

January 31, 2020 Kyushu Electric Power Co., Inc.

Revision of Financial Results Forecast for FY2019

We hereby announce that we have revised our financial results forecast for FY2019 (announced on October 31, 2019).

As for the year-end dividends for the FY2019, there is no change to the previous forecast (¥15 per common share, annual: ¥35 per common share).

1 Revision of financial results forecast

Revision of consolidated financial results forecast for FY2019 (April 1, 2019 - March 31, 2020)

		Sales	Operating income	Ordinary income	Profit attributable to owners of parent	EPS
		(Unit: million yen)	(Unit: million yen)	(Unit: million yen)	(Unit: million yen)	(Unit: yen)
Forecast previously announced	(A)	2,035,000	80,000	55,000	30,000	58.26
Revised forecast	(B)	2,035,000	65,000	40,000	20,000	37.12
Difference	(B-A)		- 15,000	- 15,000	- 10,000	
Ratio	(%)		- 18.8	- 27.3	- 33.3	
(Reference) Results for FY2018	8	2,017,181	86,575	52,544	30,970	58.05

Revision of non-consolidated financial results forecast for FY2019 (April 1, 2019 – March 31, 2020)

		Sales	Operating income	Ordinary income	Profit attributable to owners of parent	EPS
		(Unit: million yen)	(Unit: million yen)	(Unit: million yen)	(Unit: million yen)	(Unit: yen)
Forecast previously announced	(A)	1,850,000	50,000	25,000	10,000	15.97
Revised forecast	(B)	1,850,000	35,000	10,000	0	-5.16
Difference	(B-A)	_	- 15,000	- 15,000	- 10,000	
Ratio	(%)	_	-30.0	- 60.0	- 100.0	
(Reference) Results for FY:	2018	1,867,152	60,656	32,534	23,425	42.08

2 Reasons for revision

We have revised the forecast of the consolidated financial results for the fiscal year ending March 31, 2020 (as previously announced on October 31, 2019), as a result of recent above-average temperatures and trends in business performance.

We forecast that Sales will be around \(\frac{4}{2}\),035 billion (the same as previously announced). This remains unchanged, mainly due to the increase in the grant based on the Act on Purchase of Renewable Energy Sourced Electricity, while retail electricity sales volume decreased and less power was sold to other suppliers as a result of low market prices in the domestic power business.

Ordinary income will decrease to around ¥40 billion. The decrease is due to an increase of losses in surplus LNG trading, in addition to a decline in electricity sales revenue and power sold to other suppliers in the domestic power business.

Net income attributable to owners of the parent will decrease to around \(\frac{4}{20}\) billion.

Financial results forecast has been revised for the non-consolidated forecasts for FY2019, as well as for the consolidated forecasts.

(Reference: Key Factor)

	Revised	Previously announced	Difference	[Reference] FY2018
Retail electricity sales volume	74.2 billion kWh	75.3 billion kWh	-1.1 billion kWh	72.7 billion kWh
Wholesale electricity sales volume	7.7 billion kWh	8.2 billion kWh	-0.5 billion kWh	7.9 billion kWh
Total electricity Sales Volume	81.9 billion kWh	83.5 billion kWh	-1.6 billion kWh	80.6 billion kWh
Crude Oil CIF Price	68\$/b	67\$/b	1\$/b	72\$/b
Exchange Rate	109¥/\$	109¥/\$	_	111¥/\$
Nuclear Power [Transmission-end]	28.6 billion kWh	28.6 billion kWh	_	28.8 billion kWh
(Utilization Rate of Nuclear Power)	(81.8%)	(81.7%)	(0.1%)	(73.1%)

Note: Electricity sales volume represents groupwide sales volume of Kyushu Electric Power and a consolidated subsidiary (Kyuden Mirai Energy Company, Inc.)

Note: The forward-looking statements are based on information available as of the date hereof. Actual results could differ due to numerous factors.

