |
| Demand under Liberalization | Business |  | 1,671 | 0.9 | 0.1 |
|  | Industrial |  | 2,032 | -19.6 | -2.9 |
|  | Total |  | 3,703 | -11.5 | -1.7 |
| Electricity Sales Total |  |  | 6,943 | -7.4 | -1.5 |


| (Figures are <br> included above) | General Demand | 5,418 | -1.5 | -0.9 |
| :---: | :---: | :---: | :---: | :---: |
|  | Large-scale Demand | 1,525 | -23.6 | -3.1 |

3. Breakdown of Large-scale Sales

|  | Actual Sales | Changes from the <br> previous year | Cumulative changes <br> from FY2007 |
| :---: | ---: | ---: | ---: |
| Machinery | 432 | -29.3 | -4.6 |
| Electric | 307 | -29.4 | -6.1 |
| Transportation | 92 | -29.9 | 2.8 |
| Steel and lron | 122 | -48.2 | -15.3 |
| Chemicals | 159 | -24.9 | 3.6 |
| Clay and Stone | 82 | -19.0 | -6.7 |
| Foodstuffs | 151 | -1.7 | 2.1 |
| Pulps and Papers | 33 | 0.0 | 29.4 |
| Non-ferrous Metals | 104 | -23.8 | 2.5 |
| Others | 442 | -13.9 | -2.4 |
| Total | 1,525 | -23.6 | -3.1 |

[Reference]
Average temperature (in Kyushu 7 prefectures)

|  | January |  |  |  | February |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Early | Mid | Late | Ave. | Early | Mid | Late | Ave. |
| Actual | 6.8 | 6.0 | 7.2 | 6.7 | 9.1 | 10.4 | 11.3 | 10.2 |
| Compare to the previous year | -1.0 | -2.8 | 0.5 | -1.0 | 3.2 | 5.1 | 3.5 | 3.9 |
| Compare to average | -0.4 | -0.5 | 1.1 | 0.2 | 2.7 | 2.9 | 3.4 | 3.0 |

