# Actual Electricity Sales Volume in November 2011

#### 1. Overview

Total electricity sales volume by Kyushu Electric Power Co., Inc., for the month of November 2011 came to about 6,336 million kWh, down about 2.1% from November 2010. The sales volume was below the previous year's level for 4 months in a row.

### I. General Demand (Customers Other Than Large-scale Customers)

Sales volume in November 2011 decreased by 3.8% from November 2010 due to an effect of power saving and a decrease in the air-conditioning demand as the temperature in November was higher than the previous year's level. The sales volume underperformed the previous year for 4 months in a row.

## II. Large-scale Customers

The increased sales in main industries including Transportation Machinery and Chemicals brought sales volume up by 2.2% from the previous year. The sales volume exceeded the previous year for 2 months in a row.

#### 2. Sales Volume by Sector/Use

## 3. Breakdown of Large-scale Sales

(million kWh, %)							(million kWh, %)						
			Actual Sales	Changes from the previous year	Cumulative changes from FY2010			Actual Sales	Changes from the Previous year	Cumulative changes from FY2010			
Demand other than those under Liberalization	Lighting		2,050	-5.2	-4.3		Machinery	562	2.3	-0.9			
	Power	Low Voltage	286	-2.7	-5.7		Electric	383	1.1	-0.4			
		Others	52	-9.5	-1.8		Transportation	140	7.7	-1.8			
		Total	2,388	-5.0	-4.4		Steel and Iron	179	0.2	11.6			
Demand under Liberalization	Business		1,441	-2.9	-3.7		Chemicals	241	9.8	3.1			
	Industrial		2,507	1.5	1.0		Clay and Stone	83	-5.9	3.9			
	Total		3,948	-0.2	-0.9		Foodstuffs	191	4.6	1.8			
Electricity Sales Total			6,336	-2.1	-2.3		Pulps and Papers	40	2.1	-1.9			
	Т						Non-ferrous Metals	145	1.5	2.2			
(Figures are included above)	General Demand		4,365	-3.8	-3.9		Others	530	0.2	1.5			
			1,971	2.2	2.0		Total	1,971	2.2	2.0			
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# [Reference]

Average temperature ( in Kyushu 7 prefectures)

								(°C)	
		Octo	ober	_	November				
	Early	Mid	Late	Ave.	Early	Mid	Late	Ave.	
Actual	20.4	20.6	18.6	19.8	19.8	16.1	12.9	16.3	
Compare to the previous year	-1.1	0.0	0.1	-0.3	5.4	2.4	1.1	3.0	
Compare to average	-0.9	1.0	1.2	0.4	3.9	2.2	0.9	2.4	