

Financial Results of FY 2013

May 8 , 2014



Statements made in this overview of operations regarding Kyushu Electric Power's strategies and forecasts and other statements that are not historical facts are forward-looking statements based on management's assumptions and beliefs in light of information currently available, and should not be interpreted as promises or guarantees. Owing to various uncertainties, actual results may differ materially from these statements. Investors are hereby cautioned against making investment decisions solely on the basis of forward-looking statements contained herein.

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■ FY2013 Financial Results

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Financial Results and Forecasts Summary

FY2013 Financial Results Summary (vs. Previous year)

[Summary]

In the electricity business, the operating loss, ordinary loss and net loss for the FY2013 decreased compared with the previous year, because of increase in sales due to the increase in charge unit price with the effect of electricity rate increase and fuel cost adjustment system, and in the grant based on a feed-in tariff power purchase and sale system of renewable energy, and of reduction of costs such as maintenance cost and labor cost, while increase in the thermal fuel costs due to the influence of a weaker yen and the costs for purchase from renewable energy sources.

We reported an extraordinary gain which was occurred by sales of real estate and securities as a part of management rationalization and setting of retirement benefits.

Indeed we are sorry, a year-end dividend for FY2013 of 0 yen per share is decided as well as interim.

[Consolidated]

(Billions of Yen,%)

	FY2013	FY2012	Difference	Change
Sales	1,791.1	1,545.9	245.2	115.9
Operating Income (Loss)	-95.8	-299.4	203.6	-
Ordinary Income (Loss)	-131.4	-331.2	199.7	-
(Extraordinary gain)	(53.4)	(-)	(53.4)	(-)
Net Income (Loss)	-96.0	-332.4	236.3	-

Comprehensive Income (Loss)	-110.0	-320.8	210.8	-
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Note: As of the end of FY2013, 71 affiliates were subject to consolidated accounting.

Breakdown:

Consolidated subsidiaries: 40 companies (no change from the end of FY2012)

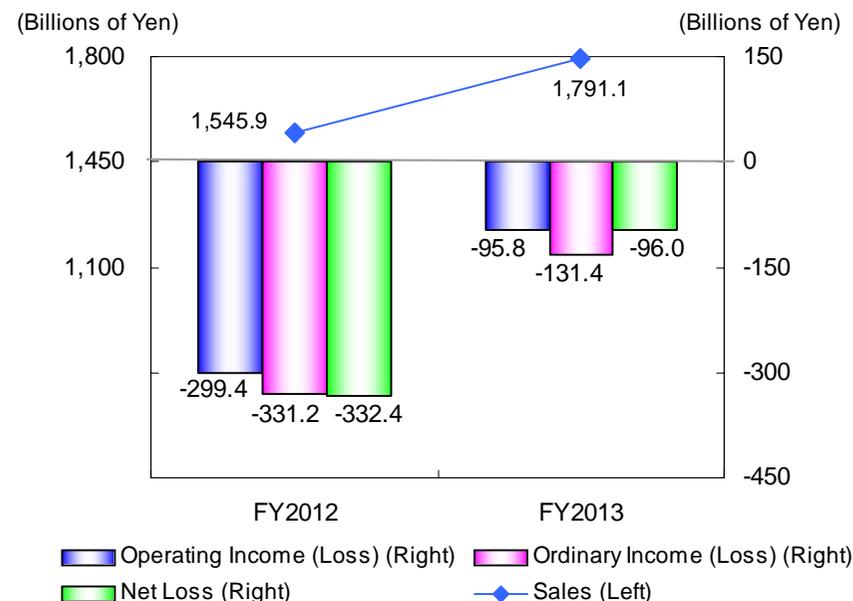
Equity method companies : 31 companies (no change from the end of FY2012)

[Non-Consolidated]

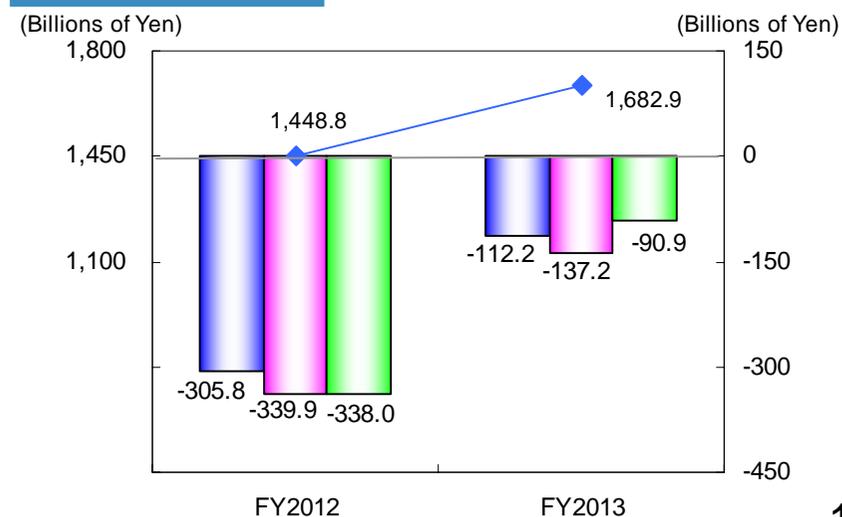
(Billions of Yen,%)

	FY2013	FY2012	Difference	Change
Sales	1,682.9	1,448.8	234.1	116.2
Operating Income (Loss)	-112.2	-305.8	193.5	-
Ordinary Income (Loss)	-137.2	-339.9	202.6	-
(Extraordinary gain)	(57.3)	(-)	(57.3)	(-)
Net Income (Loss)	-90.9	-338.0	247.1	-

Consolidated



Non-Consolidated



FY2013 Financial Results Summary (vs. Previous Forecast , Jan. FY2013)

[Summary (vs. Previous Forecast, Jan.FY2013)]

In the electricity business, the operating loss, ordinary loss and net loss for the FY2013 decreased compared with previous forecast, Jan.FY2013, because of decrease in the fuel costs due to the decline in demand and the influence of a strong yen, and of reduction of costs such as maintenance cost and overhead expenses.

[Consolidated]

(Billions of Yen,%)

	FY2013	Jan.FY2013 Forecast	Difference	Change
Sales	1,791.1	1,780.0	11.1	100.6
Operating Income (Loss)	-95.8	-125.0	29.2	-
Ordinary Income (Loss)	-131.4	-160.0	28.6	-
Net Income (Loss)	-96.0	-125.0	29.0	-

[Non-Consolidated]

(Billions of Yen,%)

	FY2013	Jan.FY2013 Forecast	Difference	Change
Sales	1,682.9	1,680.0	2.9	100.2
Operating Income (Loss)	-112.2	-135.0	22.8	-
Ordinary Income (Loss)	-137.2	-160.0	22.8	-
Net Income (Loss)	-90.9	-115.0	24.1	-

[Reference: Key Fundamentals]

	FY2013	Jan.FY2013 Forecast	Difference
Electricity Sales Volume	84.4 Billion kWh	84.8 Billion kWh	-0.4 Billion kWh
Crude oil CIF price	110 \$/b	109 \$/b	1 \$/b
Exchange rate	100 yen/\$	101 yen/\$	-1 yen/\$
Nuclear power utilization rate	- %	- %	- %

FY2014 Financial Results Forecasts and Dividend Forecasts

[Financial Results Forecasts Summary]

Our sales for FY2014 expects to increase compared with the previous year, because of increase in renewable energy power promotion surcharge, grant based on the act on purchase of renewable energy sourced electricity and charge unit price with the effect of fuel cost adjustment system, while decrease in electricity sales volume.

Our income for FY2014 is undetermined because it is unable to reasonably estimate costs such as fuel cost due to the uncertain schedule for the resumption of the operations of reactors of our nuclear power stations.

We will promptly inform you of our forecasts when it is possible for us to make them.

[Dividend Forecasts Summary]

We regret to plan no interim dividend for FY2014 because extremely severe performance is continued.

We will announce year-end dividend for FY2014 as soon as FY2014 financial results forecasts become possible in the future.

[Consolidated]

(Billions of Yen,%)

	FY2014	FY2013	Difference	Change
Sales	1,895.0	1,791.1	103.9	105.8
Operating Income (Loss)	-	-95.8	-	-
Ordinary Income (Loss)	-	-131.4	-	-
Net Income (Loss)	-	-96.0	-	-

[Non-Consolidated]

(Billions of Yen,%)

	FY2014	FY2013	Difference	Change
Sales	1,785.0	1,682.9	102.1	106.1
Operating Income (Loss)	-	-112.2	-	-
Ordinary Income (Loss)	-	-137.2	-	-
Net Income (Loss)	-	-90.9	-	-

[Reference: Key Fundamentals]

	FY2014	FY2013	Difference
Electricity Sales Volume	83.7 Billion kWh	84.4 Billion kWh	-0.7 Billion kWh
Crude oil CIF price	110 \$/b	110 \$/b	- \$/b
Exchange rate	105 yen/\$	100 yen/\$	5 yen/\$

FY2013 Financial Results

Electricity Sales Volume

Customers other than large-scale industrial

Increased by 1.1% compared with the previous year mainly due to an increase in the air-conditioning demand as the temperature in June through October.

Large-scale industrial customers

Stayed at the same level compared with the previous year mainly due to the increase in production of steel and iron, while the decrease in production of electric machinery and non-ferrous metals.

[Electricity Sales Volume]

		FY2013	vs.FY2012	
			Difference	Change
Lighting		29,792	283	101.0
Power		54,658	380	100.7
Total		84,450	663	100.8
(Figures are included above)	Customers other than large-scale industrial	60,827	654	101.1
	Large-scale industrial customers	23,623	9	100.0

[Reference: Electricity Sales Volume (by sector)]

			FY2013	vs.FY2012	
				Difference	Change
Demand other than under liberalization	Lighting		29,792	283	101.0
	Power	Low voltage	4,563	106	102.4
		Others	728	-19	97.5
	Subtotal		35,083	370	101.1
Demand under liberalization	Commercial		19,439	219	101.1
	Industrial		29,928	74	100.2
	Subtotal		49,367	293	100.6
Total			84,450	663	100.8

[Large-scale industrial customers by sector]

		FY2013	vs.FY2012	
			Difference	Change
Machinery Total		6,455	-148	97.8
(Figures are included above)	Electronics	4,324	-163	96.4
	Transportation	1,634	14	100.8
Steel and Iron		2,725	247	110.0
Chemicals		2,692	16	100.6
Clay and Stone		950	-39	96.1
Non-ferrous Metals		1,692	-148	91.9
Pulps and Papers		356	-75	82.6
Foodstuffs		2,371	78	103.4
Others		6,382	78	101.2
Total		23,623	9	100.0

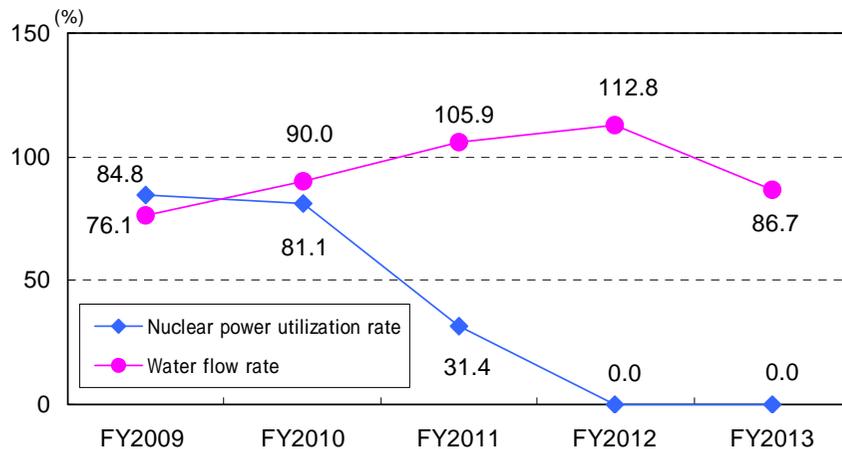
Generated and Received Electricity

[Generated and Received Electricity]

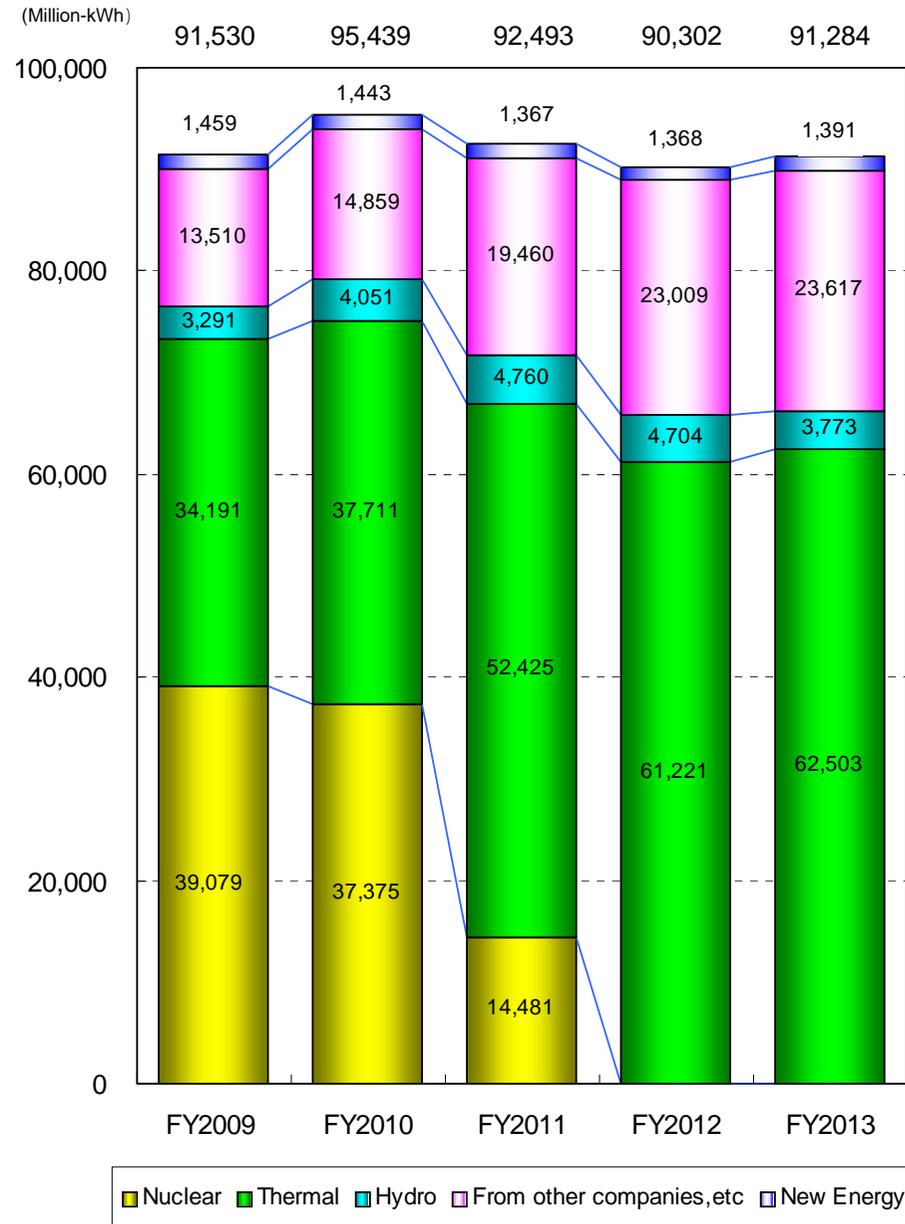
		FY2013	vs. FY2012	
			Difference	Change
Own facilities	Hydro	3,773	-931	80.2
	(Water flow rate)	(86.7)	(-26.1)	
	Thermal	62,503	1,282	102.1
	Nuclear	-	-	-
	(Utilization rate)	(-)	(-)	
	New Energy	1,391	23	101.7
Subtotal		67,667	374	100.6
From other companies		23,147	1,899	108.9
(New Energy [included above])		(3,020)	(1,063)	(154.3)
Interchange		1,046	-1,356	43.5
For pumping		-576	65	89.8
Total		91,284	982	101.1

Note: "New Energy" includes Solar, Wind, Biomass, Waste and Geothermal

[Nuclear power utilization rate and Water flow rate]



[Trends in Generated and Received Electricity]



Income Statement Summary (Non-Consolidated)

(Billions of Yen,%)

		FY2013	FY2012	Difference	Change	Explanations
Ordinary Revenues	Lighting	656.6	591.5	65.1	111.0	Increase in electricity rate 90.0 Effect of fuel cost adjustment for FY2013 64.4
	Power	871.4	768.9	102.5	113.3	Renewable Energy Power Promotion Surcharge 14.4
	Other	176.2	97.1	79.0	181.4	Grant based on the Act on Purchase of Renewable Energy Sourced Electricity 56.2 Proceed from dividends 12.1
	(Sales)	(1,682.9)	(1,448.8)	(234.1)	(116.2)	
	Total	1,704.4	1,457.5	246.8	116.9	
Ordinary Expenses	Labor	113.7	151.8	-38.0	74.9	Salary -19.3 Employee retirement benefits -17.1
	Fuel	754.4	679.7	74.7	111.0	Exchange losses 105.5 Drop in CIF -16.4 Decrease in Water flow 23.1 Difference of the composition of thermal electric power generation -26.2 Increase in Power purchase -17.5
	Power purchase	314.9	269.5	45.3	116.8	Purchase from other companies 69.1 (Purchase of Renewable energy 51.7 Purchase from the electricity transaction market 22.5) [Figures are included above: Purchase of Renewable Energy Sourced Electricity 68.7] Purchase from other electric companies -23.7
	Maintenance	103.1	147.9	-44.7	69.7	Nuclear -15.8 Distribution -11.9 Thermal -9.3
	Depreciation	172.3	180.1	-7.8	95.6	
	Interest	38.0	35.5	2.4	106.8	
	Tax and public dues ¹	86.0	83.9	2.0	102.5	
	Nuclear back-end ²	22.3	23.2	-0.8	96.2	
	Other	236.6	225.5	11.0	104.9	Levy based on the Act on Purchase of Renewable Energy Sourced Electricity 14.4 Contribution to the Fund of Nuclear Damage Liability Facilitation 7.0 Overhead expenses ³ -12.5
Total	1,841.6	1,797.5	44.1	102.5		
(Operating Income (Loss))		(-112.2)	(-305.8)	(193.5)	(-)	Influence of increase in costs such as fuel costs due to the delay of resumption schedule of nuclear power plants from the schedule assumed at the revision of electricity rate in FY2013 -254.0
Ordinary Income (Loss)		-137.2	-339.9	202.6	-	
Reserve for fluctuation In water levels		-4.3	3.0	-7.4	-	
Extraordinary gain		57.3	-	57.3	-	Gain on sale of fixed assets 27.1 Gain on contribution of securities to retirement benefit trust 21.7 Gain on sale of securities 6.0 Gain on sale of stocks of affiliates 2.4
Income taxes		15.3	-5.0	20.3	-	Income taxes-deferred 20.0
Net Income (Loss)		-90.9	-338.0	247.1	-	

Note 1 : Tax and public dues consist of the following: Charge for right of water, Property Tax, Miscellaneous Taxes, Power Development Promotion Tax, Business Tax

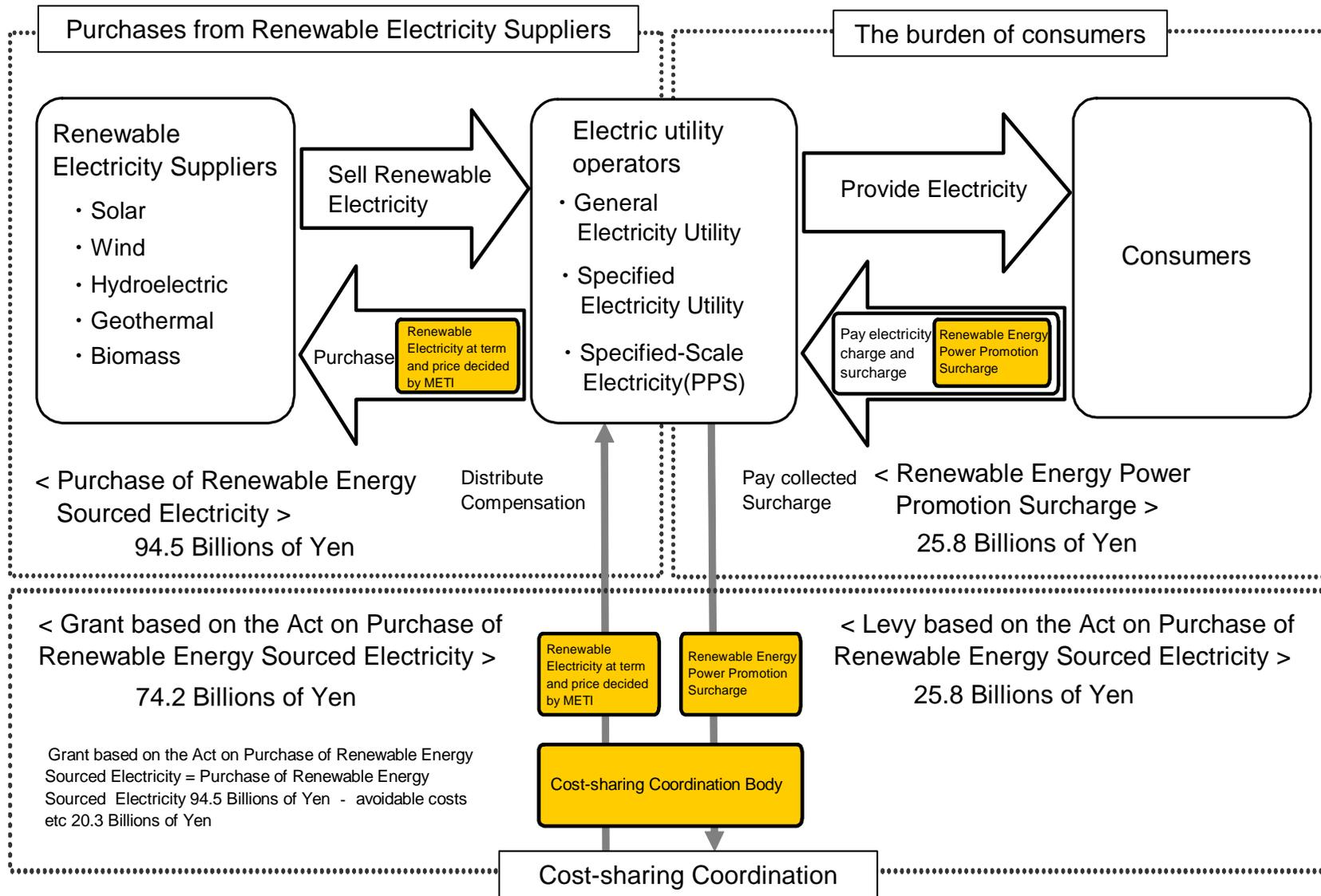
Note 2 : Nuclear back-end expenses consist of the following: Reprocessing costs of irradiated nuclear fuel, Reprocessing preparation costs of irradiated nuclear fuel, Decommissioning costs of nuclear power units, and Disposal costs of high-level radioactive waste.

Note 3 : Overhead expenses refer to the aggregate sum of waste disposal expenses, consumables expenses, compensation expenses, leasing fees, subcontract fees, expansion and development expenses, training expenses, research expenses and others.

[Reference 1 :Key Fundamentals]

	FY2013	FY2012	Difference
Exchange rate	100 yen/\$	83yen/\$	17 yen/\$
Crude oil CIF price	110 \$/b	114 \$/b	-4 \$/b
Water flow rate	86.7 %	112.8 %	-26.1%
Nuclear power utilization rate	- %	- %	- %

Structure of Feed-in Tariff power purchase and sale system of renewable energy



[Explanations] Ordinary Revenues

(Billions of Yen,%)

	FY2013	FY2012	Difference	Change
Lighting and Power	1,528.1	1,360.4	167.7	112.3

Difference FY2013 FY2012

1. Increase in electricity rate 90.0

2. Effect of fuel cost adjustment for FY2013 64.4

3. Renewable Energy Power Promotion Surcharge 14.4 (25.8 11.3)

(Billions of Yen,%)

	FY2013	FY2012	Difference	Change
Others	176.2	97.1	79.0	181.4

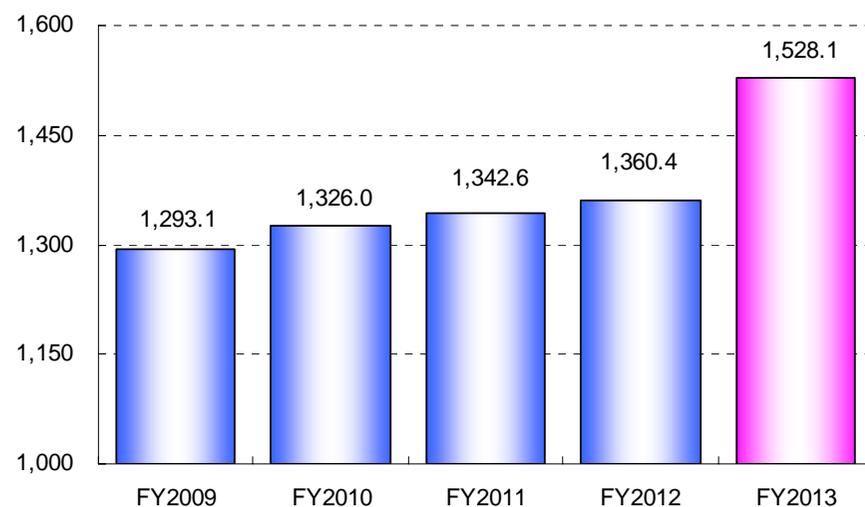
Difference FY2013 FY2012

1. Grant based on the Act on Purchase of Renewable Energy Sourced Electricity 56.2 (74.2 18.0)

2. Proceed from dividends 12.1 (14.1 1.9)

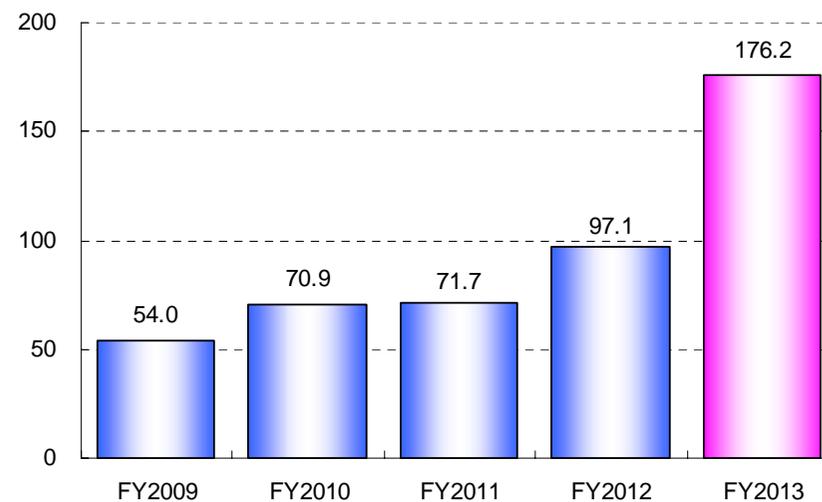
(Billions of Yen)

[Lighting and Power]



(Billions of Yen)

[Others]



[Explanations] Fuel, Power purchase

(Billions of Yen,%)				
	FY2013	FY2012	Difference	Change
Fuel	754.4	679.7	74.7	111.0

Difference	
1. Exchange losses	105.5
2. Drop in CIF	-16.4

[Reference] All Japan CIF prices

	FY2013	FY2012	Difference
Coal(\$/t)	108	127	-19
LNG(\$/t)	834	864	-30
Crude oil(\$/b)	110	114	-4

3. Decrease in Water flow	23.1
4. Difference of the composition of thermal electric power generation	-26.2

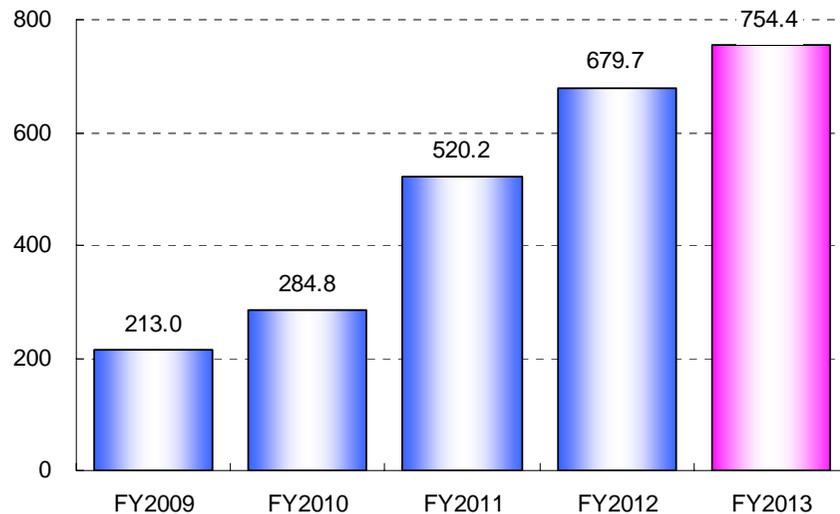
[Reference] Fuel consumption

	FY2013	FY2012	Difference
Coal (thousand. ton)	6,308	5,552	756
Heavy oil (thousand. kiloliter)	1,837	1,846	-9
Crude oil (thousand. kiloliter)	1,038	1,703	-665
LNG (thousand. ton)	4,858	4,571	287

5. Increase in Power purchase (The holddown of fuel consumption by increase in power purchase from the electricity transaction market)	-17.5
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(Billions of Yen)

[Fuel]

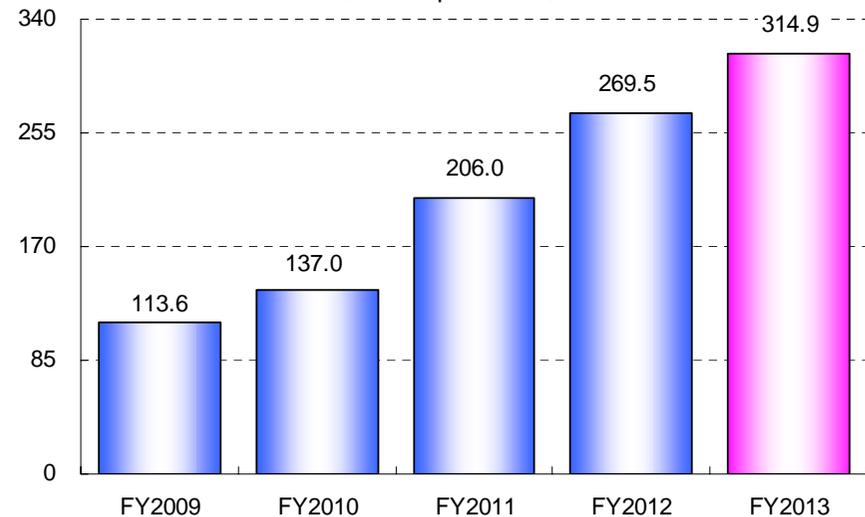


(Billions of Yen,%)				
	FY2013	FY2012	Difference	Change
Power purchase	314.9	269.5	45.3	116.8

Difference		FY2013	FY2012
1. Purchase from other companies	69.1	(290.5	221.4)
(Figures are included above: Purchase of Renewable Energy Sourced Electricity)			
Purchase of Renewable energy	51.7		
Purchase from the electricity transaction market	22.5		
2. Purchase from other electric companies	-23.7	(24.3	48.1)

(Billions of Yen)

[Power purchase]



[Explanations] Maintenance, Depreciation

(Billions of Yen,%)				
	FY2013	FY2012	Difference	Change
Maintenance	103.1	147.9	-44.7	69.7

	Difference	FY2013	FY2012
1. Nuclear	-15.8	(21.7	37.6)

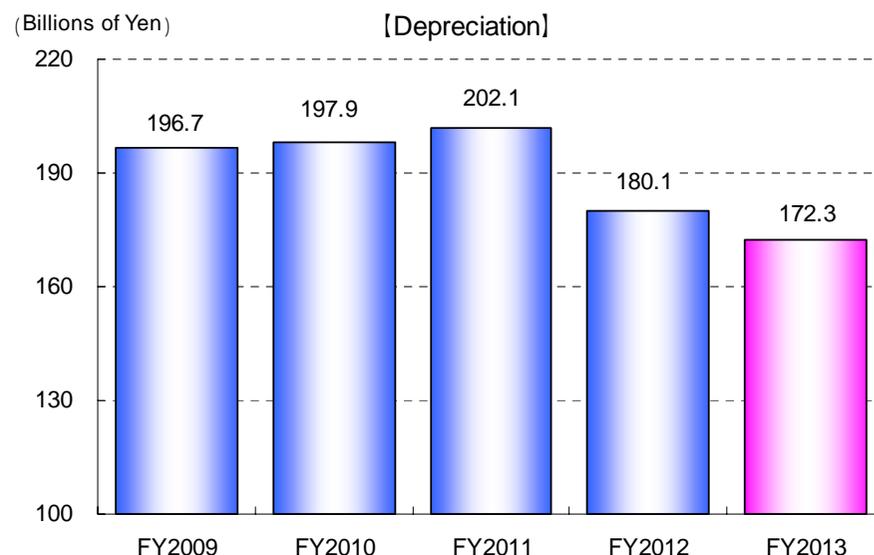
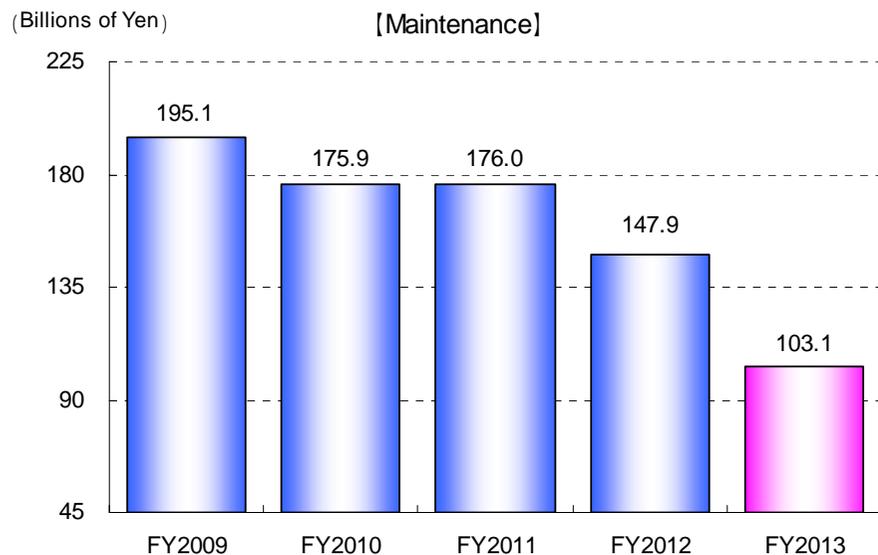
2. Distribution	-11.9	(36.3	48.3)
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3. Thermal	-9.3	(21.0	30.4)
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(Billions of Yen,%)				
	FY2013	FY2012	Difference	Change
Depreciation	172.3	180.1	-7.8	95.6

	Difference	FY2013	FY2012
1. Thermal	-2.0	(18.1	20.2)

2. Transmission	-1.3	(41.3	42.6)
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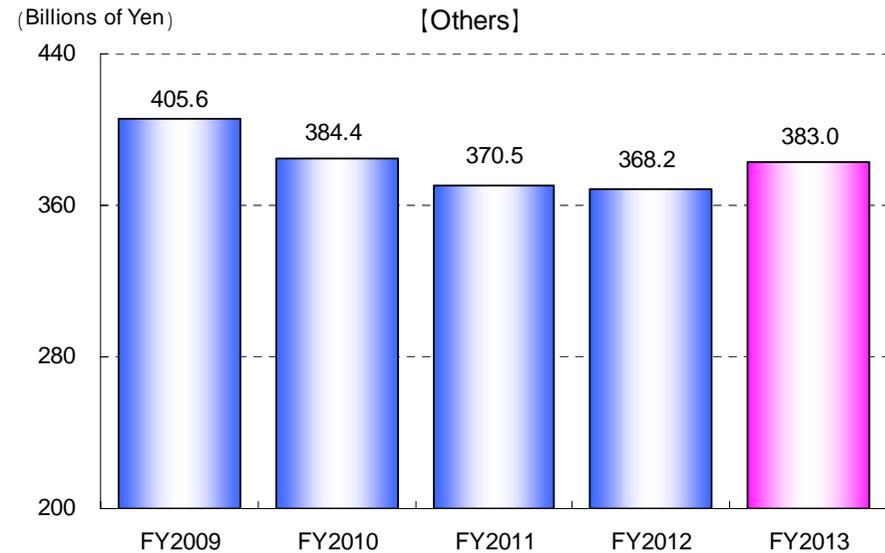
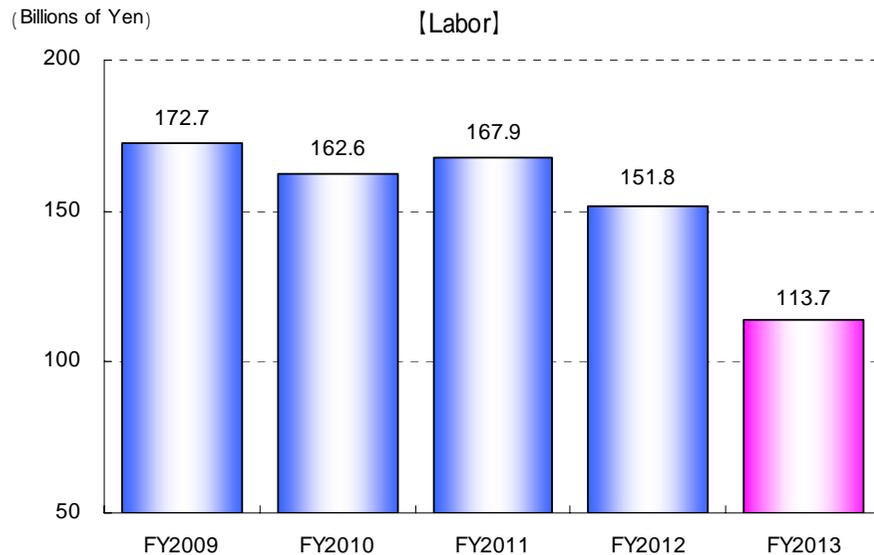
[Explanations] Labor, Others

(Billions of Yen,%)				
	FY2013	FY2012	Difference	Change
Labor	113.7	151.8	-38.0	74.9

(Billions of Yen,%)				
	FY2013	FY2012	Difference	Change
Others	383.0	368.2	14.7	104.0

	Difference	FY2013	FY2012
1. Salary	-19.3	(79.1	98.5)
2. Employee retirement benefits	-17.1	(7.7	24.8)

	Difference	FY2013	FY2012
1. Levy based on the Act on Purchase of Renewable Energy Sourced Electricity	14.4	(25.8	11.3)
2. Contribution to the Fund of Nuclear Damage Liability Facilitation	7.0	(16.9	9.8)
3. Overhead expenses	-12.5	(129.4	141.9)



Balance Sheet Summary (Non-Consolidated)

Assets

(Billions of Yen)

	Mar. 31, 2014	Mar. 31, 2013	Difference	Explanations
Utility Property, Plant and Equipment	2,341.9	2,449.4	-107.4	Depreciation -172.4 Construction completed 99.3
Investments and Other Assets	655.9	679.9	-23.9	Long-term investments -28.1 ^{*1} Deferred tax assets -17.0 ^{*2} Reserve fund for reprocessing of irradiated nuclear fuel 20.9
Others	1,220.1	1,072.3	147.7	Construction in progress 95.2 Accounts receivable 33.7 Cash and cash equivalents 10.3 (Mar.31, 2014 334.4 Mar.31, 2013 324.1)
Total	4,218.0	4,201.7	16.3	

Liabilities and Equity

(Billions of Yen)

	Mar. 31, 2014	Mar. 31, 2013	Difference	Explanations
Liabilities	3,876.6	3,772.4	104.2	Interest-bearing debt 194.7 Other accounts payable 17.9 Accrued retirement benefits -72.8 ^{*1,2} Asset retirement obligations -18.3 Provision for reprocessing of irradiated nuclear fuel -15.0
Equity	341.4	429.2	-87.8	FY2013 net loss -90.9 ^{*1} Unrealized gain on other securities -17.4 ^{*1} Revision of Standard for Retirement Benefits ^{*2} 20.0 [Equity Ratio] Mar. 31, 2014 8.1% Mar. 31, 2013 10.2%
Total	4,218.0	4,201.7	16.3	

[Reference: Interest-bearing Debt]

(Billions of Yen)

	Mar. 31, 2014	Mar. 31, 2013	Difference
Bonds	1,243.7	1,212.6	31.1
Loans	1,740.0	1,543.4	196.6
CP	-	33.0	-33.0
Total	2,983.8	2,789.0	194.7

*1 We contributed a part of holding stocks for setting of retirement benefits trust.

【Effect】 Assets -32.0 Bln of yen Liabilities -32.0 Bln of yen
Equity No effect (Net Income 15.7 Bln of yen Unrealized gain on other securities -15.7 Bln of yen)

*2 Accounting Standard for Retirement Benefits and Guidance on Accounting Standard for Retirement Benefits are applicable from the consolidated fiscal year beginning on April 1, 2013. In line with this, we adopted the Standard and the Guidance from the first quarter of the current consolidated fiscal year, changing to the method of recognizing the amount calculated by deducting plan assets from retirement benefit obligations as a liability for retirement benefits and recognizing actuarial gains and losses and past service costs that are yet to be recognized in profit or loss in the liability for retirement benefits. In addition, we reviewed the method for calculating retirement benefit obligations and current service years, and changed the method of attributing expected benefit to periods from a straight-line basis to a benefit formula basis.

[Non-Consolidated effect] Assets -8.8 Bln of yen Liabilities -28.8 Bln of yen Equity 20.0 Bln of yen
[Consolidated effect] Assets -22.7 Bln of yen Liabilities -70.0 Bln of yen Equity 47.3 Bln of yen

Income Statement Summary , Balance Sheet Summary (Consolidated)

Income Statement Summary

		(Billions of Yen,%)				FY2013 Consolidated Ratio (1.06)
		FY2013	FY2012	Difference	Change	
Ordinary Revenues	Operating Revenues (Sales)	1,791.1	1,545.9	245.2	115.9	
	Electric	1,633.0	1,406.2	226.8	116.1	
	Other	158.1	139.7	18.4	113.2	
	Other Revenues	15.5	14.1	1.3	109.6	
	Total	1,806.7	1,560.1	246.5	115.8	
Ordinary Expenses	Operating Expenses	1,886.9	1,845.3	41.6	102.3	
	Electric	1,746.8	1,715.2	31.6	101.8	
	Other	140.0	130.0	9.9	107.7	
	Other Expenses	51.1	45.9	5.2	111.3	
	Total	1,938.1	1,891.3	46.8	102.5	
(Operating Income (Loss))		(-95.8)	(-299.4)	(203.6)	(-)	(-)
Ordinary Income (Loss)		-131.4	-331.2	199.7	-	(-)
Reserve for Fluctuation In Water Levels		-4.3	3.0	-7.4	-	
Extraordinary gain		53.4	-	53.4	-	
Net Income (Loss)		-96.0	-332.4	236.3	-	(-)
Comprehensive Income (Loss)		-110.0	-320.8	210.8	-	

Balance Sheet Summary

		(Billions of Yen,%)		
		Mar. 31, 2014	Mar. 31, 2013	Difference
Total Assets		4,549.8	4,526.5	23.3
Liabilities		4,055.6	3,968.7	86.9
Interest-bearing Debt		3,116.7	2,910.7	205.9
Equity		494.2	557.7	-63.5
【Reference】 Equity Ratio		10.5	11.9	-1.4

Segment Information

Energy-related business

- Sales and Operating income increased mainly due to the increase in the revenue from the maintenance and repair work on power plants, the construction revenue of mega-solar power stations and gas sales.

IT and Telecommunications

- Sales decreased mainly due to the decrease in sales of information system developments, while increase in sales of data transmission services for mobile phone operators.
- Operating income increased mainly due to the decrease in the costs such as depreciation in the broadband service.

Others

- Operating income Increased mainly due to the decrease in depreciation of the rental building.

(Billions of Yen)

	Electric Power	Energy-related business	IT and Telecommunications	Other	Eliminations/ corporate	Total [Consolidated]
Sales	1,634.8	171.0	89.7	27.1	-131.5	1,791.1
	(226.4)	(10.3)	(-4.8)	(-0.1)	(13.3)	(245.2)
Sales to customers [Figures are included above]	1,633.0	78.1	65.8	14.1	-	1,791.1
	(226.8)	(12.1)	(5.1)	(1.1)	(-)	(245.2)
Operating Income (Loss)	-121.6	10.3	11.3	3.2	8	-95.8
	(191.0)	(7.7)	(3.7)	(0.7)	(0.2)	(203.6)
Segment Assets	4,057.3	345.6	136.4	136.7	-126.4	4,549.8
	(3.9)	(20.2)	(-4.9)	(-12.9)	(17.0)	(23.3)
Capital Expenditures	216.1	23.9	19.8	1.4	-4.3	257.0
	(60.5)	(14.2)	(2.3)	(-)	(-1.3)	(75.7)

Note : Figures in parentheses denote change from FY2012

Cash Flow Summary (Consolidated)

(Billions of Yen)

	FY2013	FY2012	Difference	Explanations
Cash flows from operating activities	-5.9	-135.1	129.2	Increase due to the Increase in lighting and power revenue 149.2 Decrease due to the increase in payments for fuel costs -88.8
Cash flows from investing activities	-184.9	-176.5	-8.4	Increase in purchases of property, plant and equipment -52.4 Increase in proceeds from sales of property, plant and equipment 25.1 Increase in proceeds for recoveries from investments and other 11.2
Reposting of capital expenditures including nuclear fuel [Figures are included above]	(-236.3)	(-183.9)	(-52.4)	
Cash flows from financing activities	196.3	412.2	-215.8	Decrease in fund-raising due to the decrease in operating cash flows, etc. (Decrease in interest bearing debt 221.4) (FY2013 205.9 FY2012 427.4)
Change in cash & cash equivalents	5.5	101.2	-95.7	
Free cash flows*	-242.3	-319.0	76.7	

*Free cash flows = Cash flows from operating activities + Capital expenditures including nuclear fuel

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