# The Fiscal Year Ended March 31, 2018 Financial Results Overview (Japan GAAP) (Consolidated) Kyushu Electric Power Co., Inc.

Stock code: 9508 URL: http://www.kyuden.co.jp/en index.html Stock listed on: Tokyo SE, Fukuoka SE

Representative: Mr. Michiaki Uriu, President

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General Meeting of Stockholders date (plan): June 27,2018 Commencement of payment of year-end dividend: June 28,2018 Annual security report submission date (plan): June 28, 2018

Preparation of supplementary materials for quarterly financial results: Yes

Information meeting for quarterly financial results: Yes (for analysts and institutional investors)

(Rounded down to the nearest million yen)

#### 1. Consolidated Financial Results for FY2017 (April 1, 2017 to March 31, 2018)

#### (1) Consolidated Operational Results

(% shows the changes from the previous FY)

| The state of the s |                     |      |                     |       |                     |       |  |  |  |  |
|--|---------------------|------|---------------------|-------|---------------------|-------|--|--|--|--|
|  | Sales               |      | Operating inco      | ome   | Ordinary income     |       |  |  |  |  |
|  | (Unit: million yen) | (%)  | (Unit: million yen) | (%)   | (Unit: million yen) | (%)   |  |  |  |  |
| FY2017 ended March 31, 2018  | 1,960,359           | 7.3  | 103,123             | -15.9 | 73,678              | -21.8 |  |  |  |  |
| FY2016 ended March 31, 2017  | 1,827,524           | -0.4 | 122,640             | 2.0   | 94,234              | 3.6   |  |  |  |  |

(Note) Comprehensive income: FY2017 96,591 million yen (17.7%) FY2016 82,037 million yen (65.9%)

|   |                             | Profit attributable<br>to owners of<br>parent |     | Net income per share | l net earnings |      | Ratio of<br>current<br>income to<br>total capital | Ratio of<br>current<br>income to<br>sales |
|---|-----------------------------|---|-----|----------------------|----------------|------|---|---|
| ĺ |                             | (Unit: million yen)                           | (%) | (Unit: yen)          | (Unit: yen)    | (%)  | (%)   | (%)                                       |
|   | FY2017 ended March 31, 2018 | 86,657  | 9.3 | 175.56               | 144.03         | 14.7 | 1.6   | 5.3                                       |
|   | FY2016 ended March 31, 2017 | 79,270  | 7.9 | 159.97               | 159.78         | 15.4 | 2.0   | 6.7                                       |

(Reference) Investment Profit/Loss under Equity Methods: FY2017 7,257 million yen FY2016 7,211 million yen

#### (2) Consolidated Financial Position

|                             | Total assets        | Net assets          | Shareholders' equity ratio | Net assets<br>per share |  |
|-----------------------------|---------------------|---------------------|----------------------------|-------------------------|--|
|                             | (Unit: million yen) | (Unit: million yen) | (%)                        | (Unit: yen)             |  |
| FY2017 ended March 31, 2018 | 4,710,158           | 653,963             | 13.4                       | 1,113.43                |  |
| FY2016 ended March 31, 2017 | 4,587,541           | 574,577             | 12.0                       | 944.69                  |  |

(Reference) Shareholders' equity: FY2017 629,140 million yen FY2016 550,965 million yen

#### (3) Consolidated Cash Flow

|   |                             | Cash flow from operating activities | Cash flow from investment activities | Cash flow from financing activities | Cash and cash equivalents balance as of term-end |
|---|-----------------------------|-------------------------------------|--------------------------------------|-------------------------------------|--|
| ſ |                             | (Unit: million yen)                 | (Unit: million yen)                  | (Unit: million yen)                 | (Unit: million yen)                              |
|   | FY2017 ended March 31, 2018 | 355,995                             | -321,751                             | -90,334                             | 365,875  |
|   | FY2016 ended March 31, 2017 | 188,016                             | -275,047                             | 78,380                              | 419,831  |

#### 2. Dividends

|  |             | Annual di   | ividends p  | er share     |             | Total dividends     | Payout ratio   | Dividend rate for net |  |
|--|-------------|-------------|-------------|--------------|-------------|---------------------|----------------|-----------------------|--|
| (Record date)                              | 1Q          | Interim     | 3Q          | Year-<br>end | Total       | (annual)            | (consolidated) | assets (consolidated) |  |
|  | (Unit: yen) | (Unit: yen) | (Unit: yen) | (Unit: yen)  | (Unit: yen) | (Unit: million yen) | (%)            | (%)                   |  |
| FY2016 ended March 31, 2017                | _           | 0.00        | _           | 15.00        | 15.00       | 7,109               | 9.4            | 1.7                   |  |
| FY2017 ended March 31, 2018                | -           | 10.00       | _           | 10.00        | 20.00       | 9,479               | 11.4           | 1.9                   |  |
| FY2018 ending March 31, 2019<br>(forecast) | _           | 15.00       | _           | 15.00        | 30.00       |                     | 27.6           |                       |  |

(Note) Dividends mentioned above is regarding common shares. See 'Dividends for class shares' regarding dividends for class shares which differ in shareholders' rights from common shares.

## 3. Forecast for FY2018 (April 1, 2018 to March 31, 2019)

(% shows the changes from the same financial periods of the previous year)

|   |           | Sales              |     | Operating in        | come | Ordinary inc        | Ordinary income |                    | able to<br>arent | Net earnings per<br>share |
|---|-----------|--------------------|-----|---------------------|------|---------------------|-----------------|--------------------|------------------|---------------------------|
|   |           | (Unit million yen) | (%) | (Unit: million yen) | (%)  | (Unit: million yen) | (%)             | (Unit million yen) | (%)              | (Unit yen)                |
| F | -ull-year | 2,005,000          | 2.3 | 105,000             | 1.8  | 80,000              | 8.6             | 55,000             | -36.5            | 108.73                    |

#### **※** Note

(1)Changes in significant subsidiaries (changes in scope of consolidated subsidiaries) : No Newly added:0 Excluded:0

#### (2) Changes in accounting principles, changes in accounting estimates, restatement

- ① Changes in accounting principles in line with revised accounting standards : No
- 2 Changes in accounting principles other than 1: No
- 3 Changes in accounting estimates: No
- 4 Restatement : No

#### (3) Number of common stocks issued and outstanding

1 Total stocks including treasury stocks at the end of period

FY2017 474,183,951 shares FY2016 474,183,951 shares

2 Treasury stocks at the end of period

FY2017 520,059 shares FY2016 522,731 shares

③ Average number of stocks during the period

FY2017 473,662,498 shares FY2016 473,662,147 shares

(Note) Regarding the number of shares used as fundamentals in the calculation of the net income per share (consolidated), please see page 21 of the attachment "Per share data".

#### (Reference) Outline of Non-consolidated Financial Results

#### 1. Non-consolidated Financial Results for FY2017 (April 1, 2017 to March 31, 2018)

# (1) Non-Consolidated Operational Results

(% shows the changes from the previous FY)

|                             | Sales                   |      | Operating inco      | me    | Ordinary income     |       |  |
|-----------------------------|-------------------------|------|---------------------|-------|---------------------|-------|--|
|                             | (Unit: million yen) (%) |      | (Unit: million yen) | (%)   | (Unit: million yen) | (%)   |  |
| FY2017 ended March 31, 2018 | 1,823,543               | 7.5  | 81,203              | -18.4 | 48,203              | -30.0 |  |
| FY2016 ended March 31, 2017 | 1,696,731               | -0.5 | 99,535              | 1.7   | 68,883              | -7.3  |  |

|                             | Net income          |      | Net earnings per share | Fully-diluted net earnings per share |  |
|-----------------------------|---------------------|------|------------------------|--------------------------------------|--|
|                             | (Unit: million yen) | (%)  | (Unit: yen)            | (Unit: yen)                          |  |
| FY2017 ended March 31, 2018 | 69,023              | 13.0 | 138.24                 | 113.43                               |  |
| FY2016 ended March 31, 2017 | 61,057              | -6.5 | 121.44                 | 121.29                               |  |

# (2) Non-Consolidated Financial Position

|                             | Total assets        | Net assets          | Shareholders' equity ratio | Net assets<br>per share |  |
|-----------------------------|---------------------|---------------------|----------------------------|-------------------------|--|
|                             | (Unit: million yen) | (Unit: million yen) | (%)                        | (Unit: yen)             |  |
| FY2017 ended March 31, 2018 | 4,230,935           | 488,774             | 11.6                       | 816.57                  |  |
| FY2016 ended March 31, 2017 | 4,141,556           | 436,464             | 10.5                       | 702.51                  |  |

(Reference) Shareholders' equity: FY2017 488,774 million yen FY2016 436,464 million yen

## 2. Non-consolidated Forecast for FY2018 (April 1, 2018 to March 31, 2019)

(% shows the changes from the same financial periods of the previous year)

|           | Sales               |     | Operating income    |     | Ordinary ind        | come | Net incor          | ne    | Net earnings per share |
|-----------|---------------------|-----|---------------------|-----|---------------------|------|--------------------|-------|------------------------|
|           | (Unit: million yen) | (%) | (Unit: million yen) | (%) | (Unit: million yen) | (%)  | (Unit million yen) | (%)   | (Unit: yen)            |
| Full-year | 1,865,000           | 2.3 | 85,000              | 4.7 | 55,000              | 14.1 | 40,000             | -42.0 | 77.01                  |

# \*Financial results are not subject to audit procedures

# \*Notes on the proper use of the forecasts

Looking-forward statements are based on information available at the date of the release of this document. Due to various factors, the actual result may differ from these statements.

We will post supplementary materials for financial results on our website.

## (Reference) Dividends for Class Shares

The breakdown of dividend for class shares which differ in shareholders' rights from common shares is as follows.

| Class A                                 | Annual dividends per share |              |             |              |              |  |  |  |
|---|----------------------------|--------------|-------------|--------------|--------------|--|--|--|
| preferred shares                        | 1Q                         | 2Q           | 3Q          | Year-end     | Total        |  |  |  |
|   | (Unit: yen)                | (Unit: yen)  | (Unit: yen) | (Unit: yen)  | (Unit: yen)  |  |  |  |
| FY2016 ended March 31, 2017             | _                          | 0.00         |             | 3,500,000.00 | 3,500,000.00 |  |  |  |
| FY2017 ended March 31, 2018             | _                          | 1,750,000.00 | <u> </u>    | 1,750,000.00 | 3,500,000.00 |  |  |  |
| FY2018 ending March 31, 2019 (forecast) | _                          | 1,750,000.00 | _           | 1,750,000.00 | 3,500,000.00 |  |  |  |