# Financial Results for The 2nd Quarter of FY2020 (IR materials for investors)

October 30, 2020



Statements made in this overview of operations regarding Kyushu Electric Power's strategies and forecasts and other statements that are not historical facts are forward-looking statements based on management's assumptions and beliefs in light of information currently available, and should not be interpreted as promises or guarantees. Owing to various uncertainties, actual results may differ materially from these statements. Investors are hereby cautioned against making investment decisions solely on the basis of forward-looking statements contained herein.

#### (Note)

The English translation is for reference purposes only for the convenience of our English-speaking investors. In case a difference arises regarding the meaning herein, the original Japanese version shall prevail.

# **Table of Contents**

#### ■Financial Results for FY2020 2Q

| 1. Financial Results for FY2020 2Q (Consolidated)                                      | P1              |
|--|-----------------|
| (Reference) Revision of the Reporting Segments   | P2              |
| (1) Factor ① Electricity Sales Volume  | P3              |
| ② Generated and Received Electricity   | P <sup>2</sup>  |
| 3 Others   | P5              |
| (2) Ordinary Revenues  | P6              |
| (3) Ordinary Expenses  | P7              |
| (4) Ordinary Income/Net Income Attributable to Owners of the Parent                    | P8              |
| (Reference)Factors Affecting Consolidated Ordinary Income                              | PS              |
| (5) Segment Information  | P10             |
| ① Power and Retail ② Transmission and Distribution                                     | P11             |
| ③ Other Energy Services Businesses   | P12             |
| ④ ICT Services Businesses  | P13             |
| ⑤ Other Businesses   | P14             |
| 2. Financial Status for FY2020 2Q (Consolidated)                                       | P15             |
| 3. Interim Dividends for FY2020  | P16             |
| 4. Forecasts of Financial Results for FY2020   | P17             |
| 5. Forecasts of Dividends for FY2020   | P20             |
| (Reference) Installed Capacity for Solar, Wind, and Biomass, and Purchased Electricity | P2 <sup>2</sup> |
| ■(Reference) Data〔Japanese electric power businesses〕                                  |                 |
| Revenues from Retail sales, Wholesale sales, and Others                                | P22             |
| Expenses for Fuel and Purchased power  | P23             |
| Expenses for Maintenance, Depreciation, and Others                                     | P24             |
| Free Cash Flow 「Consolidated〕  | P25             |

# Sales (Increase), Ordinary Income (Increase)

Consolidated Sales : 1,060.5 billion of yen (Increase by 3.9% Compared with FY2019 2Q)

Consolidated Ordinary Income : 82.5 billion of yen (Increase by 382.8% Compared with FY2019 2Q)

Compared to FY2019 2Q, our ordinary income increased because of a decrease in depreciation costs, due to a change in our depreciation calculation method. Furthermore, an increase in the amount of electricity sales volume in retail outside the Kyushu region and a decrease in repair cost and miscellaneous cost, contributed to the increase of ordinary income. This was caused despite the negative impacts of the Corona virus and the temporary shutdown of the Sendai Nuclear Power Station, due to the installation work of the Specific Safety Facilities.

Note: From FY2020 1Q, our company and consolidated subsidiaries have changed our calculation method of the depreciation costs for property, plants and equipment from a declining-balance method to a straight-line method.

(Billion of Yen,%)

|   | FY2020 2Q | FY2019 2Q | Difference | Rate<br>of Change | FY2020 2Q<br>Consolidated Ratio |
|---|-----------|-----------|------------|-------------------|---------------------------------|
| Ordinary Revenues                               | 1,067.9   | 1,028.7   | 39.1       | 3.8               |                                 |
| Sales [Figures are included above]              | 1,060.5   | 1,020.2   | 40.2       | 3.9               | (1.17)                          |
| Ordinary Expenses                               | 985.3     | 1,011.6   | -26.2      | -2.6              |                                 |
| (Operating Income)                              | (91.0)    | (30.1)    | (60.9)     | (202.1)           |                                 |
| Ordinary Income                                 | 82.5      | 17.0      | 65.4       | 382.8             | (1.43)                          |
| Net Income attributable to owners of the parent | 63.0      | 7.1       | 55.8       | 777.7             | (1.33)                          |

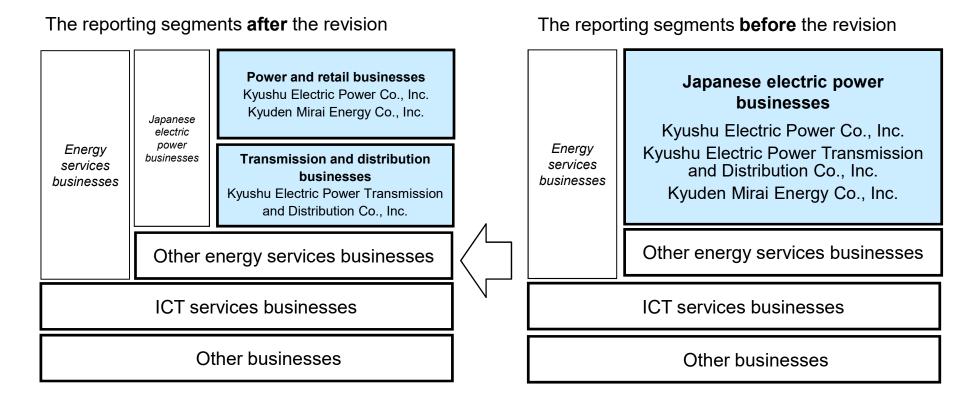
Note: Consolidated subsidiaries: 46 companies (1 company has been decreased) Equity method companies: 40 companies (1 company has been added)

# (Reference) Revision of the Reporting Segments

In April 2020, we split off our power transmission and distribution business into a separate entity named Kyushu Electric Power Transmission and Distribution Company. With this change, we have updated our reportable segments as of the first quarter of FY2020. The table below summarizes the segment changes.

The "Japanese electric power business" is now divided into 2 new segments namely "Power and retail businesses" and "Transmission and distribution businesses". The segment "Power and retail business" includes Kyushu Electric Power Company and Kyuden Mirai Energy. The segment "Transmission and distribution businesses" includes the new entity Kyushu Electric Power Transmission and Distribution Company.

In addition, the profit of the reporting segment has been changed from the operating income to ordinary income.



### 1 (1) Factor ① Electricity Sales Volume (Consolidated)

Despite the impact of the corona virus, Retail Electricity Sales volume increased by 2.7% to 37.5 billion kWh compared to FY2019 2Q, due to an increase in electricity sales volume outside the Kyushu region, as the group company Kyuden Mirai Energy's sales increased, and due to higher temperatures in August compared to the previous year.

Wholesale sales volume increased by 51.1% to 4.7 billion kWh.

As a result, total amount of electricity sales volume increased by 6.5% to 42.2 billion kWh.

#### [Consolidated electricity sales volume]

(Billion kWh,%)

|   | FY2020 2Q                              |        | FY2019 2Q | Difference | Ratio   |
|---|--|--------|-----------|------------|---------|
| ( | Retail<br>Kyuden Mirai Energy Co.,Inc. | 37.46  | 36.47     | * 0.99     | 102.7   |
|   | [Figures are included above])          | (2.92) | (1.22)    | (1.70)     | (239.9) |
|   | Lighting                               | 12.02  | 11.81     | 0.21       | 101.8   |
|   | Power                                  | 25.44  | 24.66     | 0.78       | 103.2   |
|   | Wholesale                              | 4.70   | 3.11      | 1.59       | 151.1   |
|   | Total                                  | 42.17  | 39.58     | 2.59       | 106.5   |

Note1: Some rounding errors may be observed.

Note2: The figures represent our company and consolidated subsidiaries (Kyushu Electric Power Transmission and Distribution Co., Inc. and Kyuden Mirai Energy Co.,Inc.) (internal transactions have been eliminated).

<sup>\*</sup> Impact of the Corona virus -1.5 billion kWh

The electricity supply has been stable, which is the result of a comprehensive operation of power generation facilities such as thermal power and water pumping, and the implementation of renewable energy output control based on government rules.

[ Consolidated] (Billion kWh,%)

|                                   |   | FY2020 2Q | FY2019 2Q | Difference | Ratio   |
|-----------------------------------|---|-----------|-----------|------------|---------|
|                                   | Hydro   | 2.91      | 2.93      | -0.02      | 99.4    |
|                                   | (Water flow rate)                                 | (106.6)   | (94.7)    | (11.9)     |         |
|                                   | Thermal   | 15.46     | 11.82     | 3.64       | 130.8   |
| Own facilities *1                 | Nuclear   | 10.80     | 13.30     | -2.50      | 81.2    |
|                                   | (Utilization rate) *2                             | (61.9)    | (75.9)    | (-14.0)    |         |
|                                   | New Energy etc                                    | 0.54      | 0.61      | -0.07      | 89.1    |
| Subtotal                          |   | 29.71     | 28.65     | 1.06       | 103.7   |
|                                   | eived Electricity from Other                      | 15.83     | 14.28     | 1.55       | 110.9   |
| companies *3<br>( Hydro [ Figures | s are included above] )                           | (0.94)    | (0.93)    | (0.01)     | (101.3) |
| ( New Energy et                   | ( New Energy etc. [ Figures are included above] ) |           | (6.72)    | (1.32)     | (119.6) |
| For pumping etc                   |   | -1.06     | -1.16     | 0.10       | 91.7    |
|                                   | Total   | 44.48     | 41.77     | 2.71       | 106.5   |

Note1: Some rounding errors may be observed.

Note2: Represents our company and consolidated subsidiaries (Kyushu Electric Power Transmission and Distribution Co., Inc. and Kyuden Mirai Energy Co., Inc.).

Note3: Since Generated and Received Electricity has been revised to correspond to total amount of electricity sales volume, the amount of transmitted power is not deducted from 2020 2Q.

Note4: The difference between the total amount of power generated and received electricity and the amount of electricity sales volume is the amount of power lost, etc.

\*1 Own facilities' generation means transmission-end number. \*2 On April 9, 2019, unit No.2 of Genkai nuclear power station was decommissioned.

\*3 "Interchange & other companies" includes the volume of electricity recognized as of the end of quarter of fiscal year.

(Reference) Ratio of Generated and Received Electricity

(%)

| ,                  | ,         |           |            |
|--------------------|-----------|-----------|------------|
|                    | FY2020 2Q | FY2019 2Q | Difference |
| Nuclear Power      | 24.3      | 31.8      | -7.5       |
| Renewable Energy * | 26.4      | 24.9      | 1.5        |

<sup>\* &</sup>quot;Renewable Energy" represents a total of Solar, Wind, Biomass, Waste, Geothermal and Hydro (excluding "For pumping") generated by facilities of our own and other companies.

# **Crude Oil CIF Price and Exchange Rate**

|                     | FY2020 2Q | FY2019 2Q | Difference |
|---------------------|-----------|-----------|------------|
| Crude Oil CIF Price | 36\$/b    | 69\$/b    | -33\$/b    |
| Exchange Rate       | 107¥/\$   | 109¥/\$   | -2¥/\$     |

Sales increased by 3.9% to ¥1,060.5 billion and ordinary revenues increased by 3.8% to ¥1,067.9 billion, due to an increase in Wholesale and in the grant based on the Act on Purchase of Renewable Energy Sourced Electricity.

Despite the impact of the corona virus, retail electricity sales volume increased due to increased sales outside the Kyushu region, but retail sales revenue decreased due to the effect of fuel cost adjustments which was caused by a fall in fuel prices.

(Billion of Yen,%)

|  | FY2020 2Q | FY2019 2Q | Difference | Rate<br>of Change | Explanations   |
|--|-----------|-----------|------------|-------------------|--|
| Operating Revenues (Sales)   | 1,060.5   | 1,020.2   | 40.2       | 3.9               | Japanese electric power business 43.8                                  |
| Other Revenues   | 7.4       | 8.4       | -1.0       | -12.8             | Share of profit of entities accounted for using the equity method -0.9 |
| (Share of profit of entities accounted for using the equity method) [Figures are included above] | (4.1)     | (5.0)     | (-0.9)     | -18.0             |  |
| Ordinary Revenues  | 1,067.9   | 1,028.7   | 39.1       | 3.8               | Japanese electric power business 42.5                                  |

#### (Japanese electric power businesses [Figures are included above])

| Retail            | 679.6   | 682.5   | -2.9   | -0.4  | Increase in electricity sales volume 15.0 Unit price difference(Effect of fuel adjustment) -20.5 Renewable Energy Power Promotion Surcharge 2.9 (96.7←93.8)* [Impact of the Corona virus -27.0] |
|-------------------|---------|---------|--------|-------|---|
| Wholesale         | 29.8    | 26.1    | 3.6    | 13.9  | Sold power to other suppliers 4.1   |
| Other             | 277.0   | 235.1   | 41.8   | 17.8  | Grant based on the Act on Purchase of Renewable<br>Energy Sourced Electricity 41.8(233.6←191.7) *   |
| (Sales)           | (985.0) | (941.1) | (43.8) | (4.7) |   |
| Ordinary Revenues | 986.4   | 943.9   | 42.5   | 4.5   |   |

Note: The figures of Japanese electric power businesses represent our company and a consolidated subsidiary (Kyushu Electric Power Transmission and Distribution Co.,Inc and Kyuden Mirai Energy Co.,Inc.) (Elimination of internal transactions).

<sup>\*</sup> The underlined parts are related to Feed-in Tariff Power purchase and sale system of renewable energy

## 1 (3) Ordinary Expenses (Consolidated)

Ordinary expenses decreased by 2.6% to ¥985.3 billion, due to a decrease in depreciation and overall costs such as maintenance and miscellaneous costs, yet there was an increase in power purchase costs of renewable energy.

(Billion of Yen,%)

|                    | FY2020 2Q | FY2019 2Q | Difference | Rate<br>of Change | Explanations                           |
|--------------------|-----------|-----------|------------|-------------------|--|
| Operating Expenses | 969.4     | 990.0     | -20.6      | -2.1              | Japanese electric power business -19.1 |
| Other Expenses     | 15.9      | 21.5      | -5.6       | -26.1             |  |
| Ordinary Expenses  | 985.3     | 1,011.6   | -26.2      | -2.6              | Japanese electric power business -22.4 |

#### (Japanese electric power businesses [Figures are included above])

| Labor  | 00.0  | 74.0  | 2.0   | 4.4   |   |
|--|-------|-------|-------|-------|---|
| Labui  | 69.0  | 71.9  | -2.9  | -4.1  |   |
| Fuel   | 90.1  | 94.8  | -4.7  | -5.0  | Decrease in CIF and exchange gains -21.0 Increase in received electricity such as New Energy etc -6.5 Increase in retail · wholesale 12.5 Effect of operating nuclear power station 11.5 *1                     |
| Purchased power from other utilities and other suppliers | 327.9 | 298.7 | 29.1  | 9.8   | Purchased power from other suppliers 29.4 (Figures are included above : Purchase of Renewable Energy Sourced Electricity 38.0(267.3←229.2) *2)  |
| Maintenance  | 66.6  | 77.7  | -11.1 | -14.3 | Nuclear -11.5   |
| Depreciation   | 72.0  | 98.1  | -26.0 | -26.6 | Effect of a change in a depreciation calculation method -26.8   |
| Interest   | 10.9  | 12.1  | -1.1  | -9.8  |   |
| Nuclear back—end   | 24.7  | 31.5  | -6.7  | -21.3 | Effect of operating nuclear power station -3.5 *1   |
| Other  | 253.5 | 252.4 | 1.0   | 0.4   | Intra-Area Wheeling Service consignment charge 5.3  Levy based on the Act on Purchase of Renewable Energy  Sourced Electricity 3.3(97.1←93.8) *2  Miscellaneous cost -6.2  (Loss of LNG trading -14.2(0.0←14.2) |
| Ordinary Revenues  | 915.1 | 937.5 | -22.4 | -2.4  |   |

Note: The figures of Japanese electric power businesses represent our company and consolidated subsidiaries (Kyushu Electric Power Transmission and Distribution Co.,Inc and Kyuden Mirai Energy Co.,Inc.) (Elimination of internal transactions).

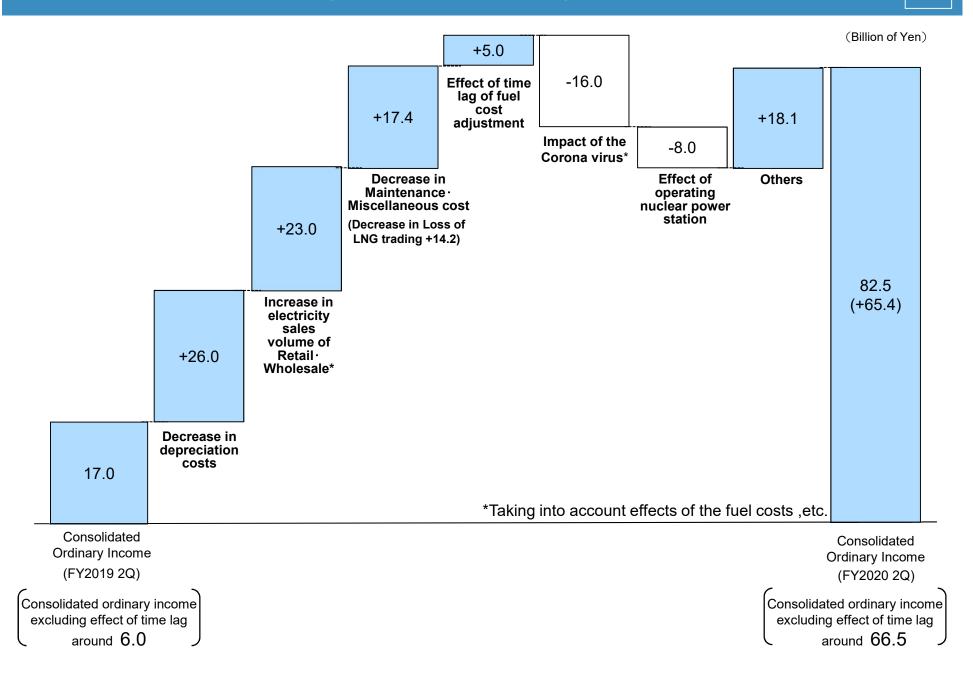
<sup>\*1</sup> Difference in impact on nuclear power operation (fuel cost + nuclear back-end cost) 8.0

<sup>\*2</sup> The underlined parts are related to Feed-in Tariff Power purchase and sale system of renewable energy

When comparing to FY2019 2Q, ordinary income increased by 382.8% to ¥82.5 billion and net income attributable to owners of the parent increased by 777.7% to ¥63.0 billion.

(Billion of Yen,%)

|   | FY2020 2Q | FY2019 2Q | Difference | Rate<br>of Change |
|---|-----------|-----------|------------|-------------------|
| Ordinary Income                                       | 82.5      | 17.0      | 65.4       | 382.8             |
| Provision for Reserve for Fluctuation in Water Levels | _         | -0.1      | 0.1        | _                 |
| Income Before Income Taxes                            | 82.6      | 17.2      | 65.3       | 377.8             |
| Income Taxes  | 18.7      | 9.0       | 9.7        | 107.0             |
| Net Income Attributable to Non-controlling Interests  | 0.7       | 1.0       | -0.2       | -27.8             |
| Net Income Attributable to Owners of the Parent       | 63.0      | 7.1       | 55.8       | 777.7             |



(Billion of Yen)

|               |                                       |                         |  |         |         |         |         | (Billio | on of Yen) |
|---------------|---------------------------------------|-------------------------|--|---------|---------|---------|---------|---------|------------|
|               |                                       |                         |  | FY202   | 20 2Q   | FY201   | 9 2Q    | Differe | ence       |
|               | Power and Retail                      |                         | Sales                                      | (905.6) | 949.8   |         | _       |         | _          |
|               |                                       | businesses              | Ordinary Income                            |         | 58.9    |         | _       |         | _          |
|               |                                       | Transmission and        | Sales                                      | (77.5)  | 271.3   |         | _       |         | _          |
|               | Japanese<br>electric                  | Distribution businesses | Ordinary Income                            |         | 12.4    |         | _       |         | _          |
| Energy        | power businesses                      | Inter-segment           | Sales                                      |         | -236.1  |         | _       |         | _          |
| services      |                                       | transactions eliminated | Ordinary Income                            |         | _       |         | _       |         | _          |
| businesses    |                                       | Total                   | Sales                                      | (983.2) | 985.0   | (939.1) | 941.1   | (44.0)  | 43.8       |
|               |                                       | rotar                   | Ordinary Income                            |         | 71.3    |         | 6.3     |         | 65.0       |
|               |                                       |                         | Sales                                      | (33.1)  | 76.3    | (35.7)  | 84.6    | (-2.5)  | -8.3       |
|               | Other energy                          | services businesses     | Ordinary Income<br>( Overseas businesses ) |         | 5.4     |         | 7.1     |         | -1.7       |
|               |                                       |                         | [Figures are included above]               |         | (2.0)   |         | (1.0)   |         | (0.9)      |
| ICT services  | husinggas                             |                         | Sales                                      | (38.0)  | 53.4    | (39.0)  | 51.2    | (-0.9)  | 2.2        |
| ICT Services  | businesses                            |                         | Ordinary Income                            |         | 3.2     |         | 1.3     |         | 1.8        |
| Other busines | 200                                   |                         | Sales                                      | (6.0)   | 13.8    | (6.2)   | 13.6    | (-0.2)  | 0.1        |
| Other busines | 5505                                  |                         | Ordinary Income                            |         | 2.4     |         | 2.6     |         | -0.1       |
| Inter-seamon  | t transactions                        | aliminated              | Sales                                      |         | -68.1   |         | -70.4   |         | 2.3        |
| inter-seginen | Inter-segment transactions eliminated |                         | Ordinary Income                            |         | _       |         | -0.3    |         | 0.4        |
| Total         |                                       |                         | Sales                                      |         | 1,060.5 |         | 1,020.2 |         | 40.2       |
| ı Olai        | Total                                 |                         | Ordinary Income                            |         | 82.5    |         | 17.0    |         | 65.4       |

Note1: The above amounts represent figures prior to elimination of transactions among segments.

Note2: Figures in ( ) represent sales excluding transactions among group companies.

Note3: Our segment classification and the segment income were changed from FY2020 1Q

Note4: For Power and Retail businesses and Transmission and Distribution businesses there are no segment results for FY2019 2Q, so only the results for FY2020 2Q are shown.

#### 1 Power and Retail

Sales : 949.8 billion of yen

Ordinary Income : 58.9 billion of yen

Sales amounted to ¥949.8 billion, due to factors such as retail sales revenue and grant based on the Act on Purchase of Renewable Energy Sourced Electricity.

Ordinary income is ¥58.9 billion, due to factors such as purchased power costs, consignment charges, Levy based on the Act on Purchase of Renewable Energy Sourced Electricity and Fuel.

# [Power and Retail ]

Domestic Power and Retail business, etc.

#### 2 Transmission and Distribution

Sales : 271.3 billion of yen

Ordinary Income : 12.4 billion of yen

Sales amounted to ¥271.3 billion, due to factors such as consignment revenues.

Ordinary income was ¥12.4 billion, due to factors such as purchased power costs, maintenance, depreciation and commission.

#### [Transmission and Distribution]

Transmission and Distribution business in Kyushu, etc.

Sales : 76.3 billion of yen ( Decrease by 9.8% Compared with FY2019 2Q )

Ordinary Income: 5.4 billion of yen ( Decrease by 24.2% Compared with FY2019 2Q )

Sales decreased by 9.8% to ¥76.3 billion compared to FY2019 2Q, due to a decrease in replacements of electrical measuring equipment and repair work of plants.

Ordinary income decreased by 24.2% to ¥5.4 billion compared to FY2019 2Q.

(Billion of Yen, %)

|  | FY2020 2Q | FY2019 2Q | Difference | Rate<br>of Change |
|--|-----------|-----------|------------|-------------------|
| Sales  | 76.3      | 84.6      | -8.3       | -9.8              |
| Ordinary Expenses  | 77.4      | 83.5      | -6.1       | -7.3              |
| Ordinary Income  | 5.4       | 7.1       | -1.7       | -24.2             |
| (Share of profit of entities accounted for using the equity method) [Figures are included above] | (4.28)    | (5.17)    | (-0.89)    | (-17.2)           |

-----[Other Energy Services Businesses]

Stable energy supply business as construction and maintenance of electrical equipment, Sales of gas and LNG business, Renewable energy business, Overseas business, etc.

Sales : 53.4 billion of yen (Increase by 4.4% Compared with FY2019 2Q)

Ordinary Income: 3.2 billion of yen (Increase by 132.2% Compared with FY2019 2Q)

Sales increased by 4.4% to ¥53.4 billion compared to FY2019 2Q, due to an increase in information system development contracts and higher sales of optical broadband and smartphone services, etc.

Ordinary Income increased by 132.2% to ¥3.2 billion compared to FY2019 2Q, due to a decrease in costs associated with the termination of IoT services.

(Billion of Yen, %)

|  | FY2020 2Q | FY2019 2Q | Difference | Rate<br>of Change |
|--|-----------|-----------|------------|-------------------|
| Sales  | 53.4      | 51.2      | 2.2        | 4.4               |
| Ordinary Expenses  | 50.3      | 49.8      | 0.4        | 1.0               |
| Ordinary Income  | 3.2       | 1.3       | 1.8        | 132.2             |
| (Share of loss of entities accounted for using the equity method) [Figures are included above] | (-0.07)   | (-0.13)   | (0.06)     | (-)               |

#### [ICT Services Businesses] ---

Data communications business, Optical broadband service business, Telecommunications construction/ maintenance business, Developments for information system business, Data centers business, etc.

Sales : 13.8 billion of yen (Increase by 1.3% Compared with FY2019 2Q)

Ordinary Income: 2.4 billion of yen ( Decrease by 6.1% Compared with FY2019 2Q )

Sales increased by 1.3% to ¥13.8 billion compared to FY2019 2Q, due to an increase in handling outsourced office work. Ordinary Income decreased by 6.1% to ¥2.4 billion compared to FY2019 2Q, due to an increase in expenses related to the paid nursing home business.

(Billion of Yen, %)

|   | FY2020 2Q | FY2019 2Q | Difference | Rate<br>of Change |
|---|-----------|-----------|------------|-------------------|
| Sales   | 13.8      | 13.6      | 0.1        | 1.3               |
| Ordinary Expenses   | 11.7      | 11.4      | 0.2        | 2.5               |
| Ordinary Income   | 2.4       | 2.6       | -0.1       | -6.1              |
| (Share of loss/profit of entities accounted for using the equity method) [Figures are included above] | (-0.03)   | (0.03)    | (-0.07)    | (-)               |

[Other Businesses] --

Real estate business, Paid nursing home business, etc.

#### 2 Financial Status for FY2020 2Q (Consolidated)

Assets increased by ¥71.7 billion to ¥5,019.8 billion compared to the end of FY2019, because capital investments led to an increase in fixed assets and because of an increase in current assets, such as accounts receivable.

Liabilities increased by ¥17.9 billion to ¥4,328.1 billion compared to the end of FY2019 due to an increase of interest-bearing debt, despite a decrease of other current liabilities such as contribution payable for reprocessing of spent nuclear fuel.

Equity increased by ¥53.7 billion to ¥691.7 billion compared to the end of FY2019 due to Net Income Attributable to Owners of the Parent, in spite of a decrease by payment of dividends. As a result, shareholders' equity ratio is 13.2%.

(Billion of Yen)

|   | Sep.30,2020 | Mar.31,2020 | Difference |
|---|-------------|-------------|------------|
| Assets  | 5,019.8     | 4,948.0     | 71.7       |
| Liabilities   | 4,328.1     | 4,310.1     | 17.9       |
| (Interest-bearing Debt)<br>[ Figures are included above ] | (3,451.4)   | (3,406.2)   | (45.1)     |
| Equity  | 691.7       | 637.9       | 53.7       |
| Equity Ratio (%)  | 13.2        | 12.3        | 0.9        |

3

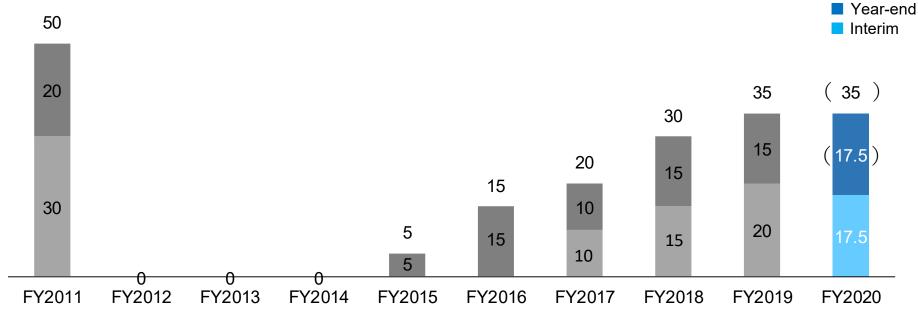
As for the interim dividends for the FY2020, as announced in the interim dividend forecast on August 28, we plan to pay a dividend of ¥17.5 per common.

As for the class A preferred share, we plan to pay a dividend of total amount of ¥1.05 billion (¥1,050,000 per share).

[Changes in a dividend per share (Common Stock) ]

(Unit: Yen)

# Interim Dividend for FY2020: 17.5 yen



Note: The number with () for the FY 2020 is a forecast.

Sales (Increase), Ordinary Income (Increase)

Consolidated Sales : 2,060.0 billion of yen Consolidated Ordinary Income : 45.0 billion of yen

The Forecasts of Financial Results for FY2020 had been undecided because it was not possible to estimate the impact of the corona virus on electricity sales volume and our businesses.

Taking into account the impact of the corona virus so far and factoring in the assumptions for future impact, we have calculated the forecast and will announce it.

Although the coronavirus's economic impact seems to be subsiding and the economy is showing signs of improvement, it has not fully recovered yet.

Therefore, the electricity sales volume has been calculated on the assumption that this situation will continue until the end of the fiscal year.

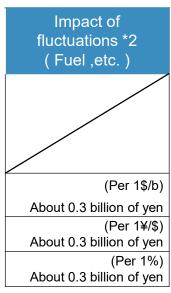
#### 4 Forecasts of Financial Results for FY2020

(Billion of Yen, %)

|  | FY2020  | FY2019  | Difference | Rate<br>of Change |
|--|---------|---------|------------|-------------------|
| Sales  | 2,060.0 | 2,013.0 | 47.0       | 2.3               |
| Operating Income                                     | 70.0    | 63.8    | 6.2        | 9.7               |
| Ordinary Income                                      | 45.0    | 40.0    | 5.0        | 12.4              |
| Net Income/Loss attributable to owners of the parent | 30.0    | -0.4    | 30.4       | -                 |

#### (Reference) Key Factor

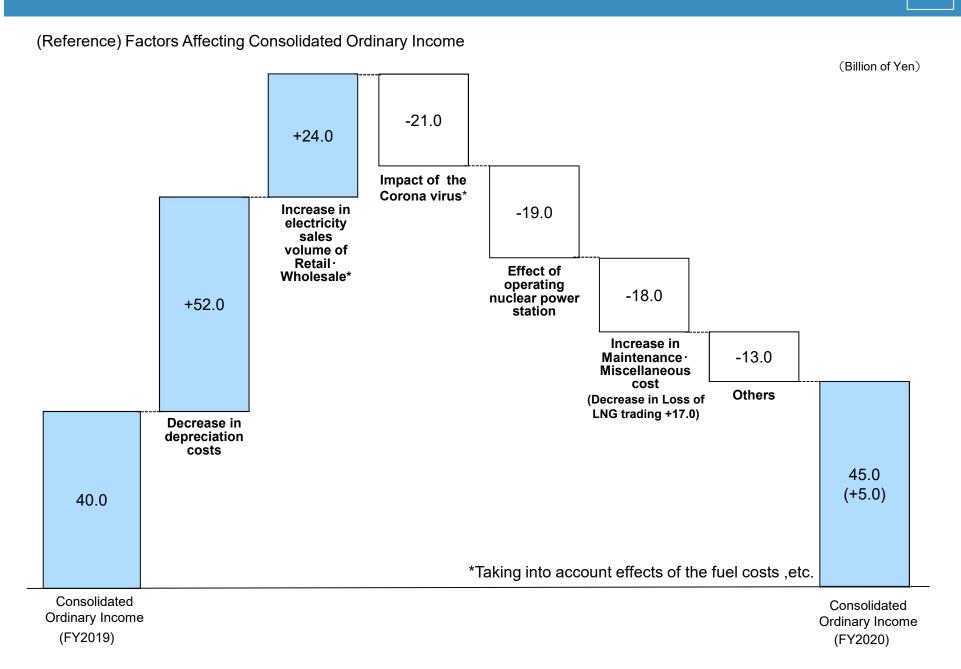
|     |  | FY2020                      | FY2019                      | Difference                   |
|-----|--|-----------------------------|-----------------------------|------------------------------|
|     | Retail 75.1 billion kW                                 |                             | 73.2 billion kWh            | *1 1.9 billion kWh           |
|     | Wholesale  | 10.3 billion kWh            | 7.5 billion kWh             | 2.8 billion kWh              |
|     | Total  | 85.4 billion kWh            | 80.7 billion kWh            | 4.7 billion kWh              |
| Cru | de Oil CIF Price                                       | 42\$/b                      | 68\$/b                      | -26\$/b                      |
| Exc | change Rate  | 106¥/\$                     | 109¥/\$                     | -3¥/\$                       |
|     | clear [ transmission-end number ]<br>tilization rate ) | 21.7 billion kWh<br>(62.4%) | 28.7 billion kWh<br>(82.0%) | -7.0 billion kWh<br>(-19.6%) |



Note: Electricity sales volume represent our company and consolidated subsidiaries (Kyushu Electric Power Transmission and Distribution Co., Inc. and Kyuden Mirai Energy Co.,Inc.) (internal transactions have been eliminated).

<sup>\*1</sup> Impact of the Corona virus -2.0 billion kWh

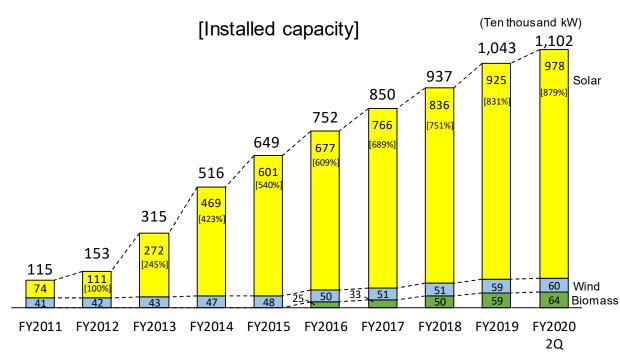
<sup>\* 2</sup> These figures represent financial impact for fuel expenses, etc. in case Key Factors fluctuate after October.



Based on a comprehensive analysis of operating forecasts and medium to long-term balance situation and financial and other factors, we plan to pay a dividend of ¥17.5 per common share(annual: ¥35 per common share).

As for the class A preferred share, we plan to pay a dividend of a total amount of ¥1.05 billion (annual: ¥2.1 billion).

#### [Power purchase contract amounts]



Note1: These figures represent the total amount of electricity purchased in Kyushu Electric Power Co., Inc. and Kyushu Electric Power Transmission and Distribution Co., Inc. (excluding our own facilities)

Note2: Biomass facilities are listed from FY2016.

#### Transition of Renewable Energy Power Promotion Surcharge

|                                       | FY2012 | FY2013 | FY2014 | FY2015 | FY2016 | FY2017 | FY2018 | FY2019 | FY2020 |
|---------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Surcharge<br>(Yen/kWh)                | 0.22   | 0.35   | 0.75   | 1.58   | 2.25   | 2.64   | 2.90   | 2.95   | 2.98   |
| Price per<br>household<br>(Yen/Month) | 55     | 87     | 187    | 395    | 562    | 660    | 725    | 737    | 745    |

Note 1: Meter rate: Lighting B, Contract Current 30A, Monthly use of 250kWh

Note 2: Feed-in tariff has been enforced since July 2012 (and a surcharge on electricity rate has started in August 2012). \*1 Transmitted power is not deducted from 2020 2Q.

Note 3: Renewable energy power promotion surcharge in FY2020 is applied from May 2020.

#### [Purchased electricity] (billion kWh) 8.04 6.72 6.69 Solar [115%] 5.79 [100%] 0.36 0.32 0.99 0.61 Biomass, etc. FY2019 FY2020 2Q 20

Note: Represents our company and a consolidated subsidiary (Kyushu Electric Power Transmission and Distribution Co., Inc.and Kyuden Mirai Energy Co., Inc.) (Elimination of internal transactions).

|   | FY2019 2Q | FY2020 2Q |
|---|-----------|-----------|
| Ratio of Purchased Power to Generated and | 16.1%     | 18.1%     |
| Received Electricity*1                    | 10.170    | 10.170    |

(Reference) Ratio of Renewable Energy\*2 to Generated and Received Electricity\*1

|  | FY2019 2Q | FY2020 2Q |
|--|-----------|-----------|
| Total Renewable Energy<br>Generated by Facilities of<br>Our Own and<br>Other Companies | 24.9%     | 26.4%     |

<sup>\*2 &</sup>quot;Renewable Energy" represents a total of Solar, Wind, Biomass, Waste, Geothermal and Hydro (excluding "For pumping") generated by facilities of our own and other companies.

# (Reference) Data (Japanese electric power businesses)

#### Revenues from Retail sales, Wholesale sales and Others

#### Revenues from retail sales

(Billion of Yen,%)

|                            | FY2020 2Q | FY2019 2Q | Difference | Ratio |
|----------------------------|-----------|-----------|------------|-------|
| Revenues from retail sales | 679.6     | 682.5     | -2.9       | -0.4  |

Difference FY2020 2Q FY2019 2Q

1. Increase in electricity sales volume 15.0

2. Unit price difference (Effect of fuel adjustment) -20.5

3. Renewable Energy Power Promotion Surcharge 2.9 (96.7 ← 93.8)

| 1 | Others |
|---|--------|
|   | Ouleis |

(Billion of Yen,%)

|        | FY2020 2Q | FY2019 2Q | Difference | Ratio |
|--------|-----------|-----------|------------|-------|
| Others | 277.0     | 235.1     | 41.8       | 17.8  |

Difference FY2020 2Q FY2019 2Q

1. Grant based on the Act on Purchase of Renewable Energy Sourced Electricity 41.8 ( 233.6 ← 191.7 )

#### Revenues from wholesale sales

1. Sold power to other suppliers

(Billion of Yen,%)

|                               | FY2020 2Q | FY2019 2Q | Difference | Ratio |
|-------------------------------|-----------|-----------|------------|-------|
| Revenues from wholesale sales | 29.8      | 26.1      | 3.6        | 13.9  |

Difference FY2020 2Q FY2019 2Q 4.1 ( 29.5 ← 25.4 )

# **Expenses for Fuel and Purchased power**

| Fuel  |                 |                              | (Billi                 | on of Yen,%) |
|---|-----------------|------------------------------|------------------------|--------------|
|   | FY2020 2Q       | FY2019 2Q                    | Difference             | Ratio        |
| Fuel  | 90.1            | 94.8                         | -4.7                   | -5.0         |
|   | Difference      |                              |                        | Difference   |
| 1. Decrease in CIF and excha                    | nge gains -21.0 | Increase in revand wholesale | venues from retail sal | les<br>12.5  |
| Increase in new energy recommon other companies | eived<br>-6.5   | 4. Effect of opera           | ating nuclear power s  | tation 11.5  |

#### Purchased power

(Billion of Yen,%)

|                 | FY2020 2Q | FY2019 2Q | Difference | Ratio |
|-----------------|-----------|-----------|------------|-------|
| Purchased power | 327.9     | 298.7     | 29.1       | 9.8   |

|  | Difference | FY2020 2Q FY2019 2Q |
|--|------------|---------------------|
| 1. Purchased power from other suppliers            | 29.4       |                     |
| ◆ Purchase of Renewable Energy Sourced Electricity | 38.0       | ( 267.3 ← 229.2 )   |
| ◆ Thermal from other suppliers                     | -4.0       | ( 55.1 ← 59.1 )     |

#### [Reference1] All Japan CIF prices

|                  | FY2020 2Q | FY2019 2Q | Difference |
|------------------|-----------|-----------|------------|
| Coal (\$/t)      | 79        | 109       | -30        |
| LNG (\$/t)       | 413       | 499       | -86        |
| Crude oil (\$/b) | 36        | 69        | -33        |

#### [Reference2] Fuel consumption

|                                    | FY2020 2Q | FY2019 2Q | Difference |
|------------------------------------|-----------|-----------|------------|
| Coal (ten thousand ton)            | 330       | 283       | 47         |
| Heavy oil (ten thousand kiloliter) | _         | _         | _          |
| Crude oil (ten thousand kiloliter) | _         | _         | _          |
| LNG (ten thousand ton)             | 93        | 56        | 37         |

#### [Reference3] Water Flow Rate, Nuclear Power Utilization Rate

|                                     | FY2020 2Q | FY2019 2Q | Difference |
|-------------------------------------|-----------|-----------|------------|
| Water Flow Rate (%)                 | 106.6     | 94.7      | 11.9       |
| Nuclear Power Utilization Rate* (%) | 61.9      | 75.9      | -14.0      |

<sup>\*</sup> On April 9,2019, unit No.2 of Genkai nuclear power station was decommissioned.

# **Expenses for Maintenance , Depreciation and Others**

| Maintenance |           |            |            | (Billion of Yen,%) |
|-------------|-----------|------------|------------|--------------------|
|             | FY2020 2Q | FY2019 2Q  | Difference | Ratio              |
| Maintenance | 66.6      | 77.7       | -11.1      | -14.3              |
|             |           | Difference | •          | •                  |

-11.5

| Others            |           |            | (           | (Billion of Yen,%) |
|-------------------|-----------|------------|-------------|--------------------|
|                   | FY2020 2Q | FY2019 2Q  | Difference  | Ratio              |
| Others            | 358.3     | 368.1      | -9.7        | -2.7               |
|                   |           | Difference | e FY2020 2Q | FY2019 2Q          |
| 1. Nuclear back-e | nd        | -6.7       | ( 24.7 ←    | - 31.5 )           |
|                   |           |            |             |                    |
| 2. Labor          |           | -2.9       | ( 69.0 ↔    | – 71.9 )           |

| _    |      |       |
|------|------|-------|
| I)er | reci | ation |
|      |      | auon  |

1. Nuclear

(Billion of Yen,%)

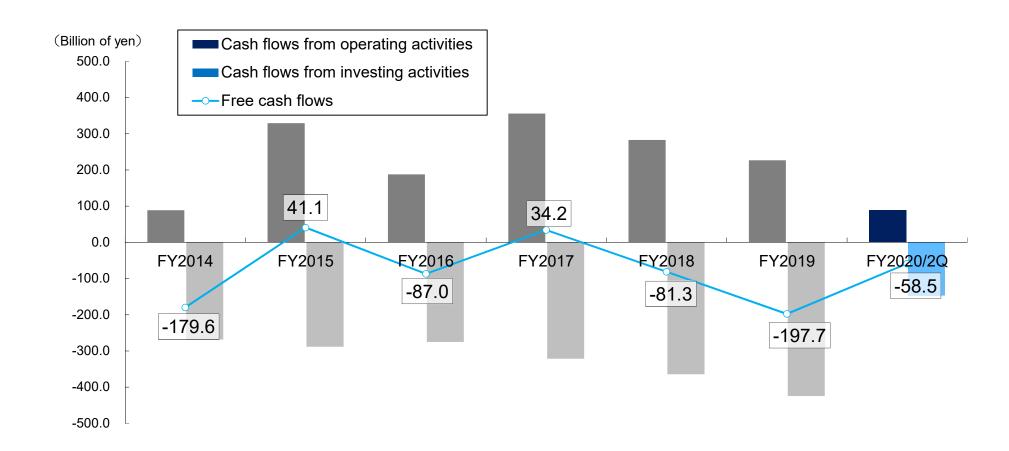
|              | FY2020 2Q | FY2019 2Q | Difference | Ratio |  |
|--------------|-----------|-----------|------------|-------|--|
| Depreciation | 72.0      | 98.1      | -26.0      | -26.6 |  |

Difference

1. Effect of changing Depreciation calculation method

-26.8

## Free Cash Flow [Consolidated]



(Billion of yen)

| Cash flows from operating activities | 88.7   | 329.4  | 188.0  | 355.9  | 283.0  | 226.8  | 88.5   |
|--------------------------------------|--------|--------|--------|--------|--------|--------|--------|
| Cash flows from investing activities | -268.4 | -288.3 | -275.0 | -321.7 | -364.3 | -424.6 | -147.0 |
| Free cash flows                      | -179.6 | 41.1   | -87.0  | 34.2   | -81.3  | -197.7 | -58.5  |

For more information, please contact:

**Investor Relations Group** 

Corporate Strategy Division

KYUSHU ELECTRIC POWER CO., INC.

TEL: +81 92 726 1575

URL : http://www.kyuden.co.jp/en\_ir\_index

